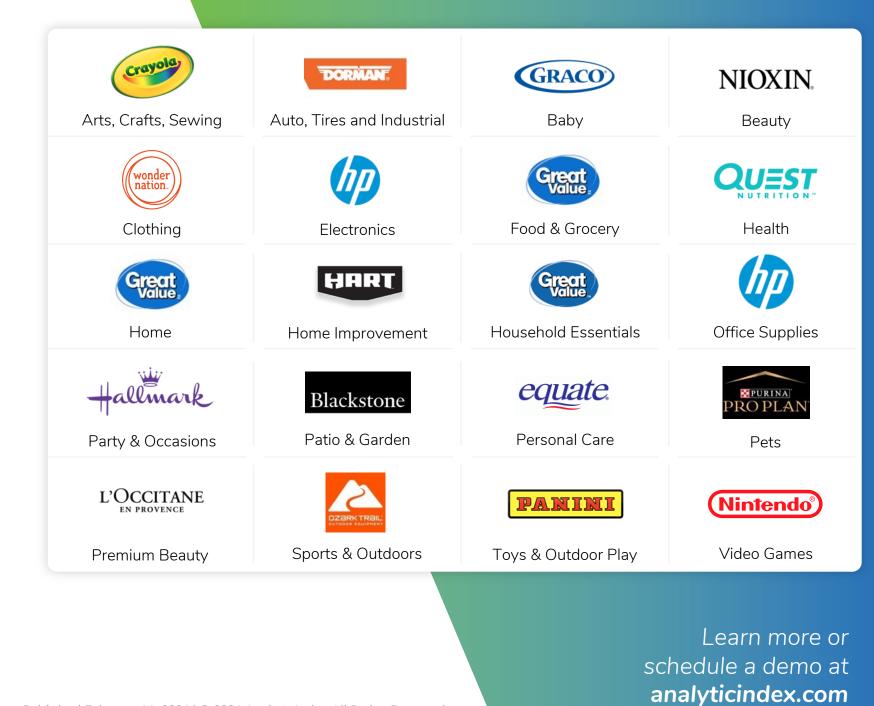
Walmart 🔀

Department Performance Report

JANUARY 2024 DATA





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Department Performance Report

January 2024 Data

Report Overview

This report provides a holistic overview of each major department at Walmart. It includes information about sales, sponsored search, and organic search for each department.

- Department Overview
- Top-Selling Brands
- Top Brands in Organic Search
- Top Brands in Paid Search
- Top Promoted Brands
- Top-Selling Items
- Disclaimer: Analytic Index has no affiliation with Walmart. All data is proprietary to the Analytic Index. This report is based on performance items which are in the top-performing sales or search items.
- This report is based on top-performing items in sales or search on Walmart (Top 100 BSR & within top 2 pages of search results)
- The prior period and percent change in this report is comparing data from the previous month (month over month).

Definitions

Top-Selling Brands

Estimated sales share based on the brand's items, their best seller rank, and historical sales.

Top Brands in Organic Search

Based on share of organic search visibility, which is similar to organic impressions in that it looks at keywords the brands items appear for, how high they rank for said keywords, and the search volume of the keywords.

Top Brands in Paid Search

Based on share of paid search visibility, which is similar to ad impressions in that it looks at keywords the sponsored items appear for, their ad position on the page for said keywords, and the search volume of the keywords.

Top Promoted Brands

The brands that were observed with the most promo activity via retailer badges.

Top-Selling Items

The best-selling items based on Best Seller Ranking over the time period.



Excellence in Ecommerce Walmart Edition

Bentonville, AR MARCH 7, 2024

Join us for a free afternoon of Walmart-specific expertise, learning, and networking with brands, agencies, and technology platforms.

FREEUVEEVENT

Excellence in Ecommerce Live is designed to educate brands and agencies about strategies that drive traffic, conversion, and profitability at Walmart.

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FREE EVENT FOR BRANDS & AGENCIES

About Analytic Index

Actionable **search, sales, and shelf** insights for all major retail ecommerce platforms.











