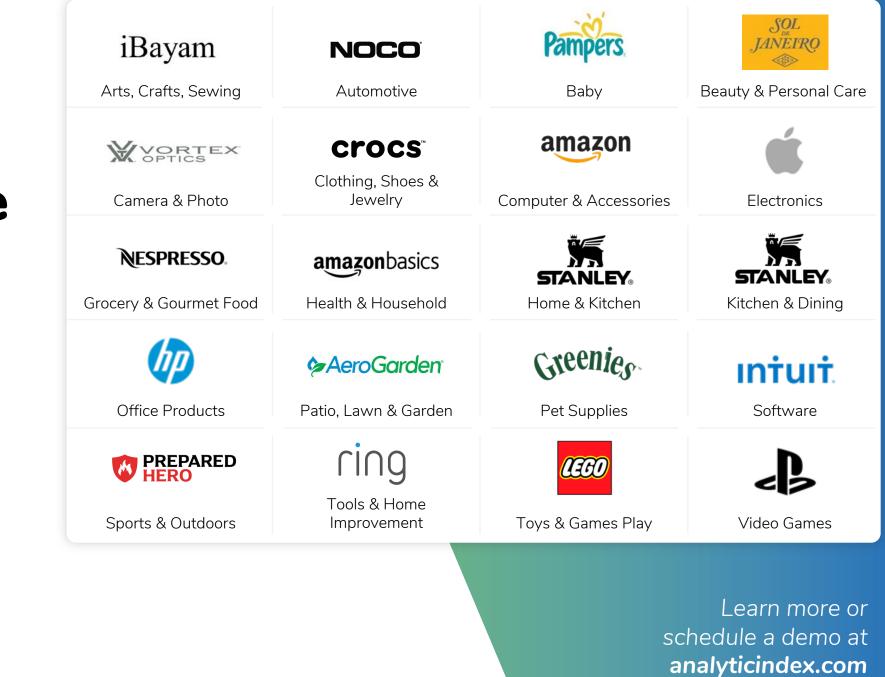
# amazon

# Department Performance Report

DECEMBER 2023

ANALYTIC

NDFX







# **Department Performance Report**

December 2023

### **Report Overview**

This report provides a holistic overview of each major department at Amazon. It includes information about sales, sponsored search, and organic search for each department.

- Department Overview
- Top-Selling Brands
- Top Brands in Organic Search
- Top Brands in Paid Search
- Top Promoted Brands
- Top-Selling Items
- Disclaimer: Analytic Index has no affiliation with Amazon. All data is proprietary to the Analytic Index. This report is based on performance items which are in the top-performing sales or search items.
- This report is based on top-performing items in sales or search on Amazon (Top 100 BSR & within top 2 pages of search results)
- The prior period and percent change in this report is comparing data from the previous month (month-over-month).

## Definitions

### **Top-Selling Brands**

Estimated sales share based on the brand's items, their best seller rank, and historical sales.

### **Top Brands in Organic Search**

Based on share of organic search visibility, which is similar to organic impressions in that it looks at keywords the brands items appear for, how high they rank for said keywords, and the search volume of the keywords.

#### **Top Brands in Paid Search**

Based on share of paid search visibility, which is similar to ad impressions in that it looks at keywords the sponsored items appear for, their ad position on the page for said keywords, and the search volume of the keywords.

### **Top Promoted Brands**

The brands that were observed with the most promo activity via retailer badges.

#### **Top-Selling Items**

The best-selling items based on Best Seller Ranking over the time period.



# **About Analytic Index**

Actionable search, sales, and shelf insights for all major retail ecommerce platforms.









SEPHORA





HIGHER SEARCH RANKINGS



BETTER CLICK THROUGH RATES & CONVERSION



UNPRECEDENTED COMPETITIVE INTELLIGENCE

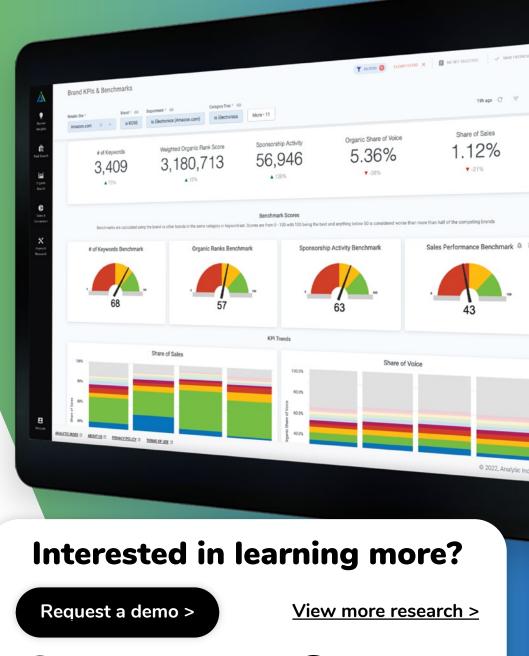


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HUGE TIME SAVINGS

MORE EFFECTIVE AD SPEND







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8 Posca Paint Markers, 5M Medium Markers with Reversible Tips, Marker Set of Acrylic Paint Pens Posca Pens for Art Supplies, Fabri... \*\*\*\*\* ~ 11,150

