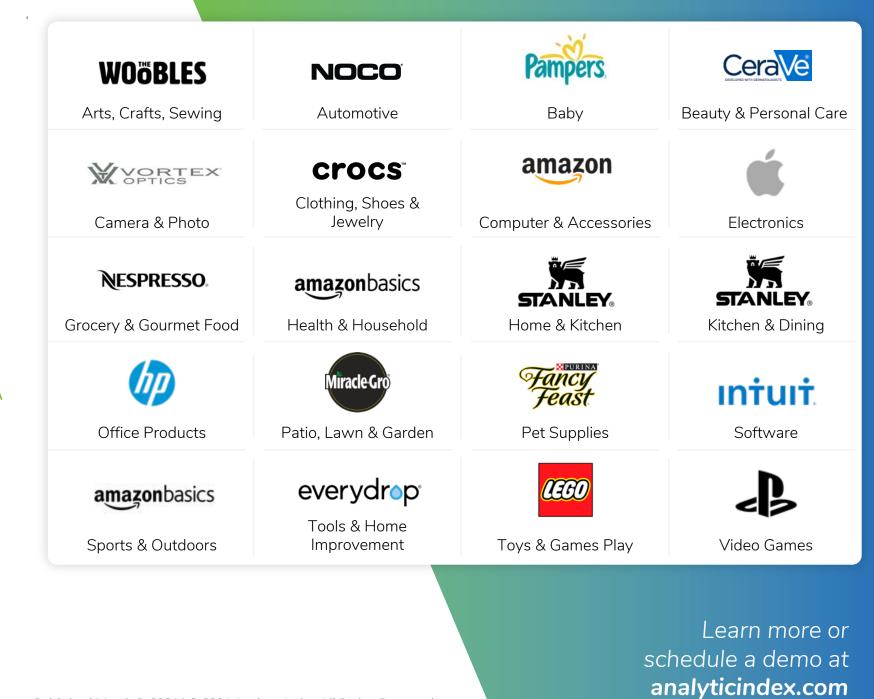
amazon

Department Performance Report

FEBRUARY 2024 DATA

ANALYTIC

NDFX



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Department Performance Report

February 2024 Data

Report Overview

This report provides a holistic overview of each major department at Amazon. It includes information about sales, sponsored search, and organic search for each department.

- Department Overview
- Top-Selling Brands
- Top Brands in Organic Search
- Top Brands in Paid Search
- Top Promoted Brands
- Top-Selling Items
- Disclaimer: Analytic Index has no affiliation with Amazon. All data is proprietary to the Analytic Index. This report is based on performance items which are in the top-performing sales or search items.
- This report is based on top-performing items in sales or search on Amazon (Top 100 BSR & within top 2 pages of search results)
- The prior period and percent change in this report is comparing data from the previous month (month-over-month).

Definitions

Top-Selling Brands

Estimated sales share based on the brand's items, their best seller rank, and historical sales.

Top Brands in Organic Search

Based on share of organic search visibility, which is similar to organic impressions in that it looks at keywords the brands items appear for, how high they rank for said keywords, and the search volume of the keywords.

Top Brands in Paid Search

Based on share of paid search visibility, which is similar to ad impressions in that it looks at keywords the sponsored items appear for, their ad position on the page for said keywords, and the search volume of the keywords.

Top Promoted Brands

The brands that were observed with the most promo activity via retailer badges.

Top-Selling Items

The best-selling items based on Best Seller Ranking over the time period.



About Analytic Index

Actionable search, sales, and shelf insights for all major retail ecommerce platforms.









SEPHORA





HIGHER SEARCH RANKINGS



BETTER CLICK THROUGH RATES & CONVERSION



UNPRECEDENTED COMPETITIVE INTELLIGENCE

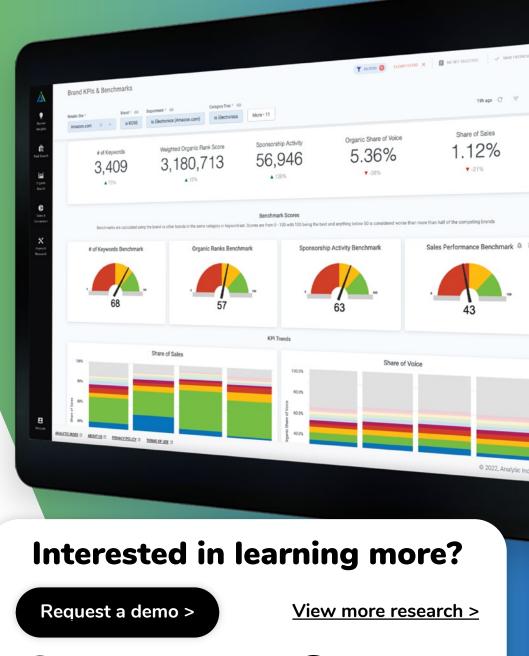


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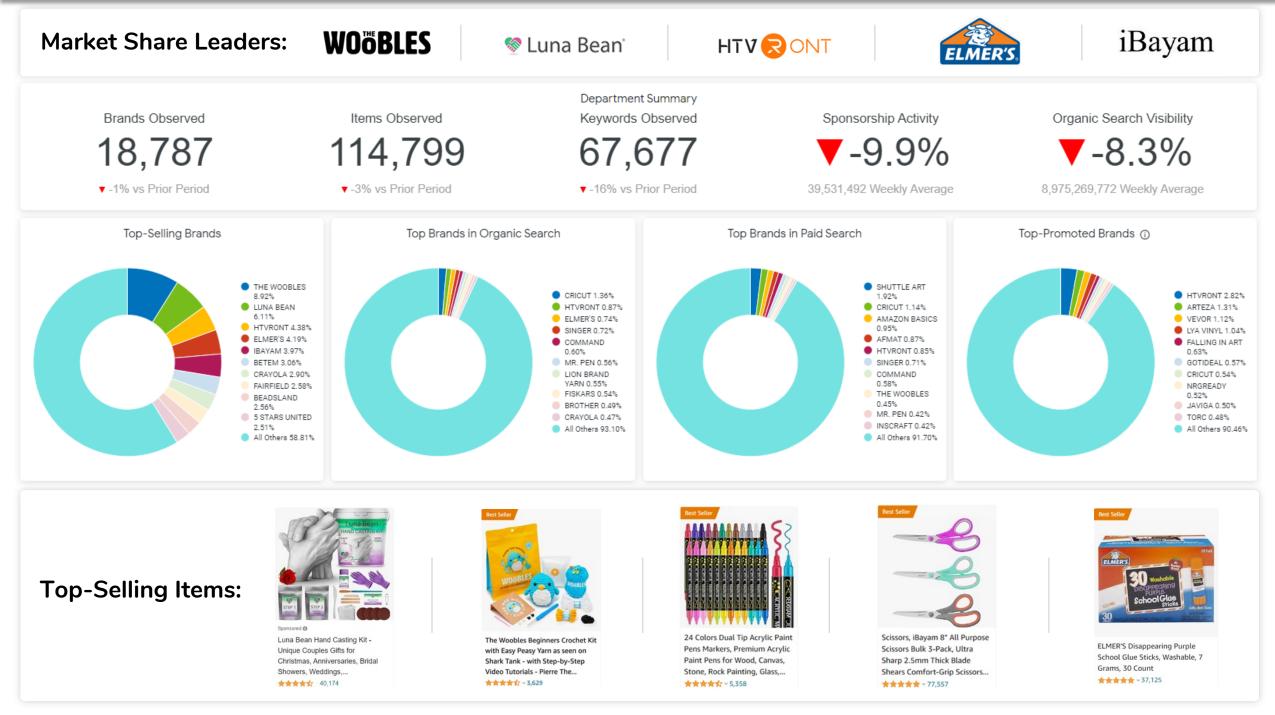
Arts, Crafts & Sewing	1
Automotive	2
Baby	3
Beauty & Personal Care	4
Camera & Photo	
Cell Phones & Accessories	6
Clothing, Shoes & Jewelry	7
Computers & Accessories	8
Electronics	9
Grocery & Gourmet Food	10
Health & Household	11
Home & Kitchen	12
Kitchen & Dining	13
Office Products	14
Patio, Lawn & Garden	15
Pets Supplies	16
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Sports & Outdoors	18
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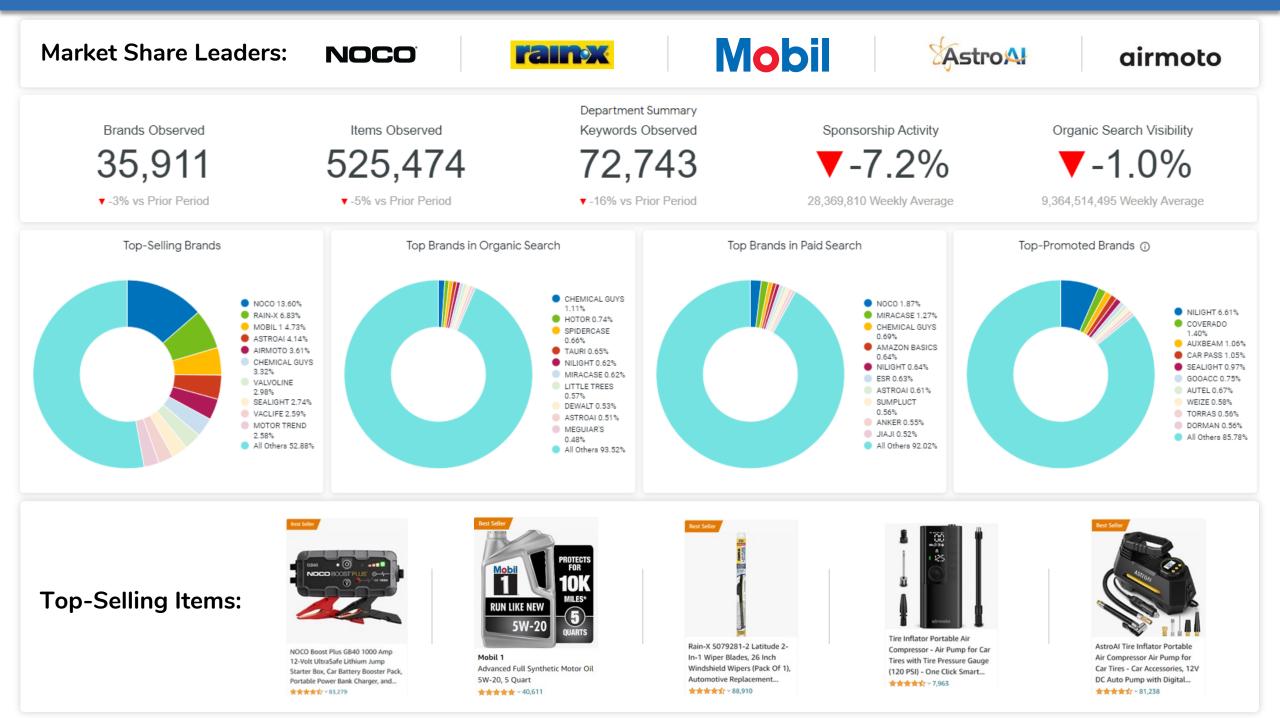