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HIGHER SEARCH RANKINGS



BETTER CLICK THROUGH RATES & CONVERSION



UNPRECEDENTED COMPETITIVE INTELLIGENCE



MORE EFFECTIVE AD SPEND



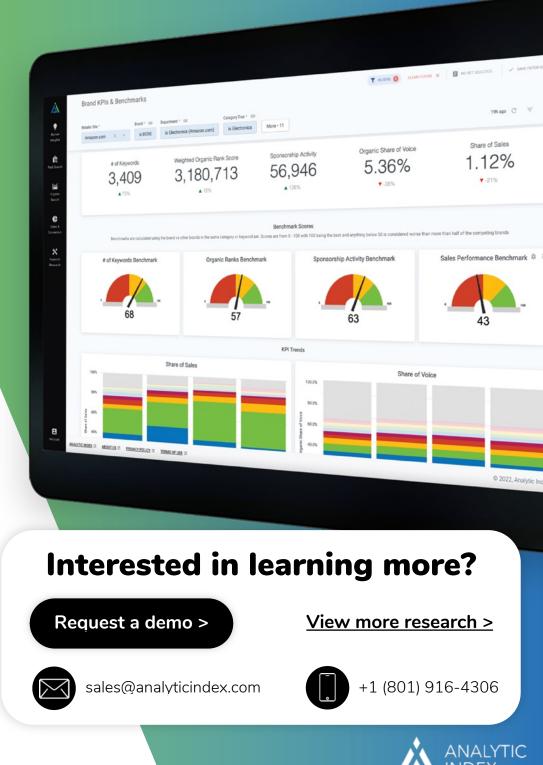


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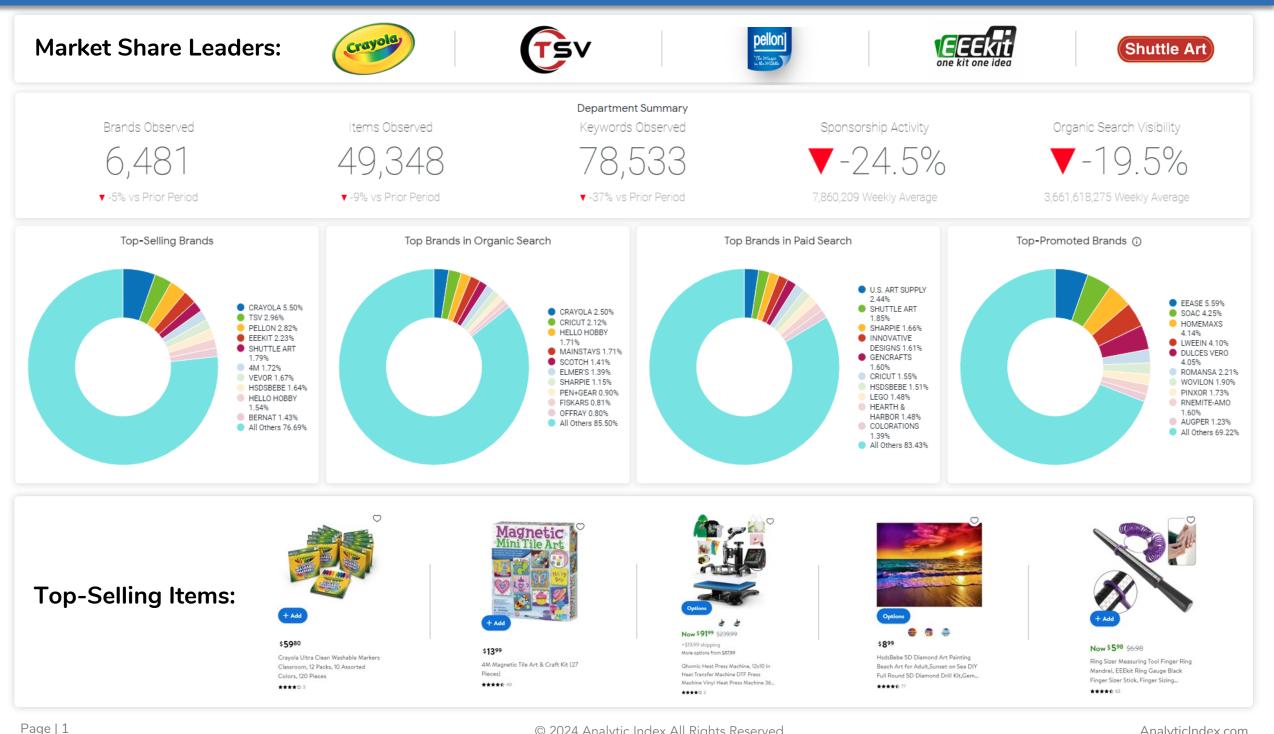
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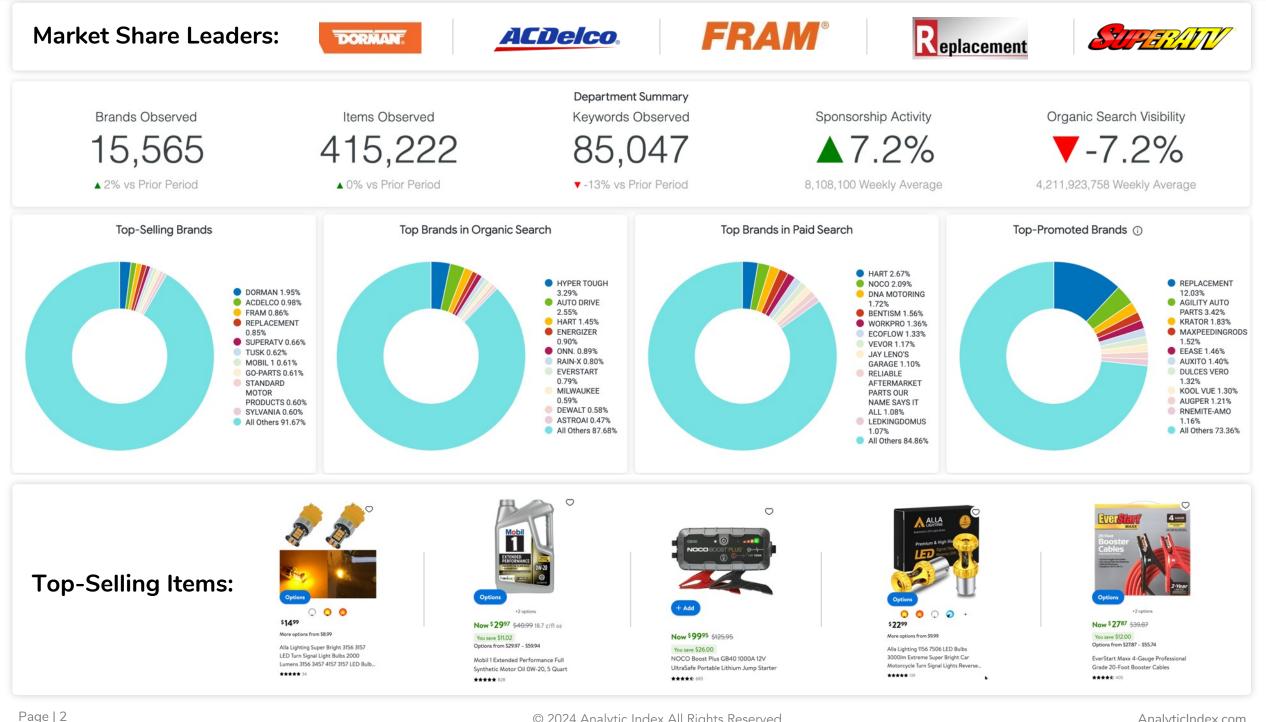
Walmart | Arts, Crafts, Sewing & Party Supplies





