

2023 FINANCIAL PERFORMANCE

TOTAL REVENUE

2021

\$8.6 Billion

2022

\$9.2 Billion

2023

\$9.1 Billion

↓-0.4%

OPERATING INCOME

\$338.8 Million

2021

\$341.9 Million

2022

\$361.1 Million

1+5.6%



2023







IN 2023

2023 REVENUE ACE HARDWARE SUBSIDIARIES

ACE RETAIL HOLDINGS 786.4 MILLION -0.1%

ACE WHOLESALE HOLDINGS 458.0 MILLION



ACE HOME SERVICES HOLDINGS 125.7 +652.7%



Ace's Long-Term Growth Strategy



SAME STORE SALES





SAME STORE TRANSACTIONS



-1.1%

2023 ACEHARDWARE.COM



VISITS

+27%

REVENUE +10%

TOTAL OMNI

SHAREHOLDER DIVIDENDS

\$292.9 Million

\$314.4 Million

\$344.5 Million

\$356.5 Million × HIGHEST ON RECORD 2023

1+3.5%

2020

"I'm pleased to announce record operating income, record shareholder distributions, and record contributions to our charitable foundation... With shareholder dividends of \$356.5 million and pre-tax return on equity of 38.7 percent, the Ace team is to be commended for the discipline, production, and stewardship with which they managed our resources and opportunities."

John Venhuizen - President and CEO, Ace Hardware Corporation







Raised more than

for Ace Hardware's charitable partners and programs