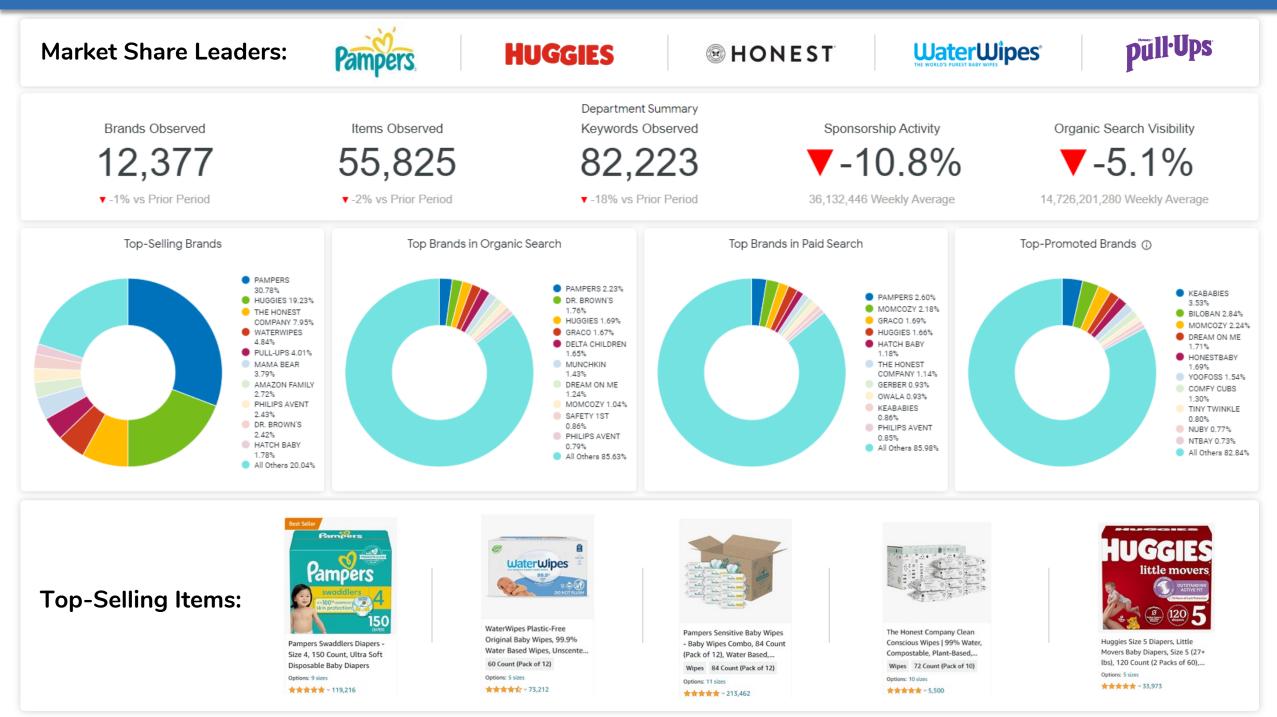






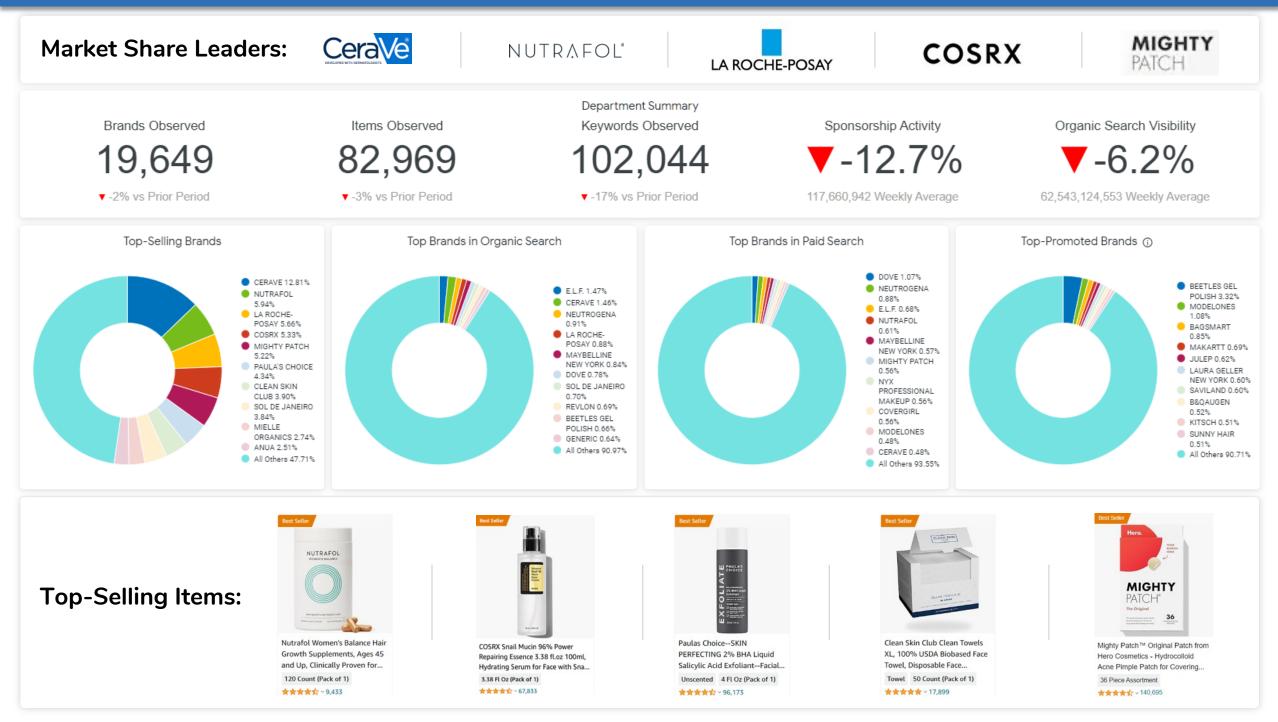






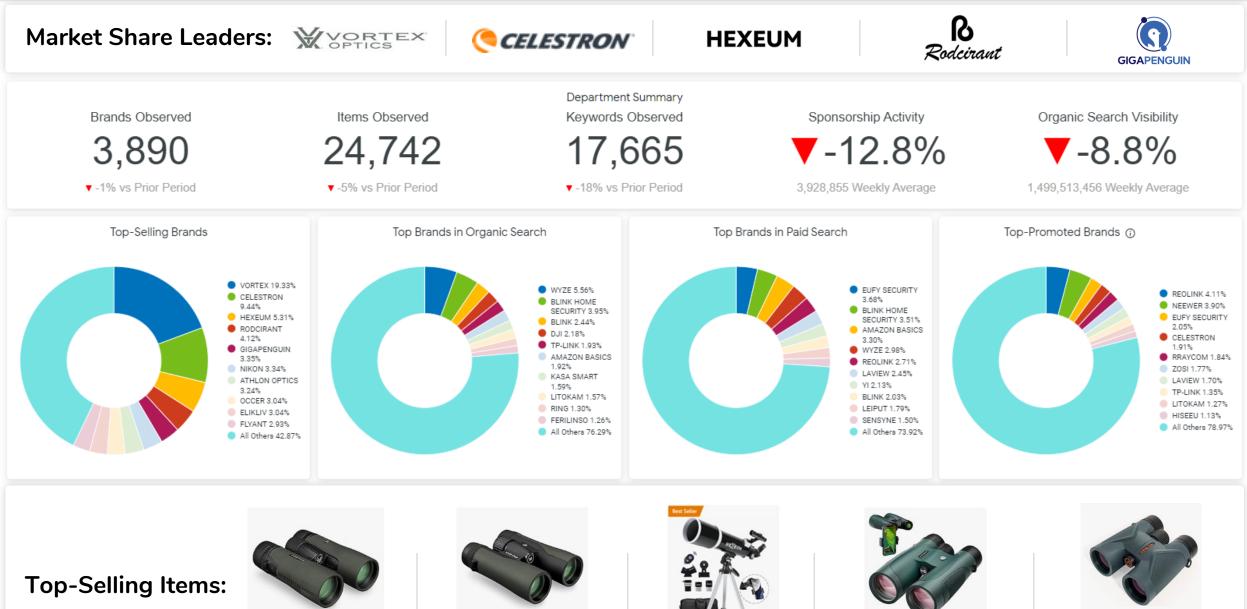
amazon | Beauty & Personal Care











Vortex Optics Diamondback HD Binoculars 10x42 ***** ~ 2,829

Vortex Optics Crossfire HD 10x42 Binoculars ***** ~ 3,185