Walmart | Auto, Tires & Industrial

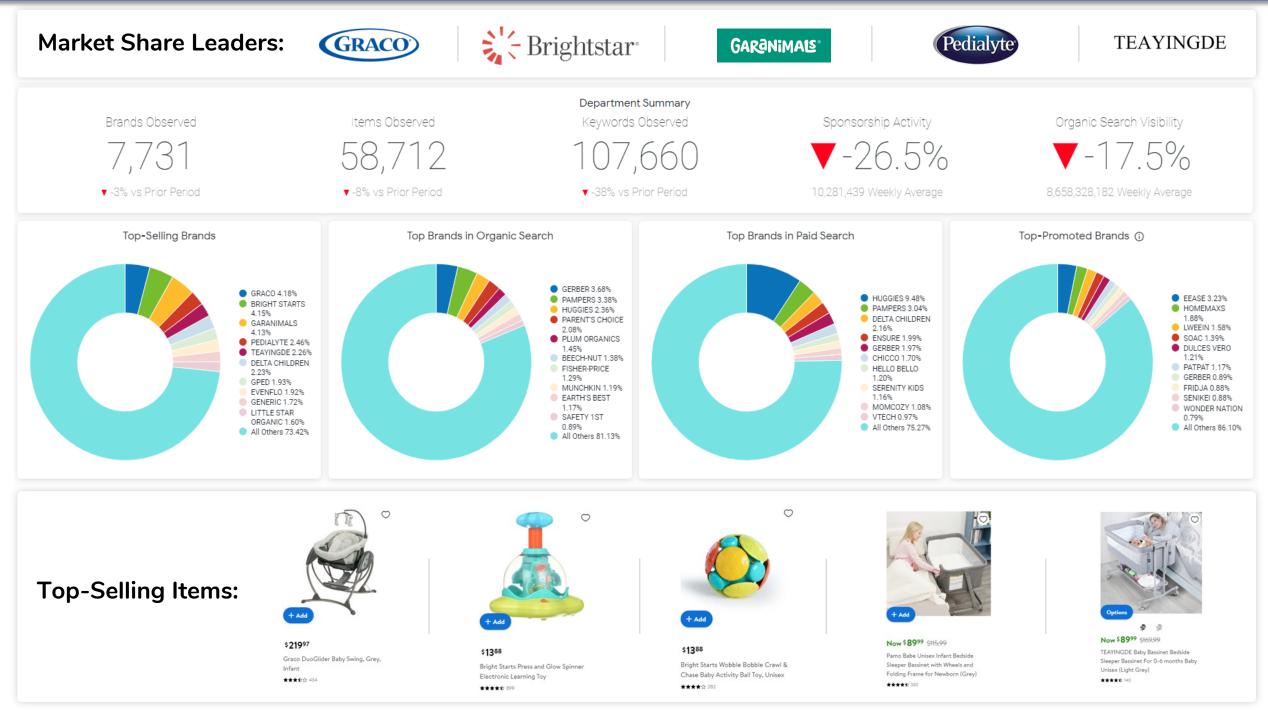




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Walmart | Baby



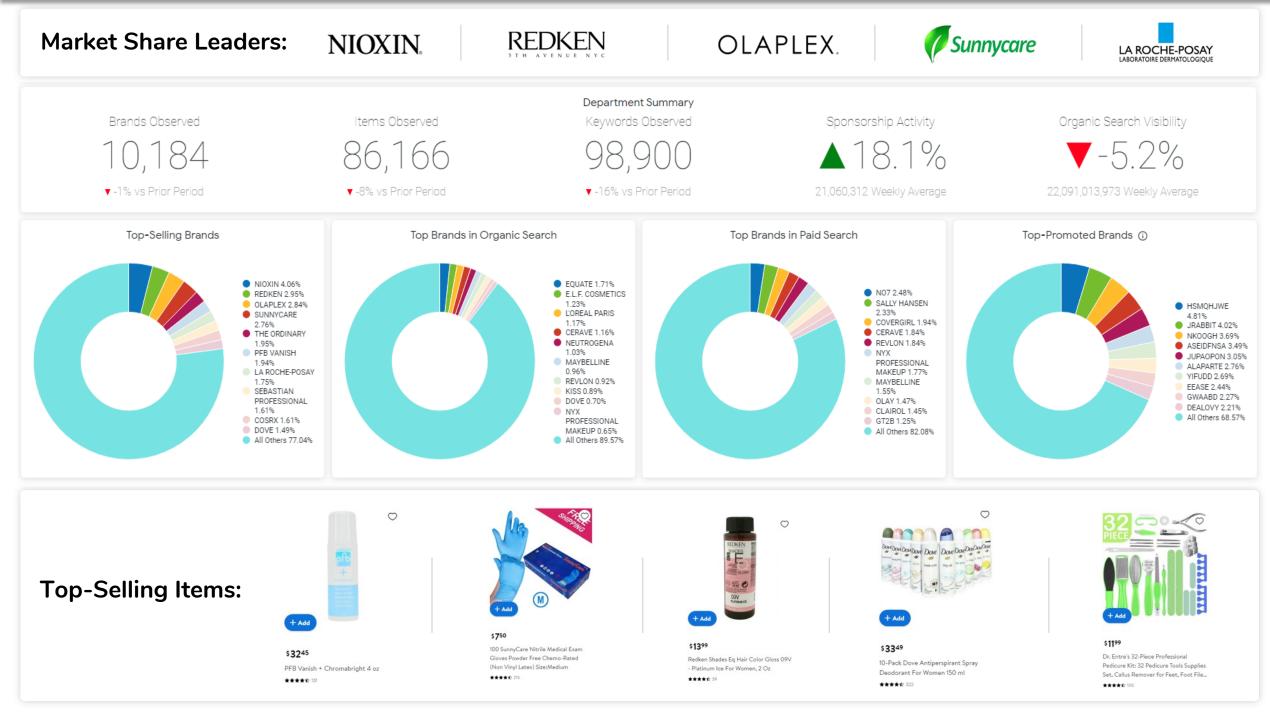


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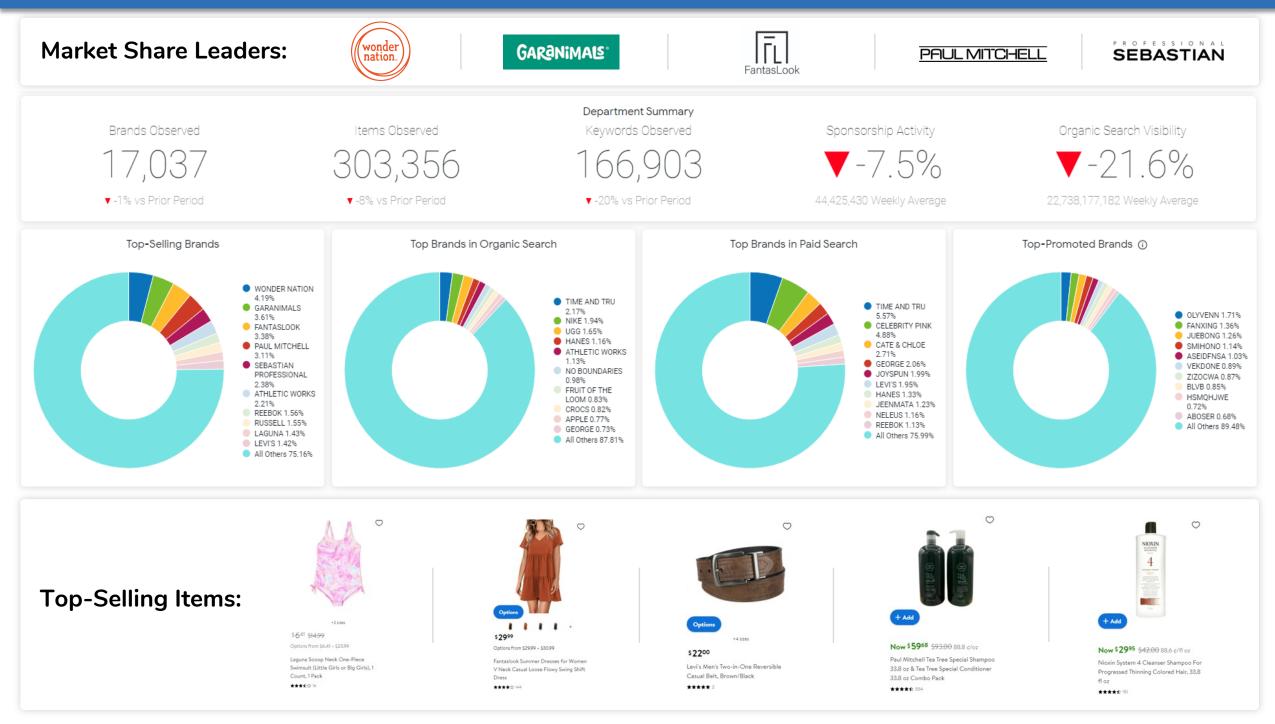
Walmart | Beauty