Luna Bean Hand Casting Kit - Unique Couples Gifts for Christmas, Anniversaries, Bridal Showers, Weddings, Engagements, Grandma - Mold K .... \*\*\*\*\* 39,652



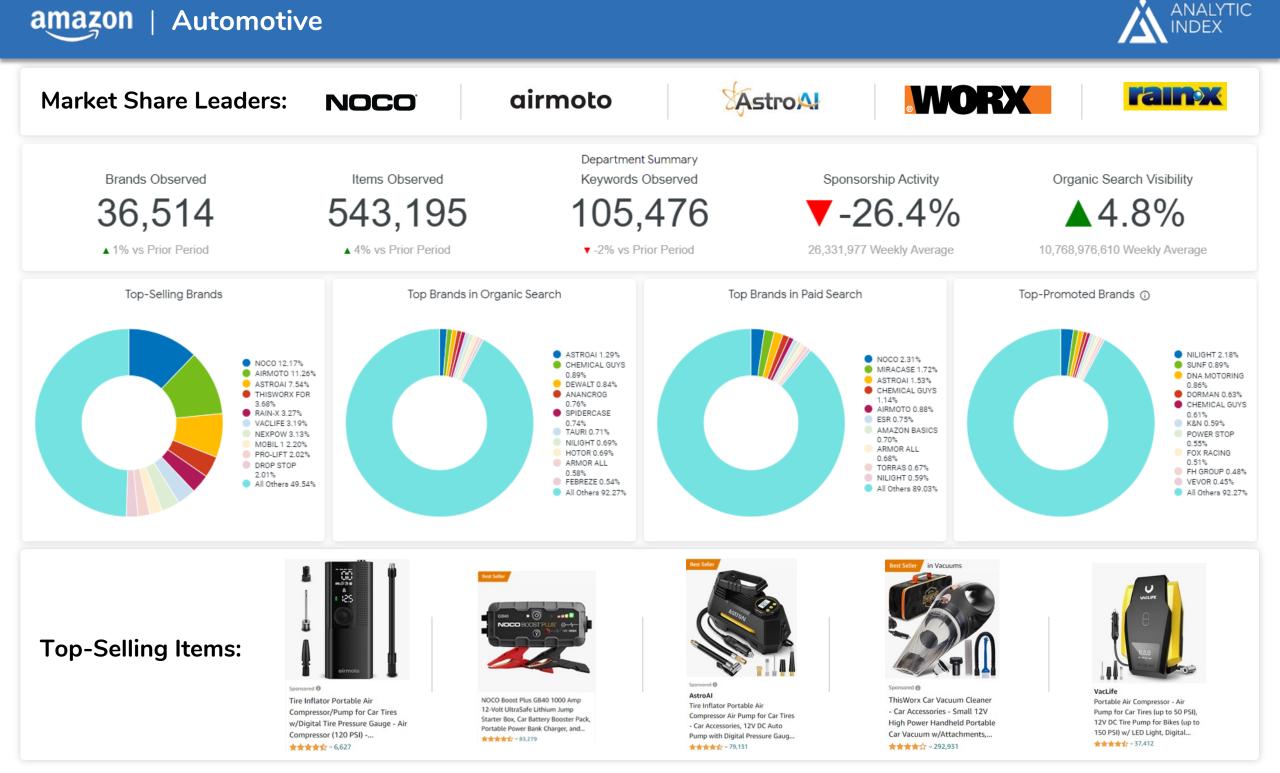
Tools, Apron, Patented Design,. \*\*\*\*\* ~ 1,312



9 x 12 inches Sketch Book, Top Spiral Bound Sketch Pad, 1 Pack 100-Sheets (68lb/100gsm), Acid Free Art Sketchbook Artistic... \*\*\*\*\* ~ 9,525