******** ~ 1,906

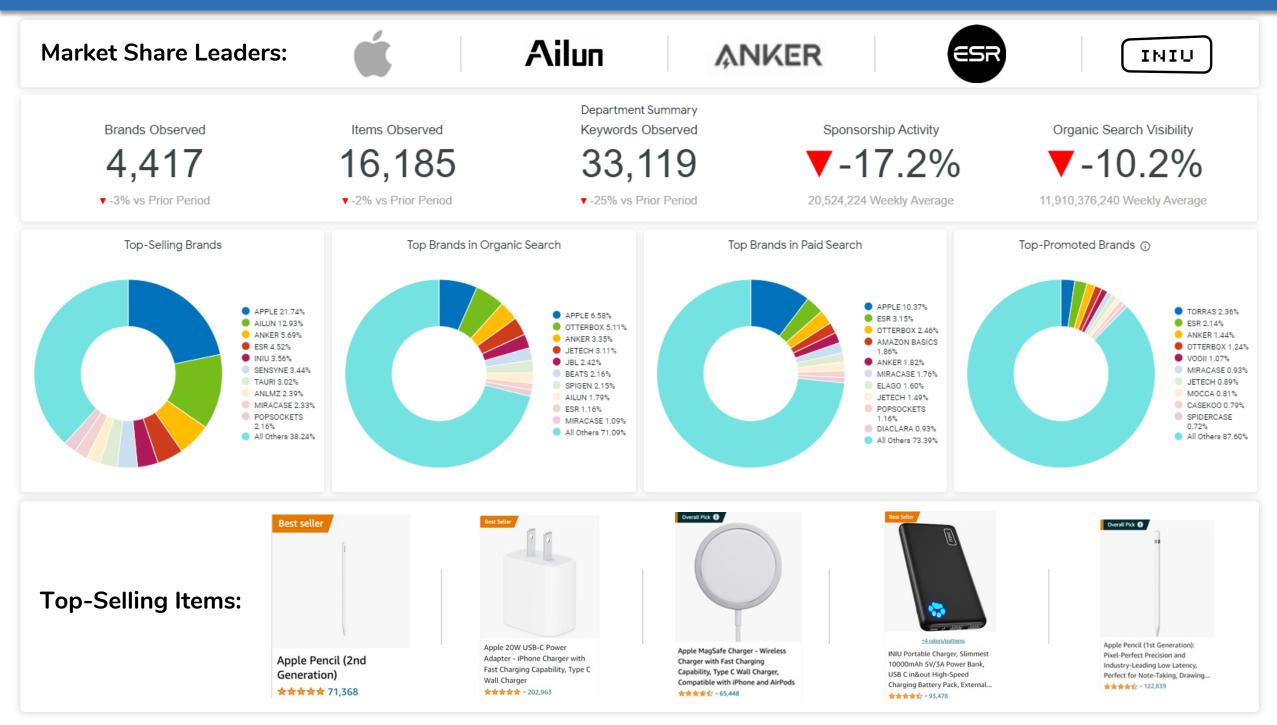
15x52 HD Binoculars for Adults High Powered with Upgraded Phone Adapter - Large View Binoculars with Clear Low Light .. ***** ~ 235



Athlon Optics 8x42 Midas UHD Gray Binoculars with ED Glass for Adults and Kids, High-Powered Binoculars for Hunting,... ***** ~ 1,266