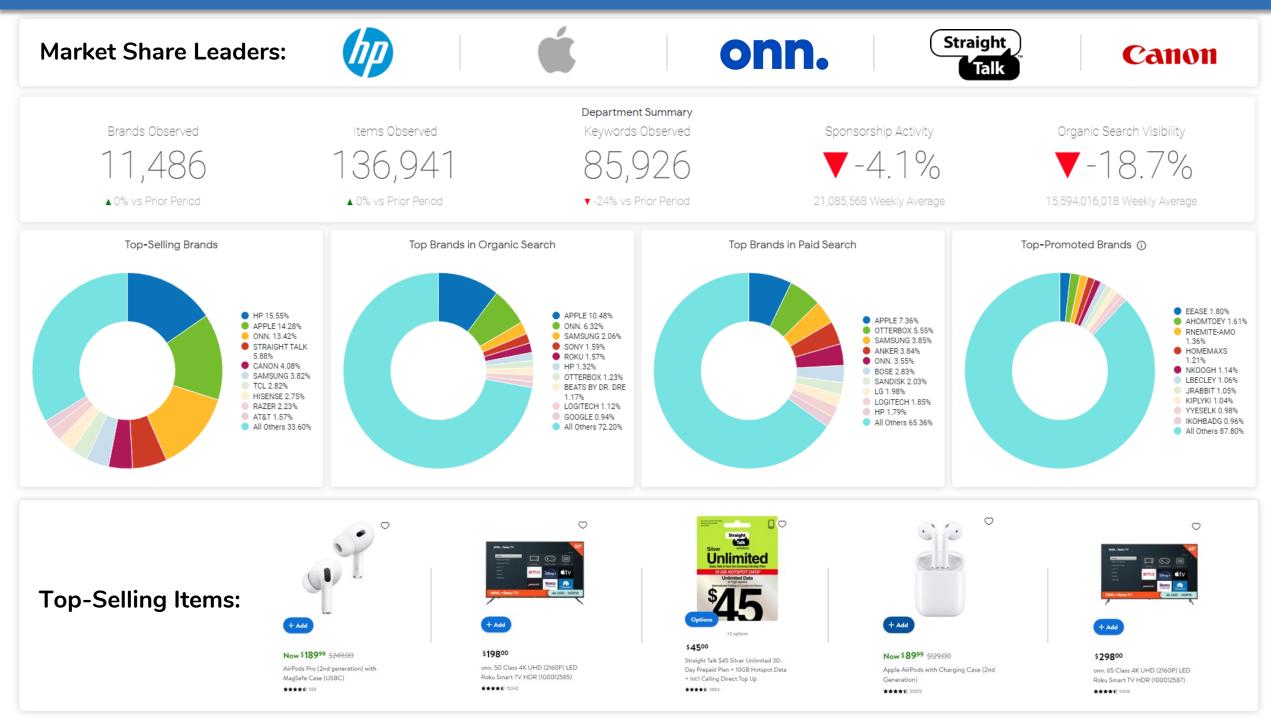
Walmart | Clothing, Shoes & Accessories





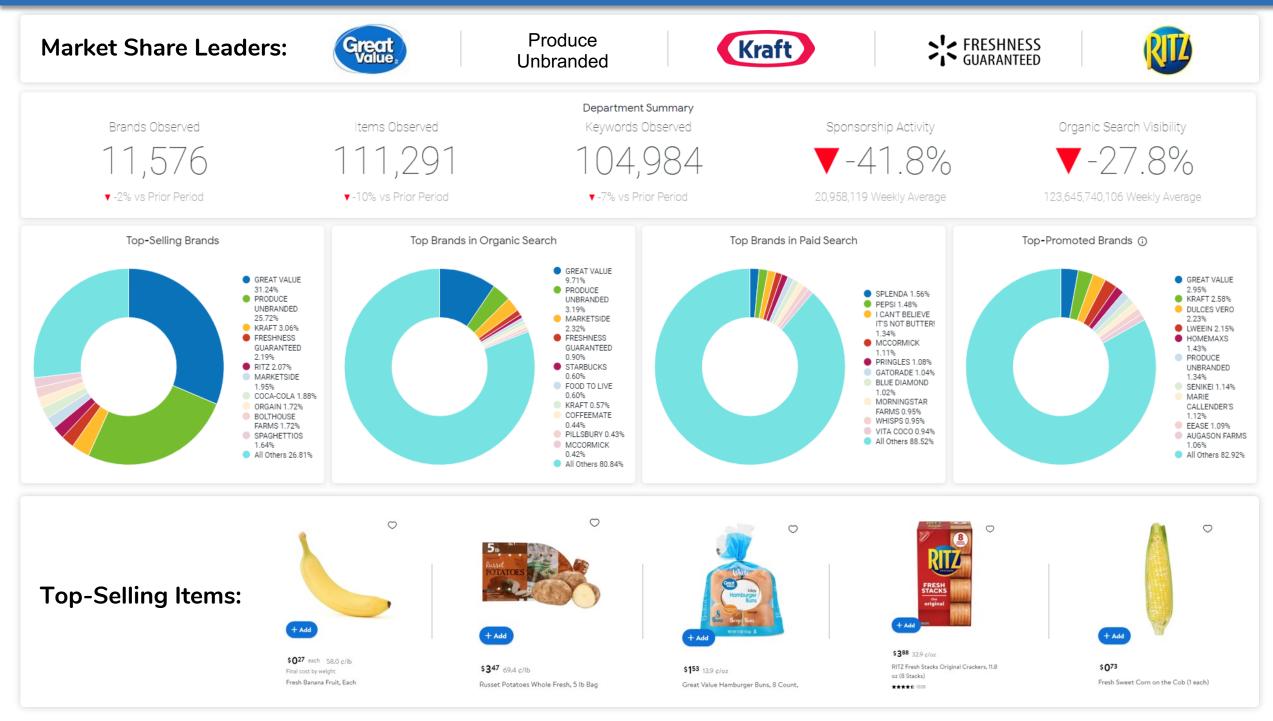
Walmart | Electronics





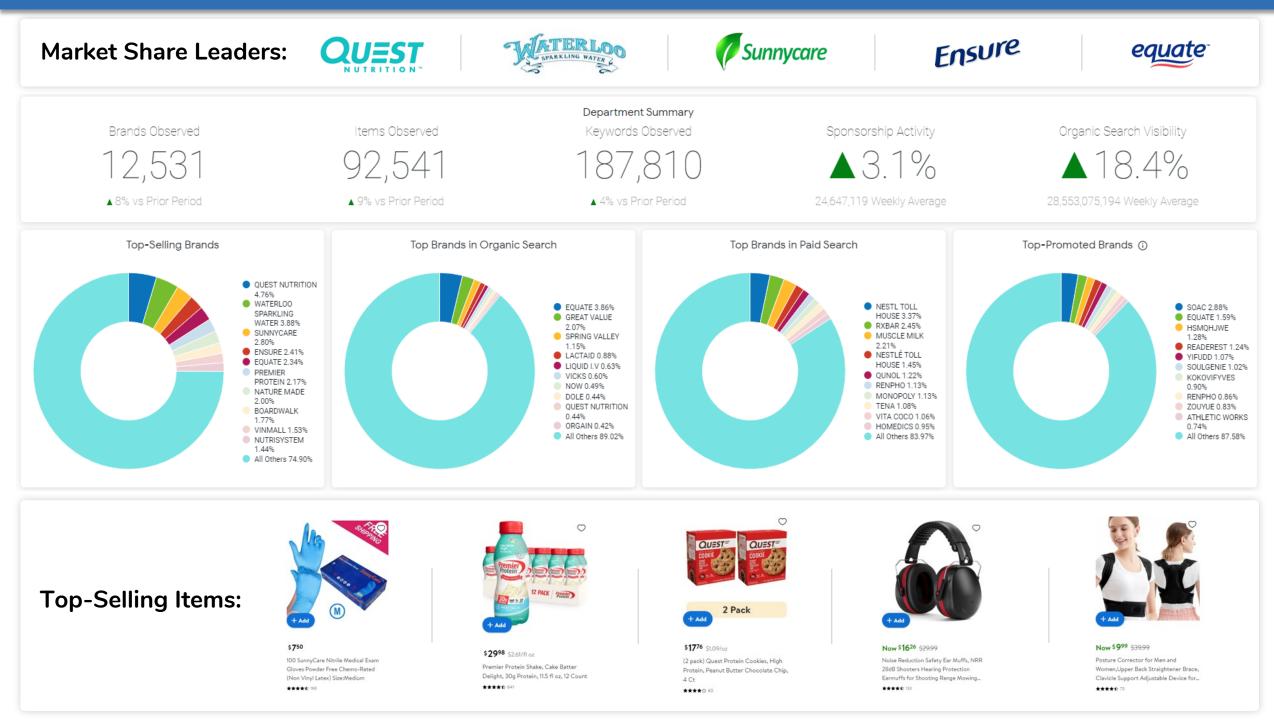
Walmart | Food & Grocery





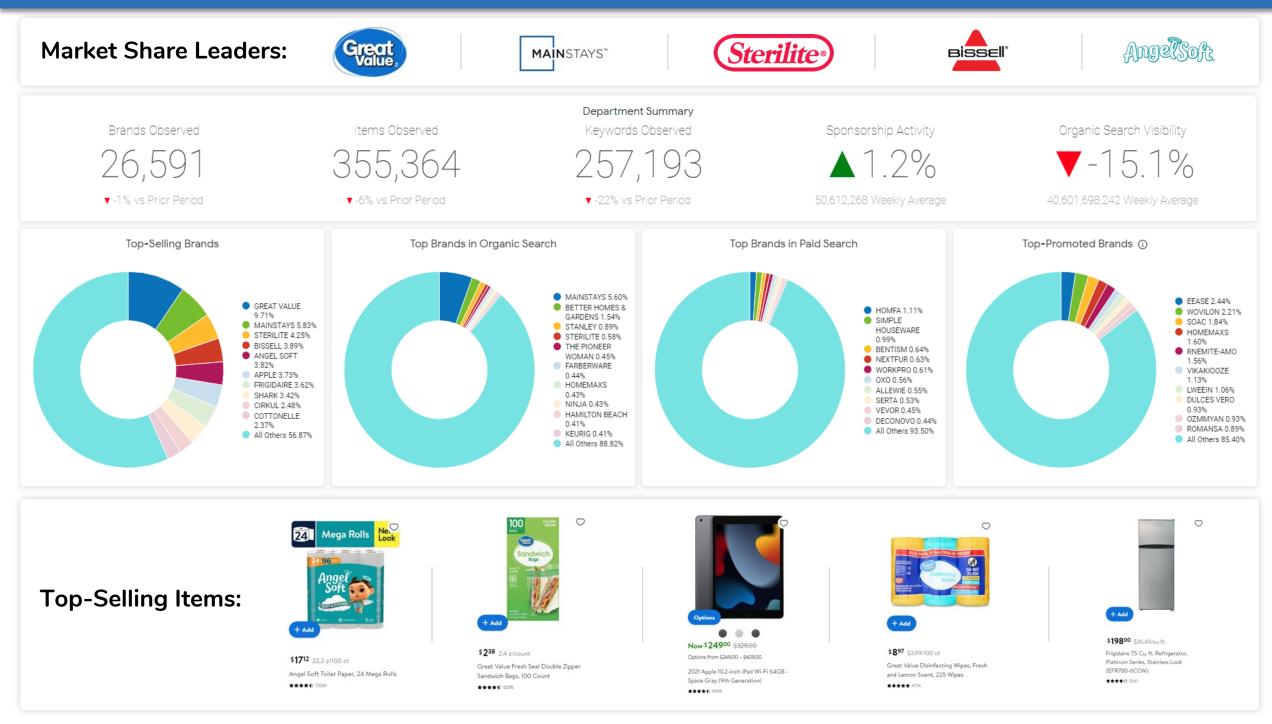
Walmart | Health





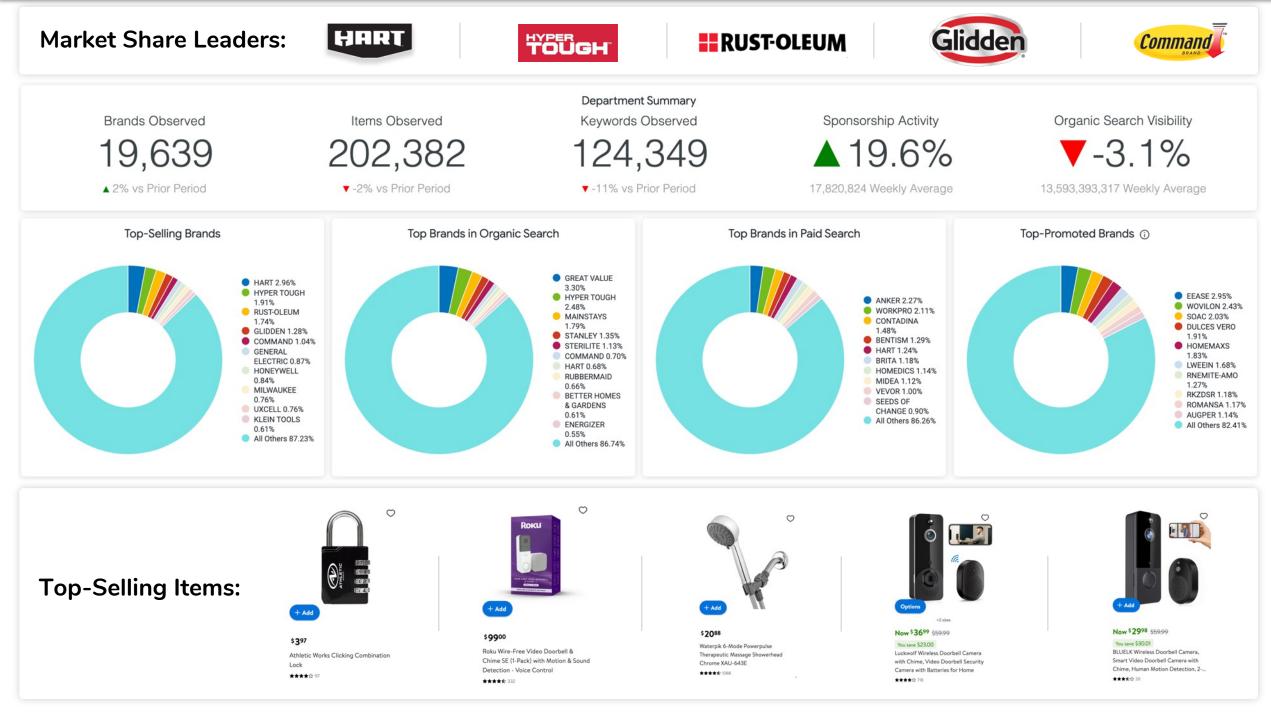
Walmart | Home, Furniture & Appliances





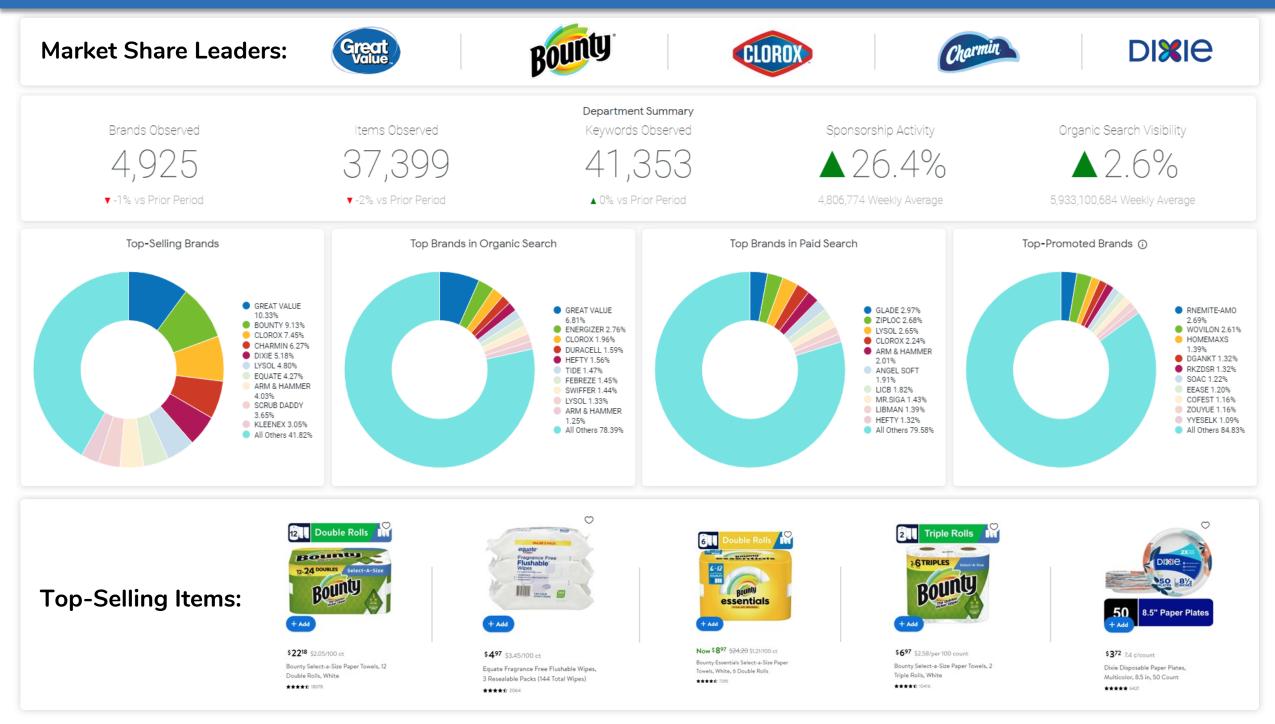
Walmart | Home Improvement





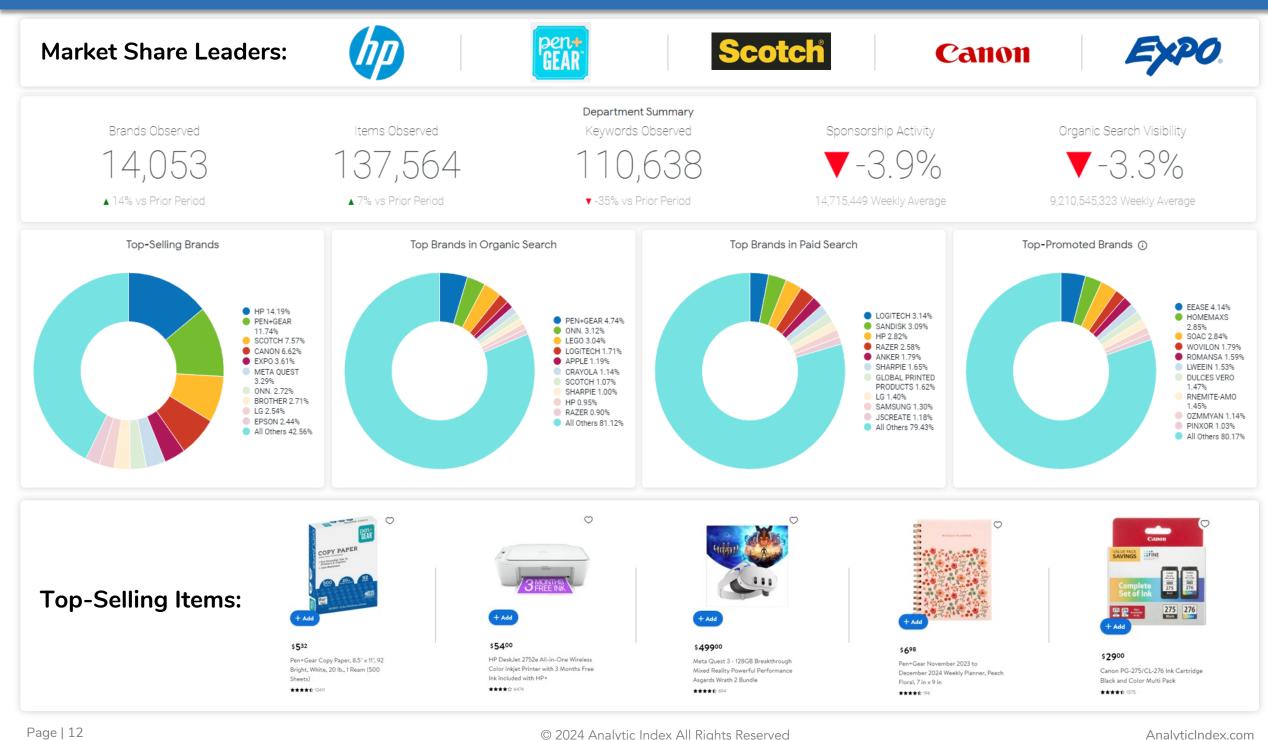
Walmart | Household Essentials





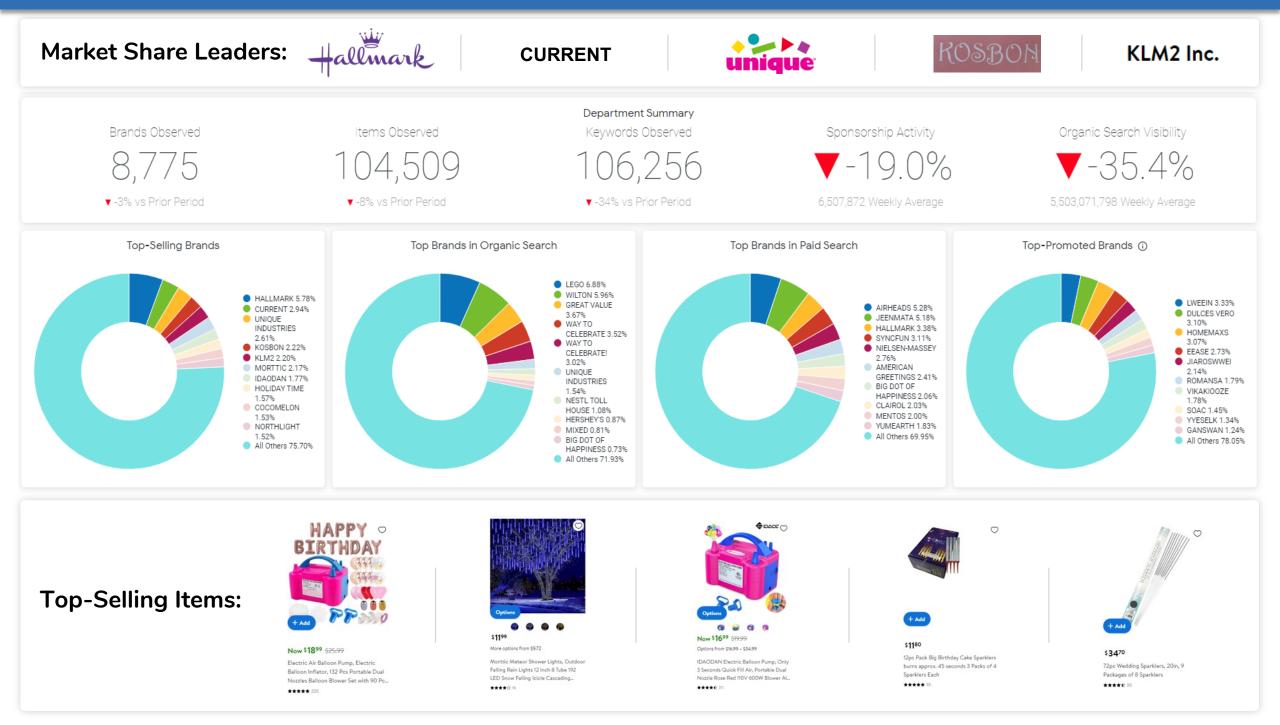