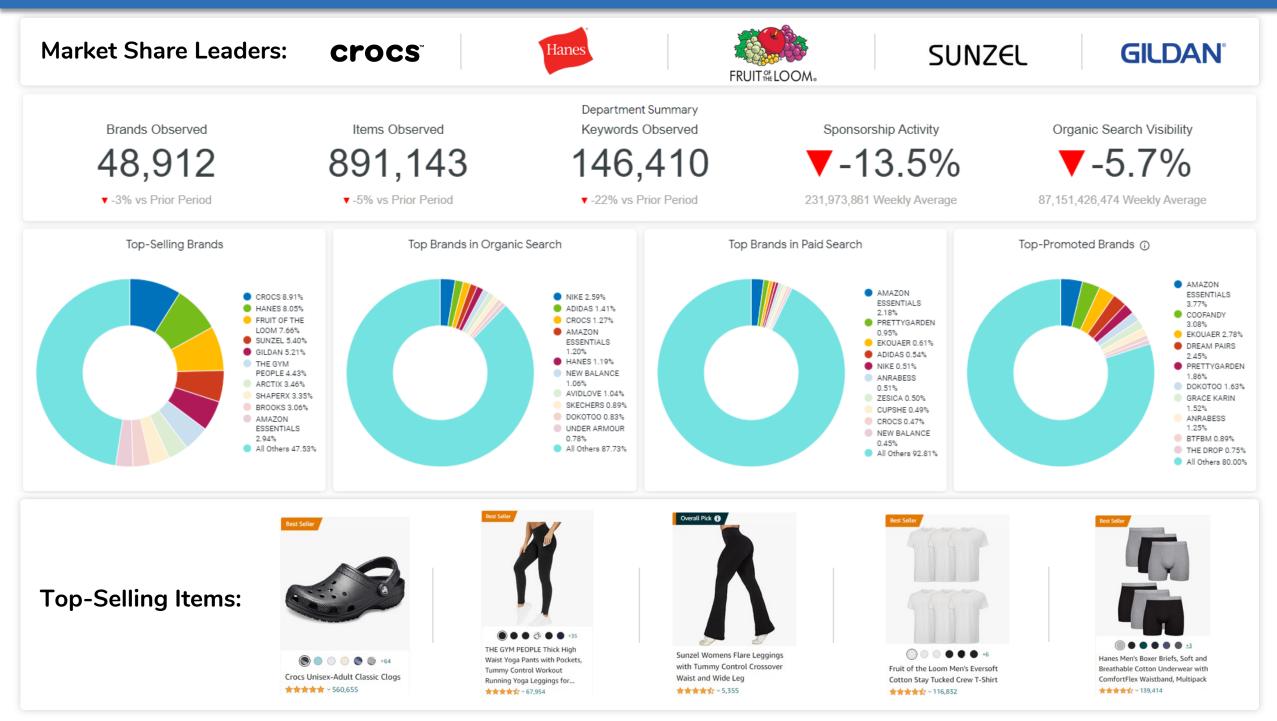
amazon | Cell Phones & Accessories





amazon | Clothing, Shoes & Jewelry





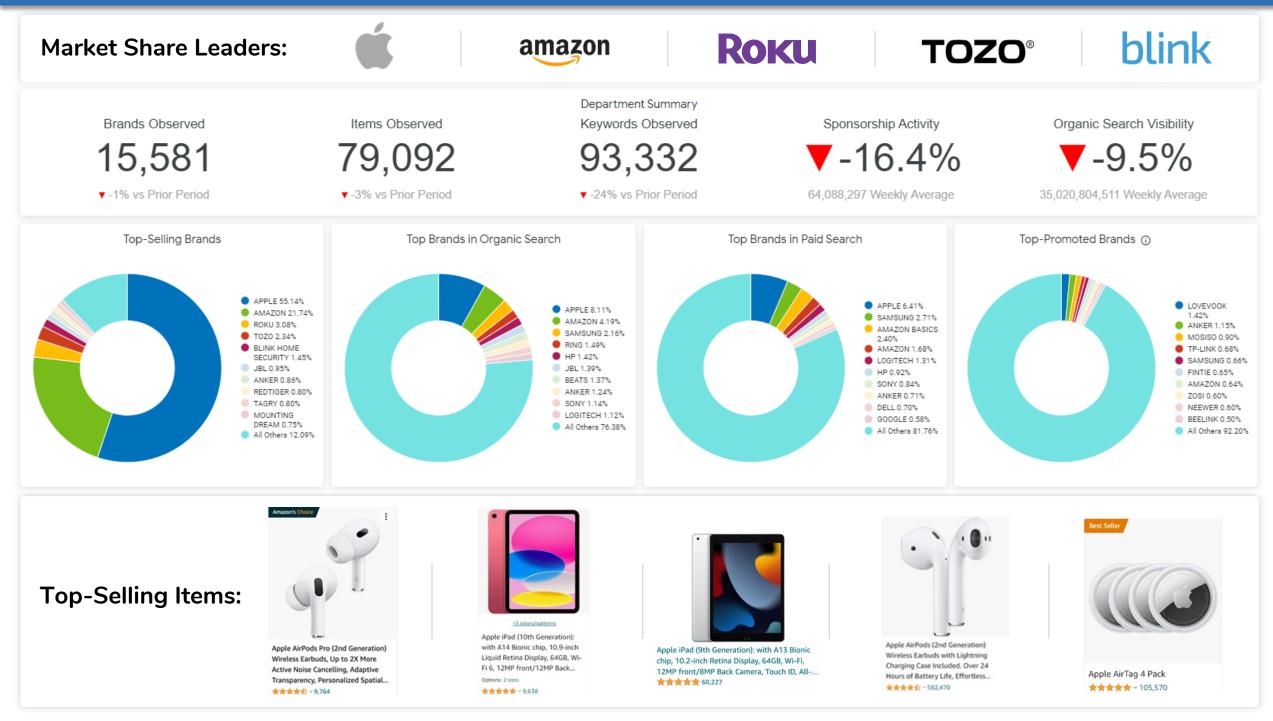
amazon | Computer & Accessories





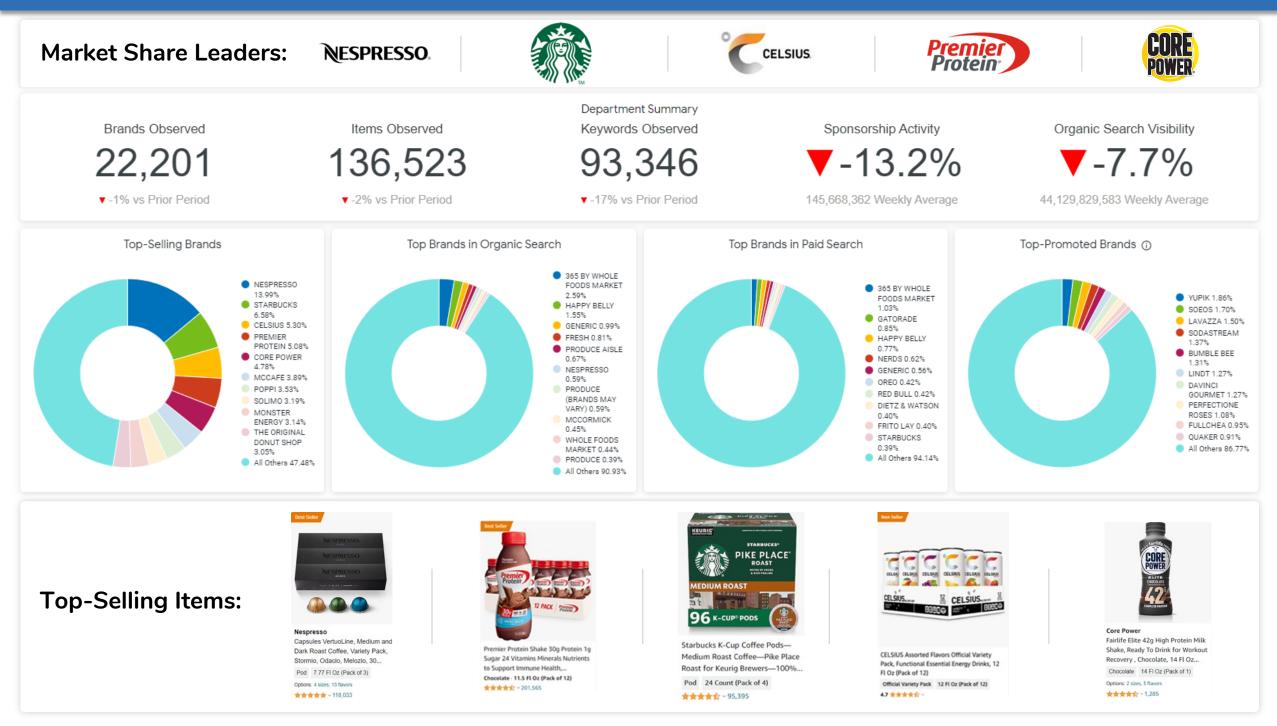


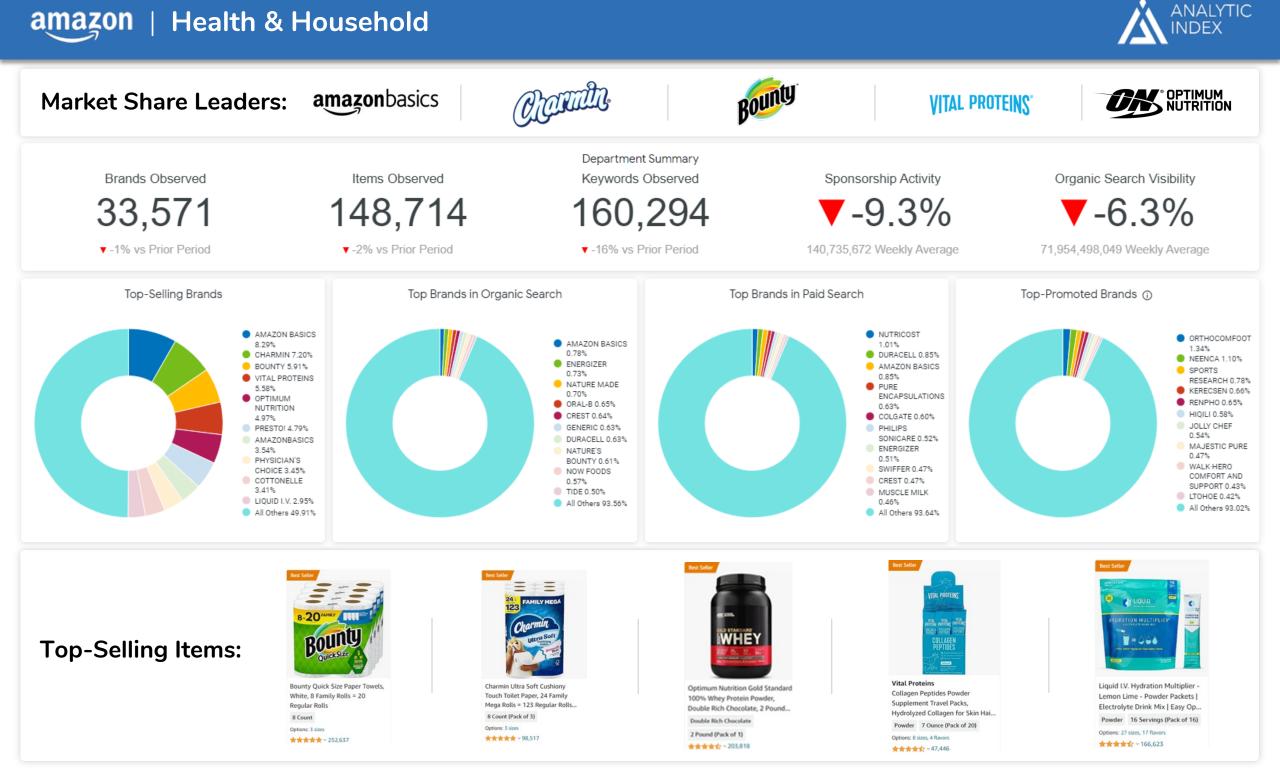