Walmart | Office Supplies





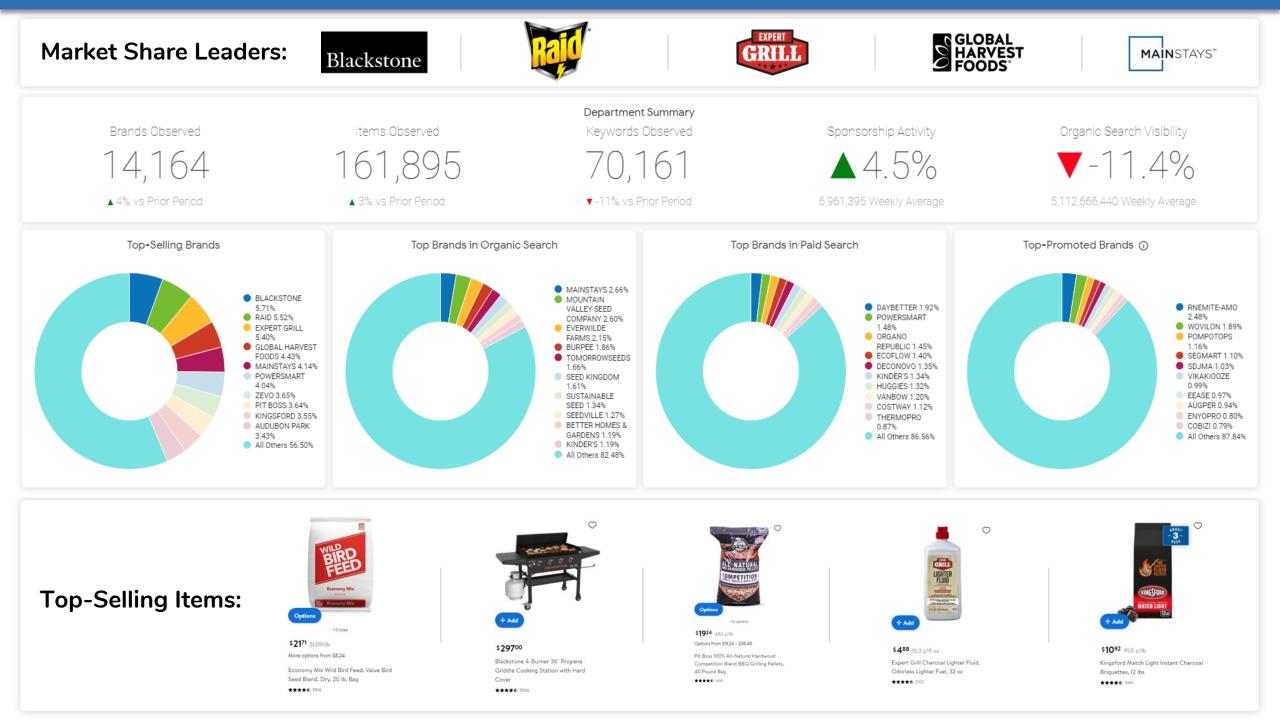
Walmart | Party & Occasions





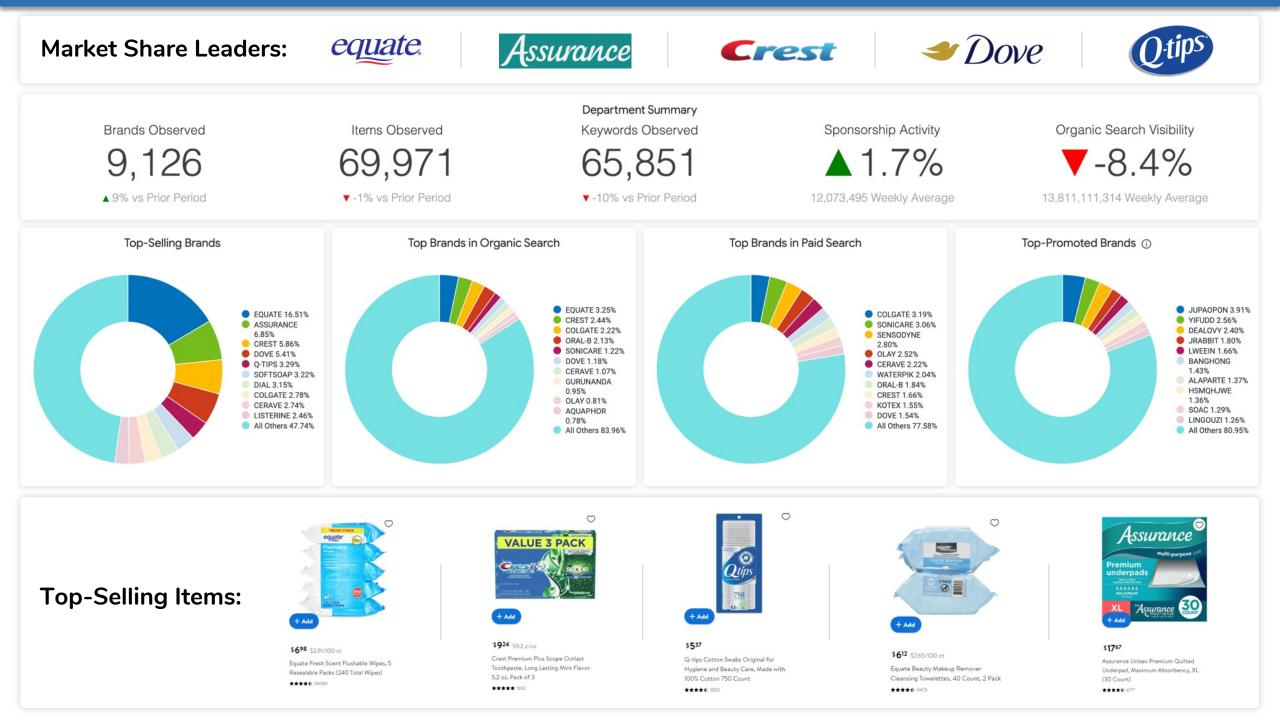
Walmart | Patio & Garden





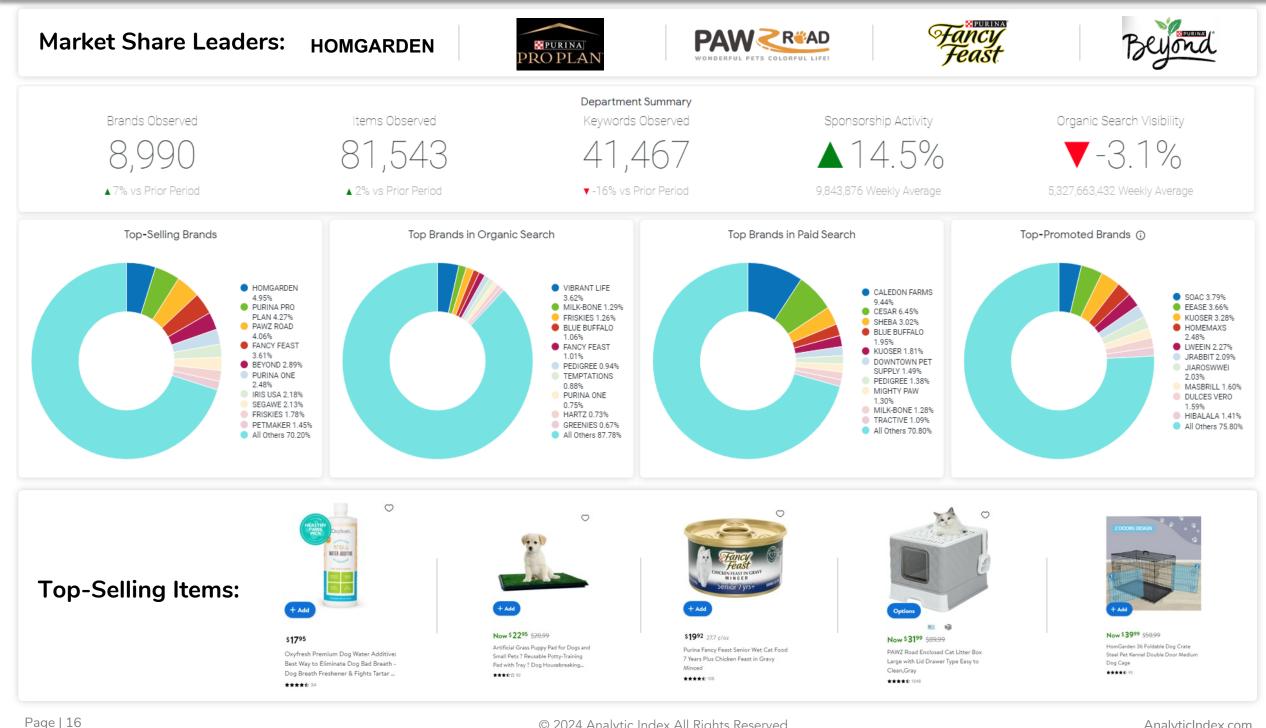
Walmart | Personal Care





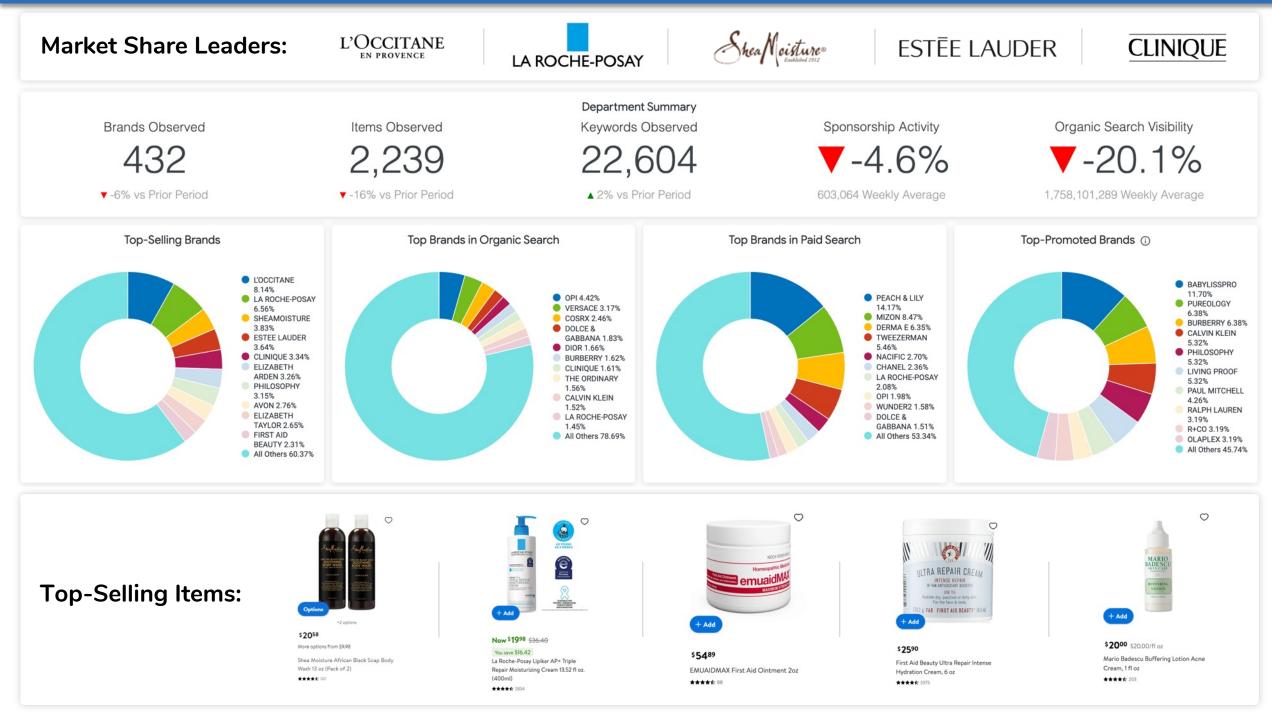
Walmart | Pets





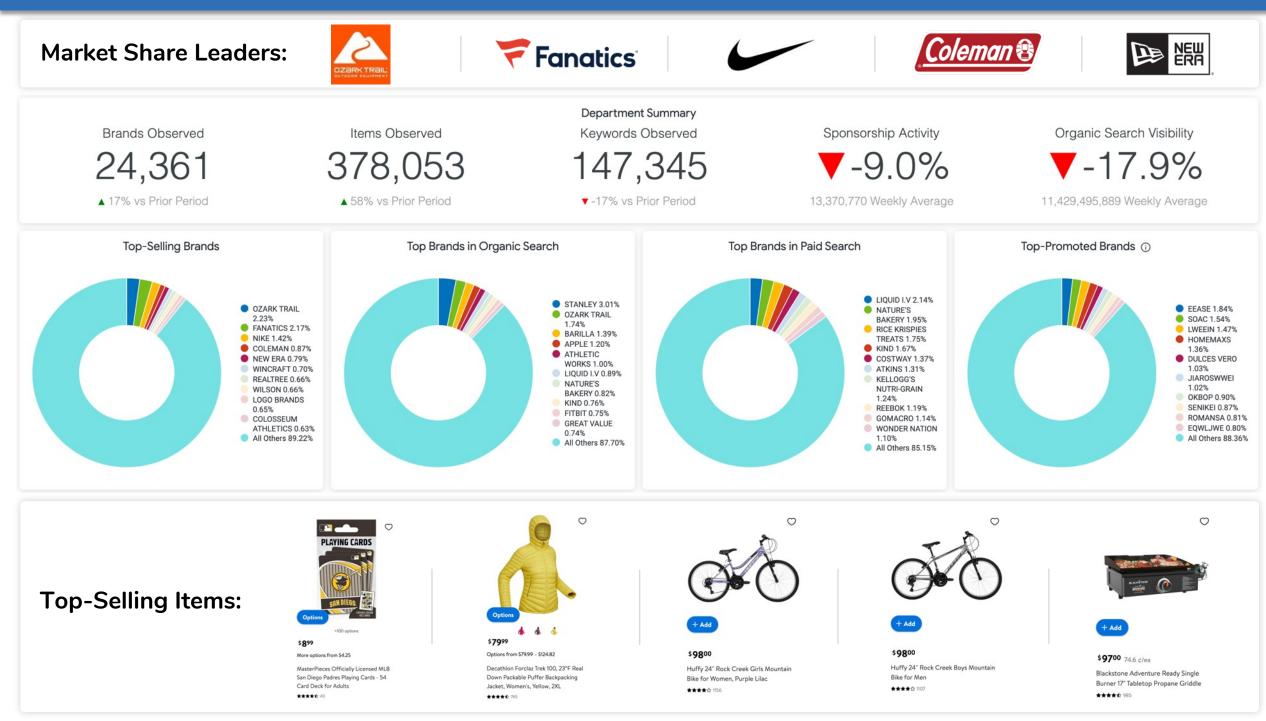
Walmart | Premium Beauty





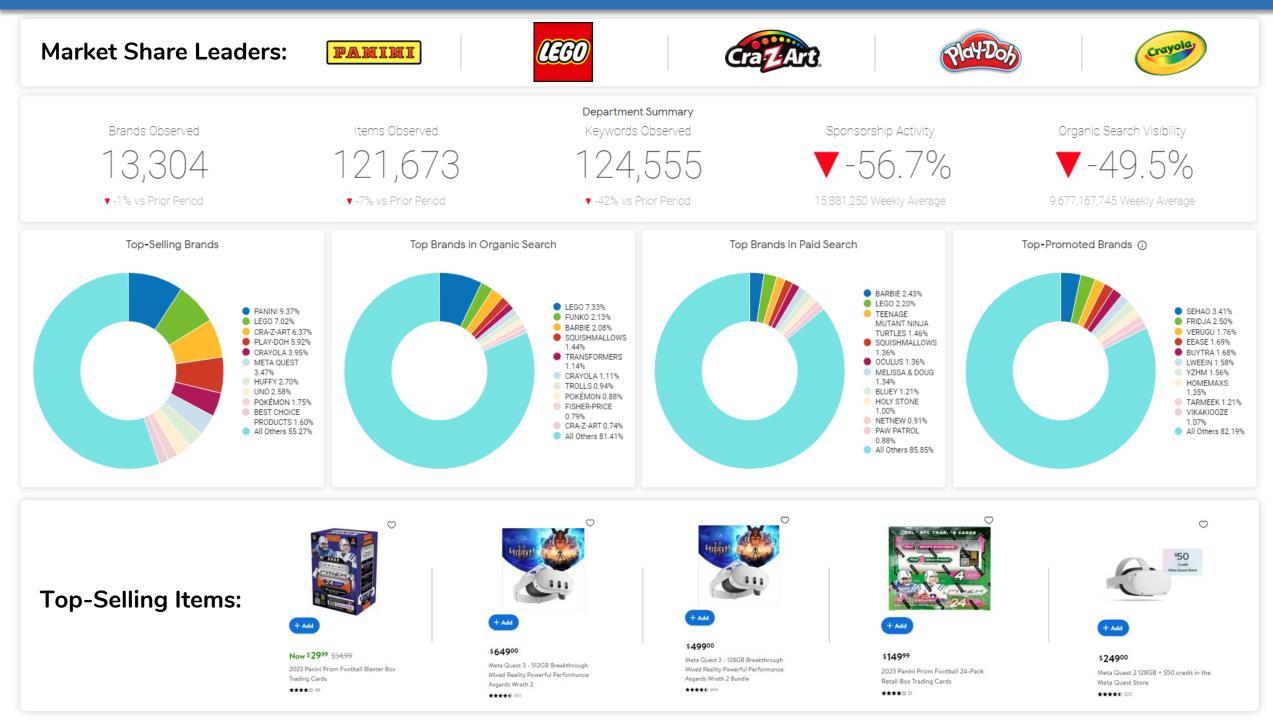
Walmart | Sports & Outdoors





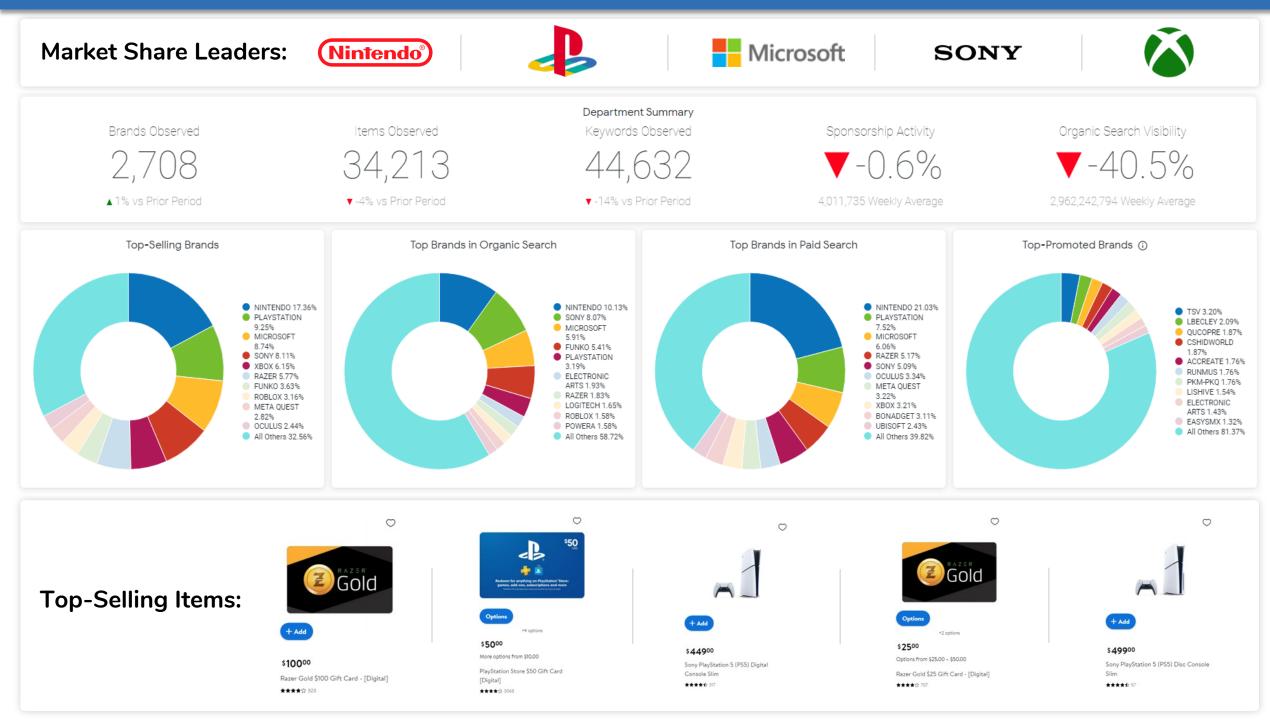
Walmart | Toys & Outdoor Play





Walmart | Video Games





Interested in leveraging Walmart search, sales, and shelf analytics?

Schedule an analytics deep-dive with one of our retail search experts to see how you can leverage Analytic Index data and tools to **optimize and measure performance on Walmart.**

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