amazon | Grocery & Gourmet Food

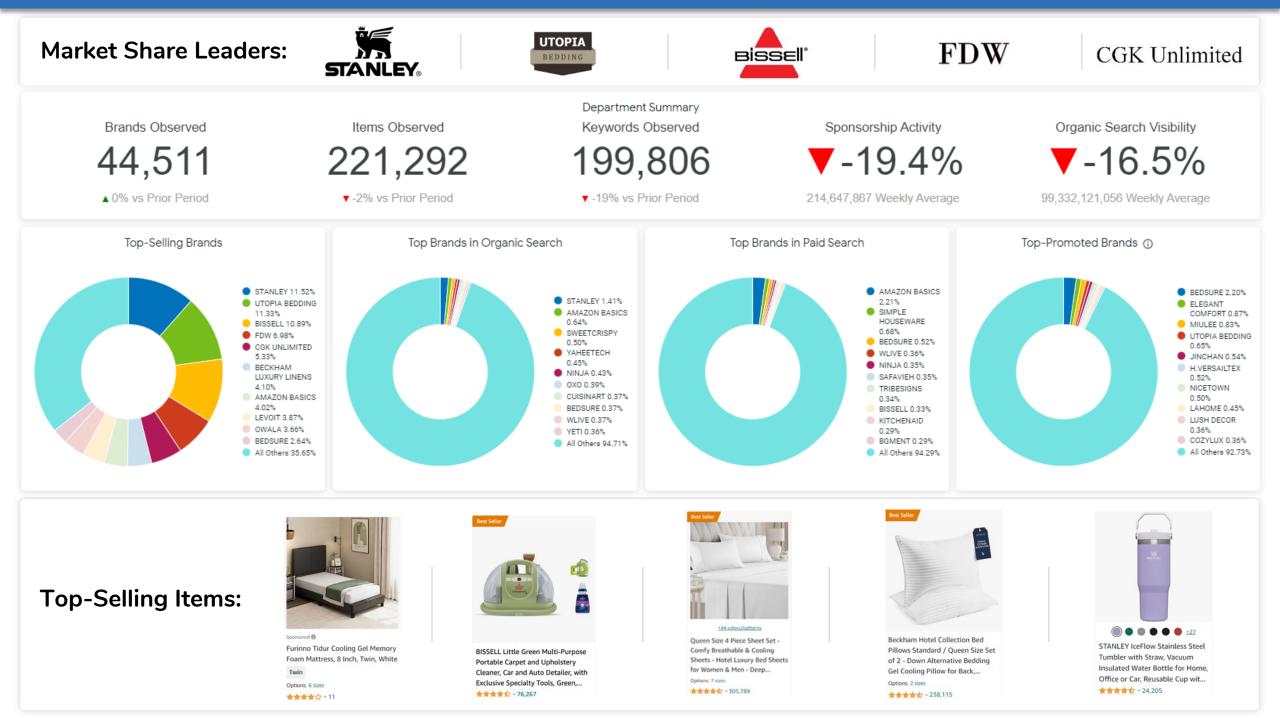






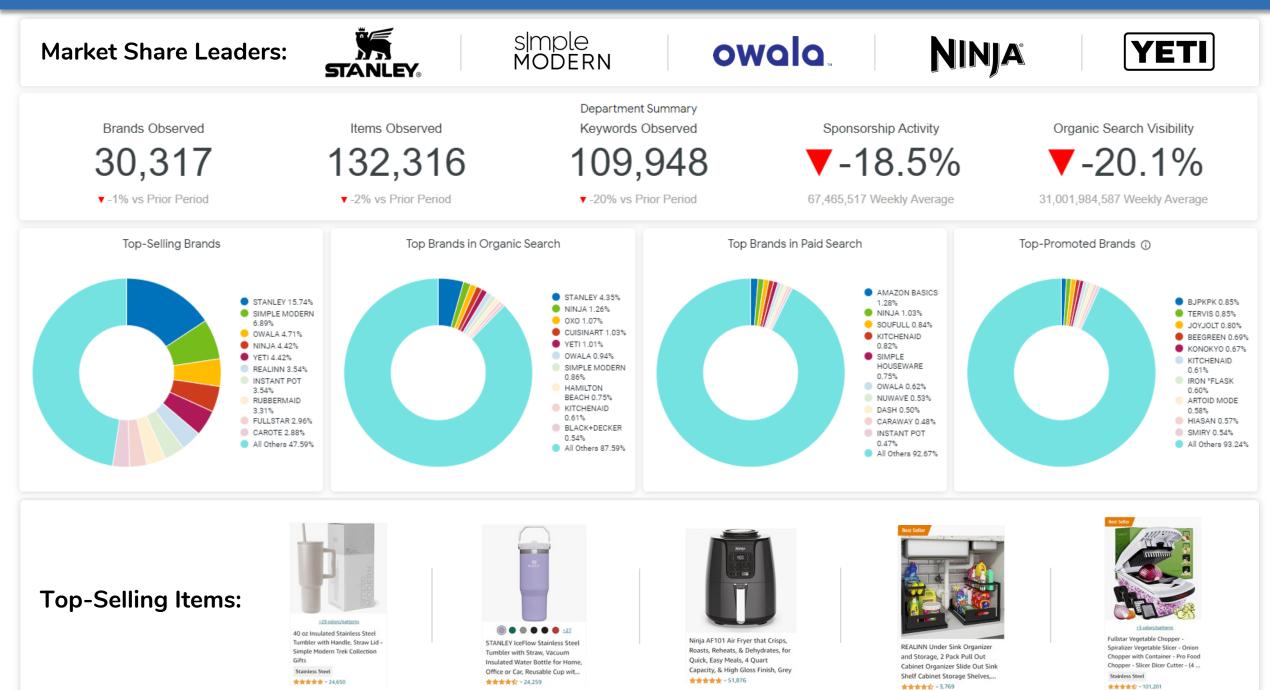






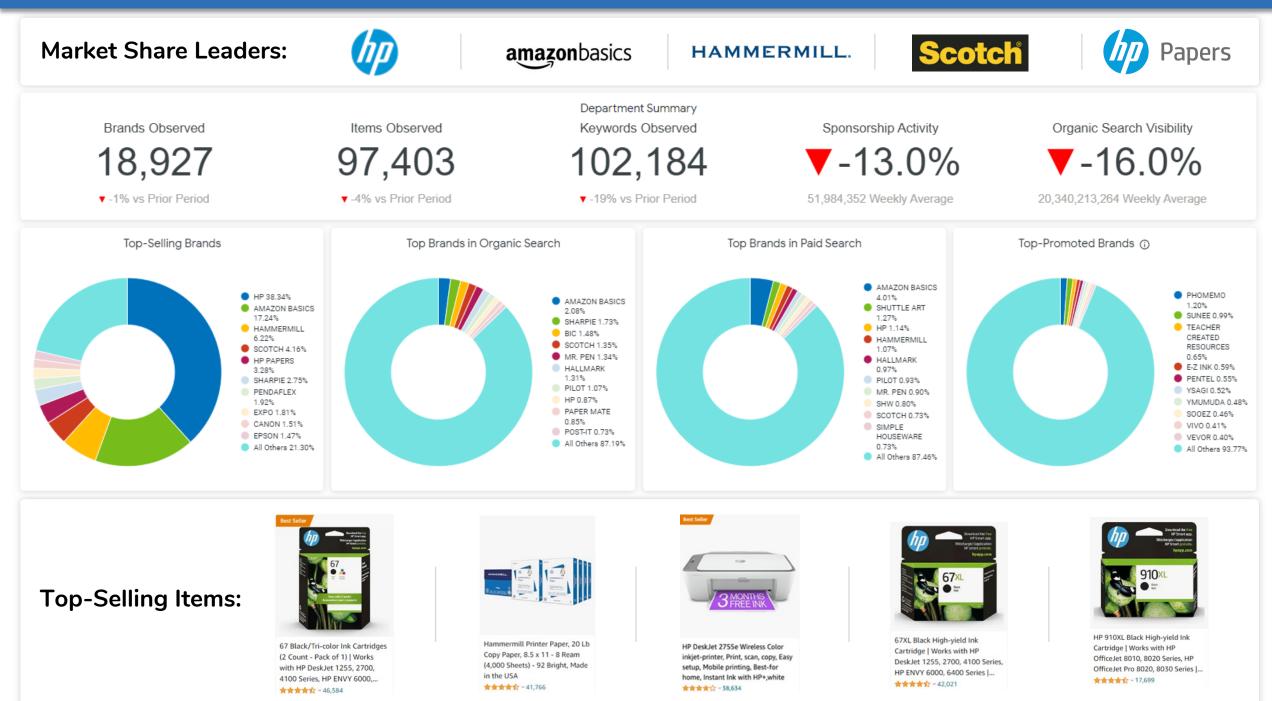
amazon | Kitchen & Dining

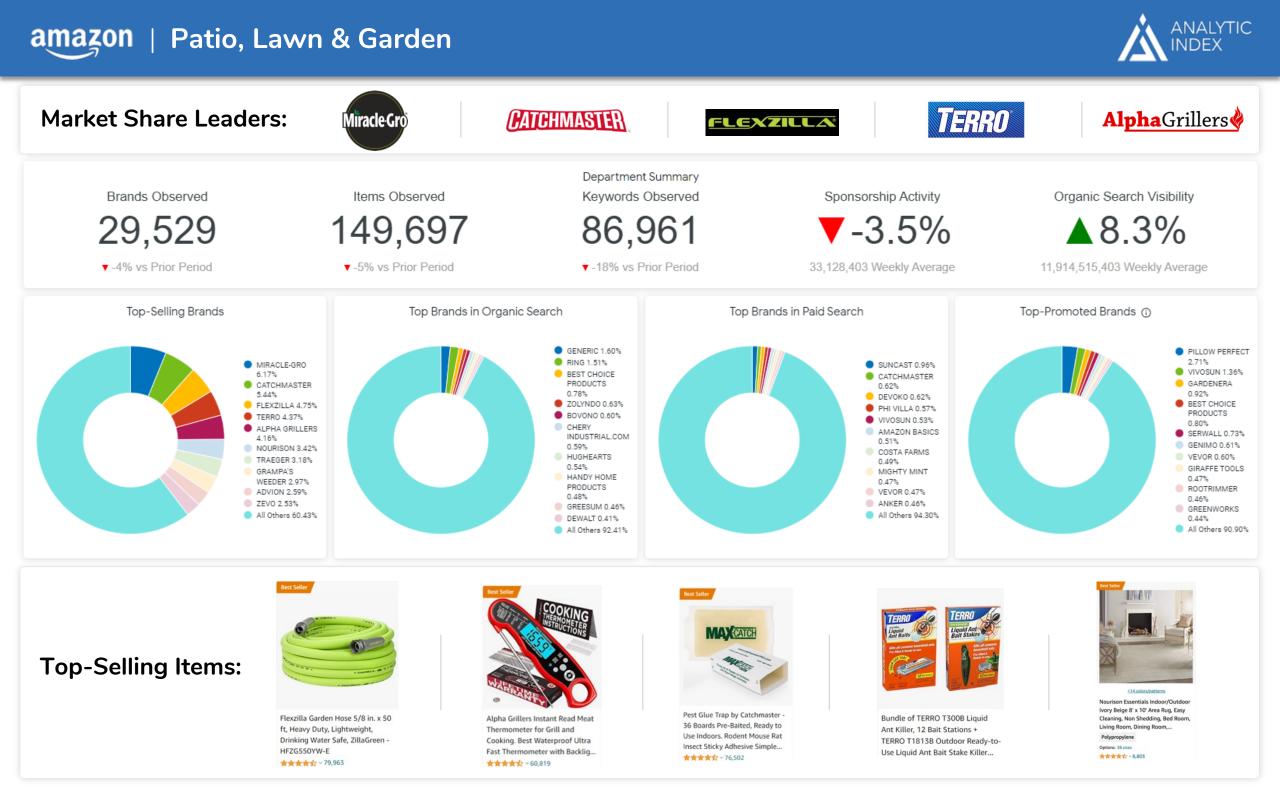






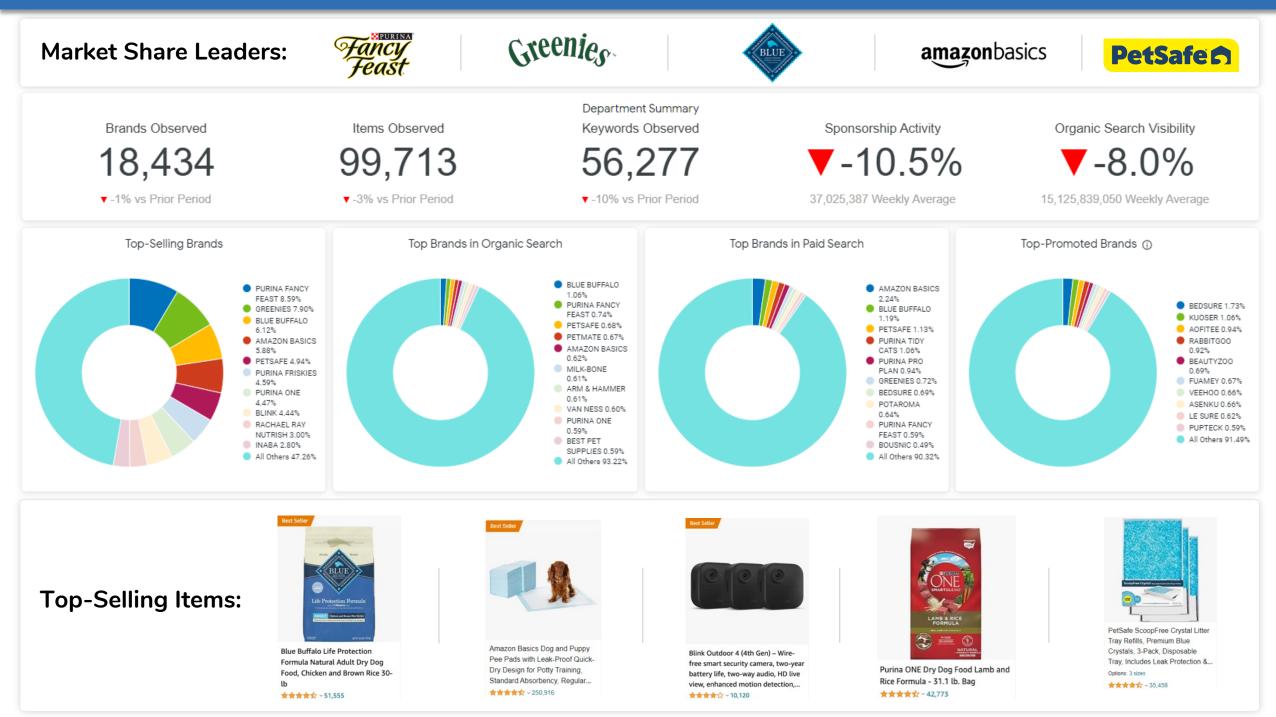






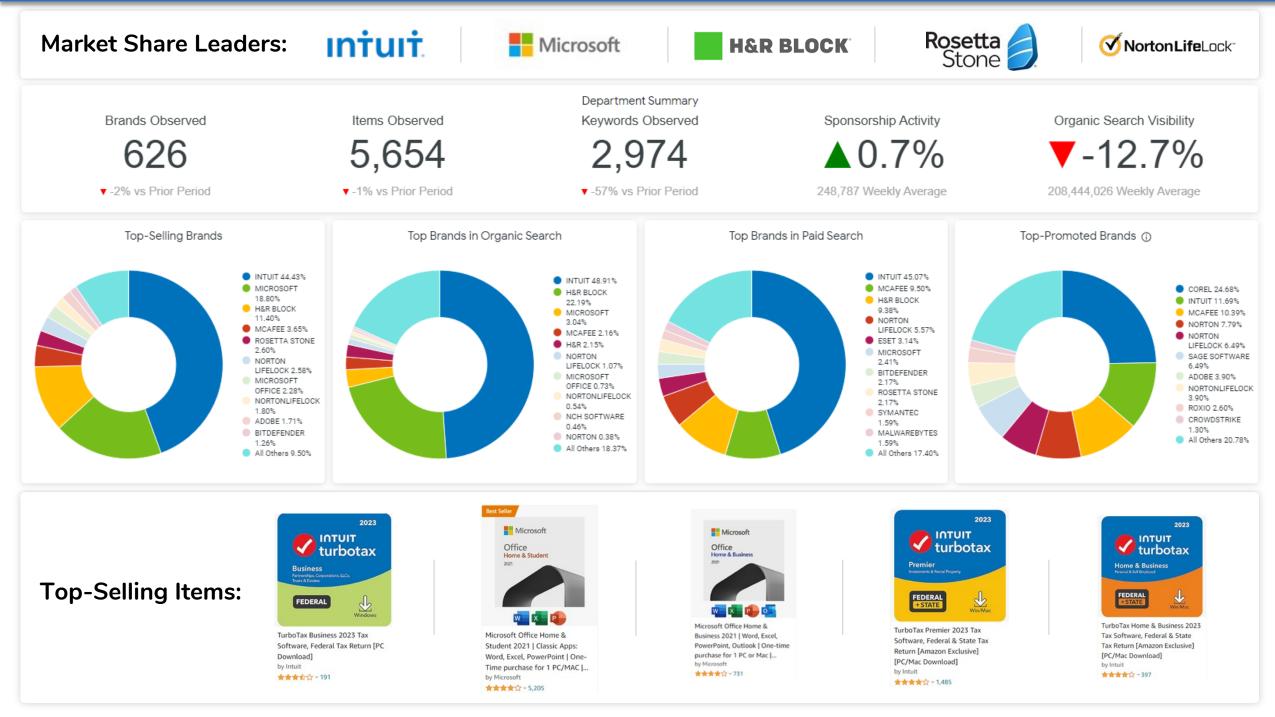
amazon | Pet Supplies





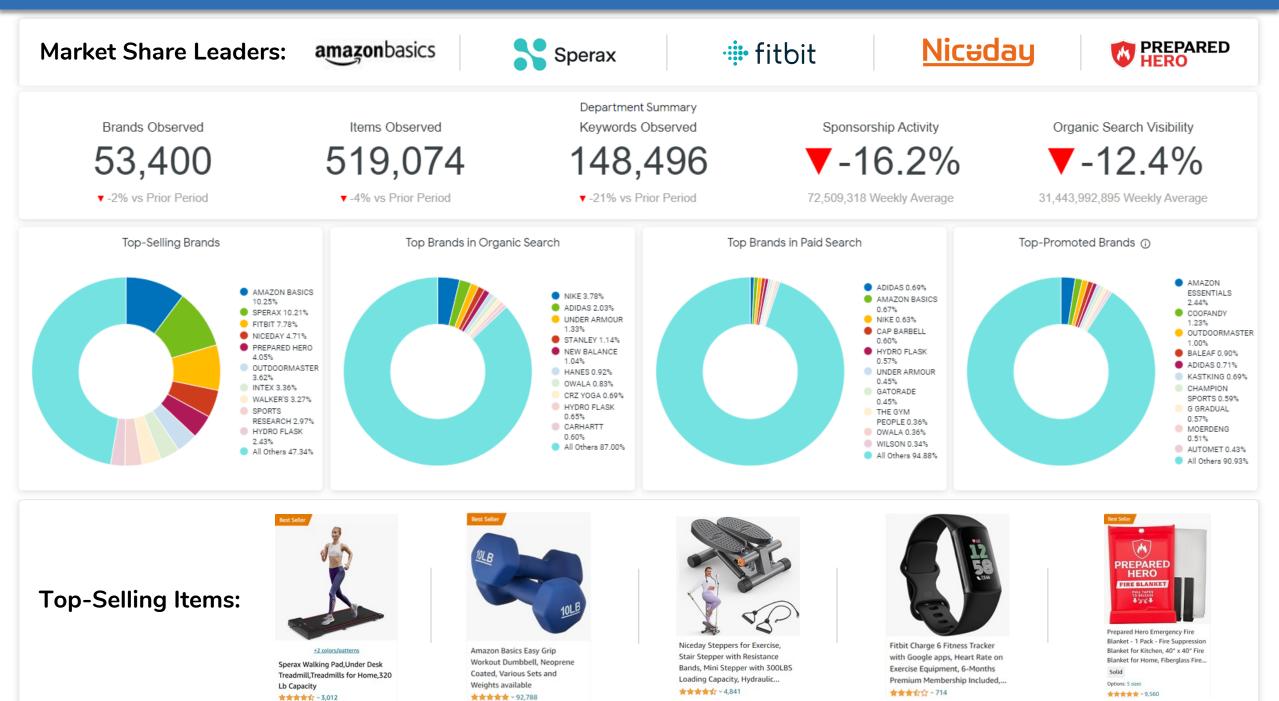
amazon | Software





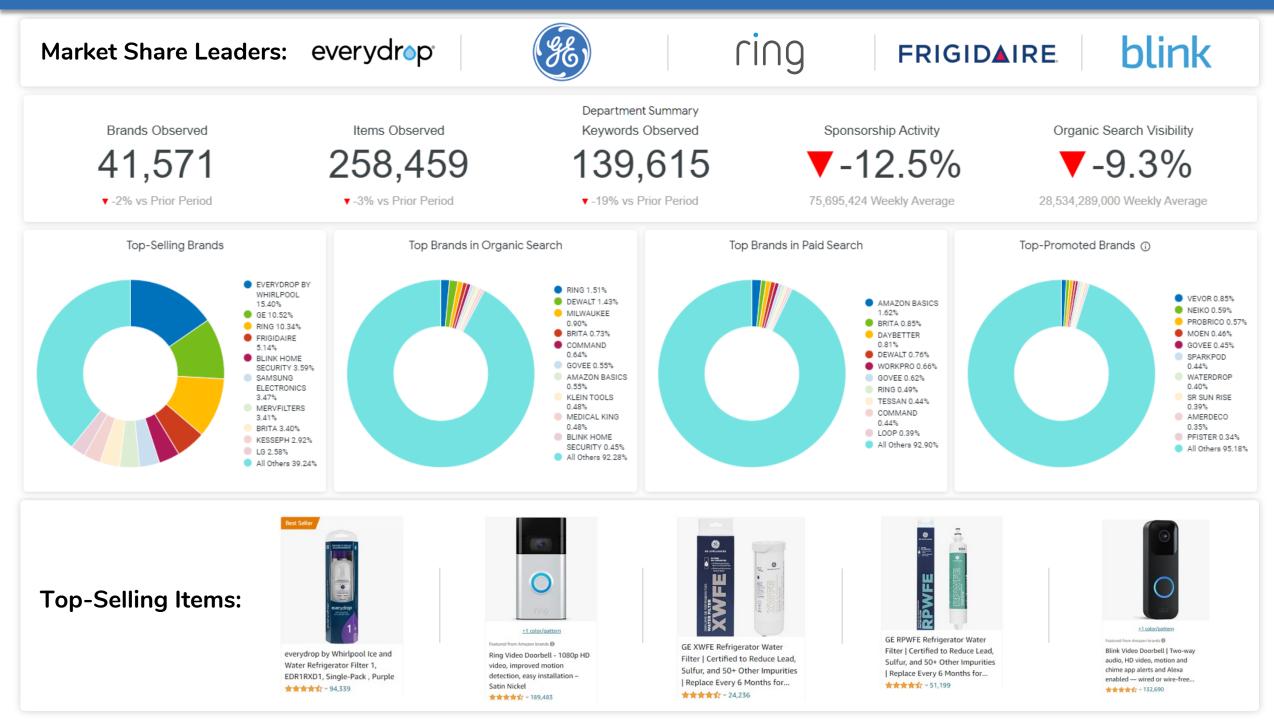






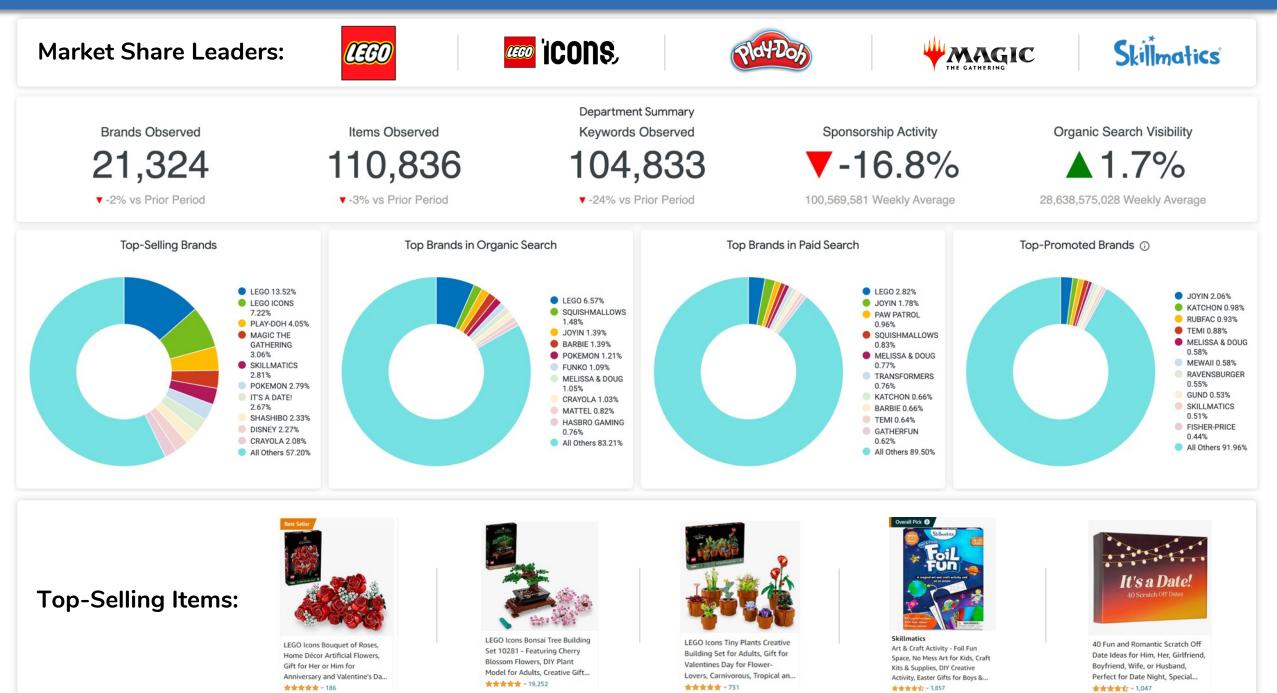
amazon | Tools & Home Improvement

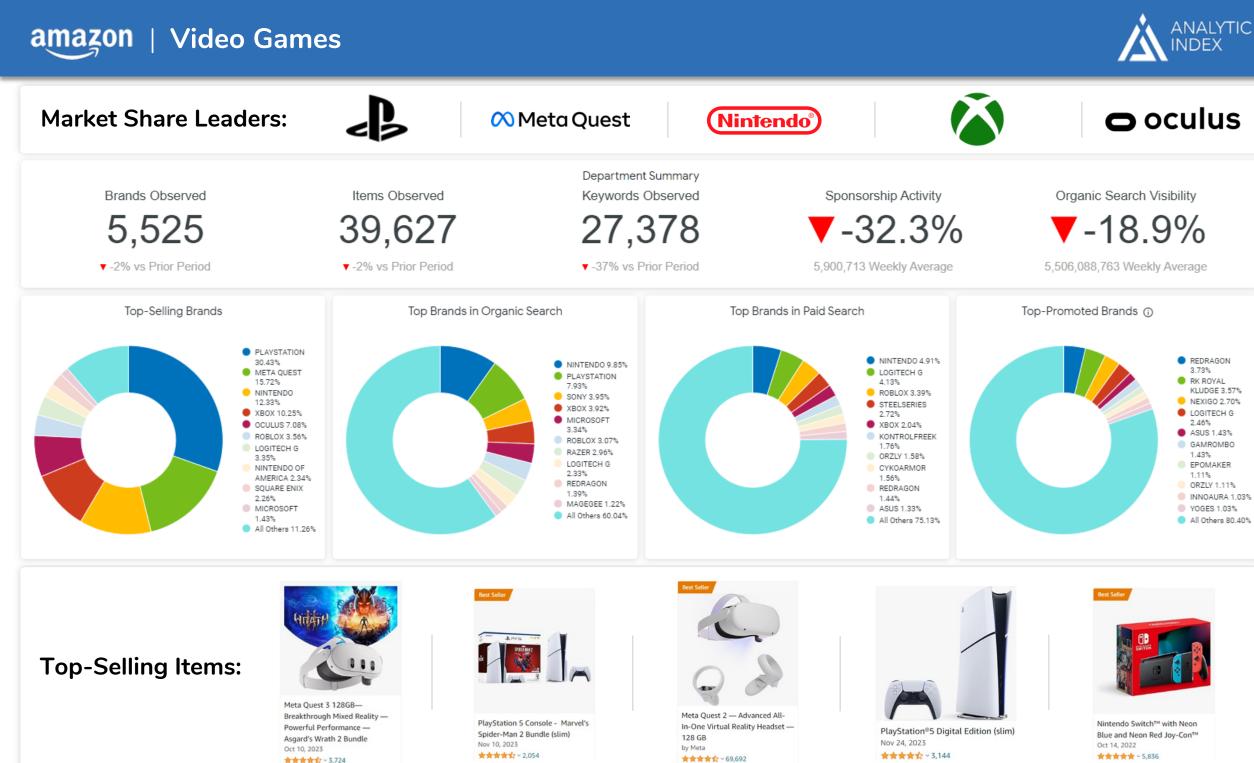












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Interested in leveraging Amazon search, sales, and shelf analytics?

Schedule an analytics deep-dive with one of our retail search experts to see how you can leverage Analytic Index data and tools to **optimize and measure performance on Amazon.**

Reasons to partner with Analytic Index:



HIGHER SEARCH RANKINGS



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HUGE TIME SAVINGS



CROSS-RETAILER VISIBILITY