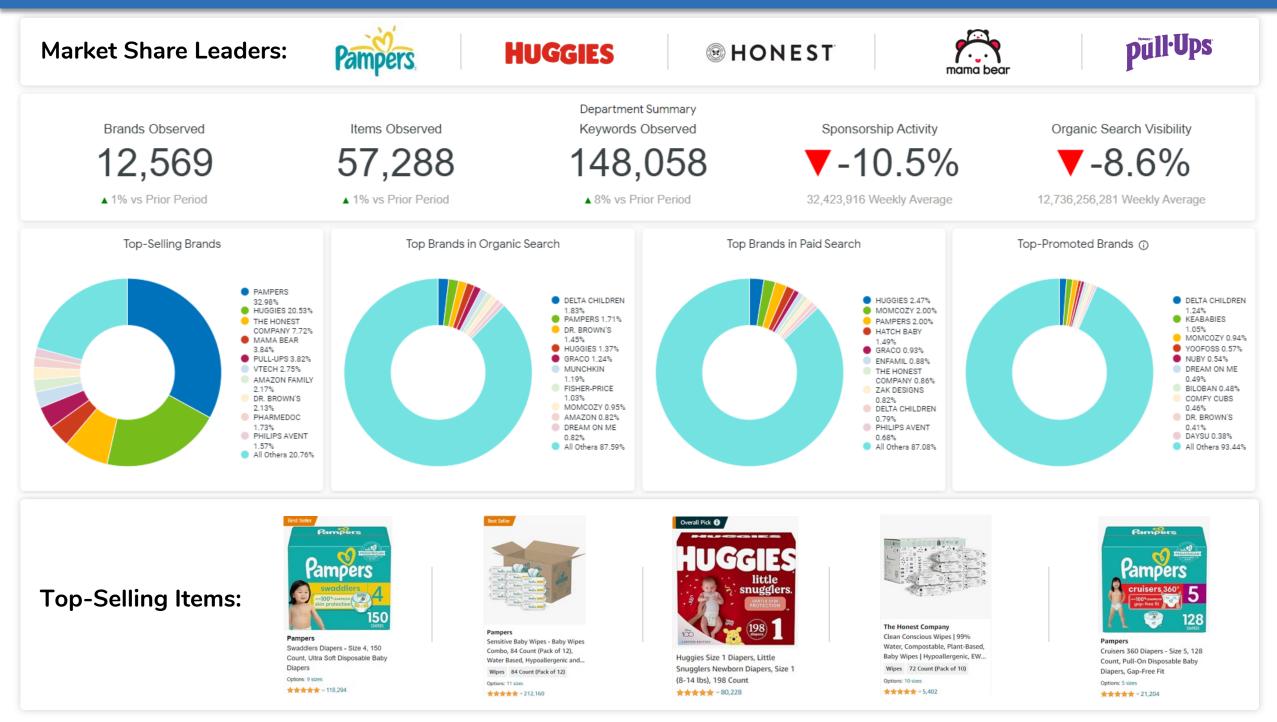


- Double Line Outliner Marker Metallic Pens - Gifts for Girls, Boys, Kids, Women, etc. - School Supplie.. \*\*\*\*\*\*\*\*\*\*\*\*



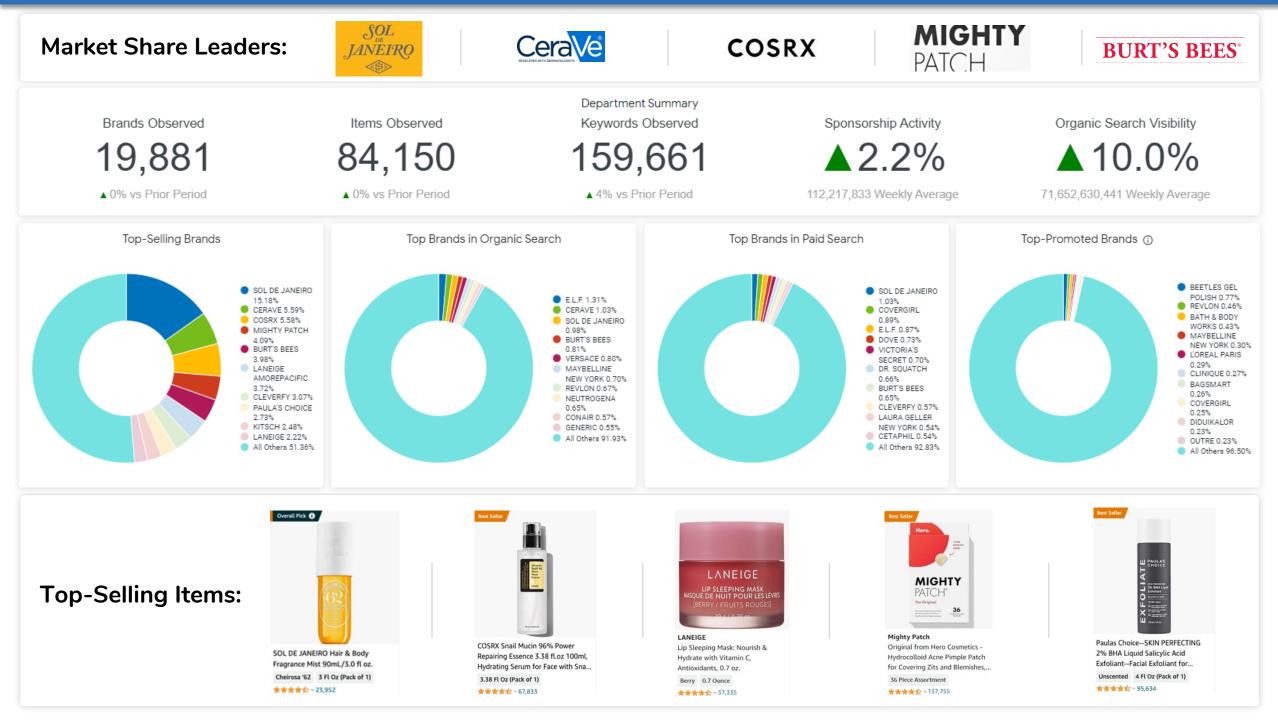






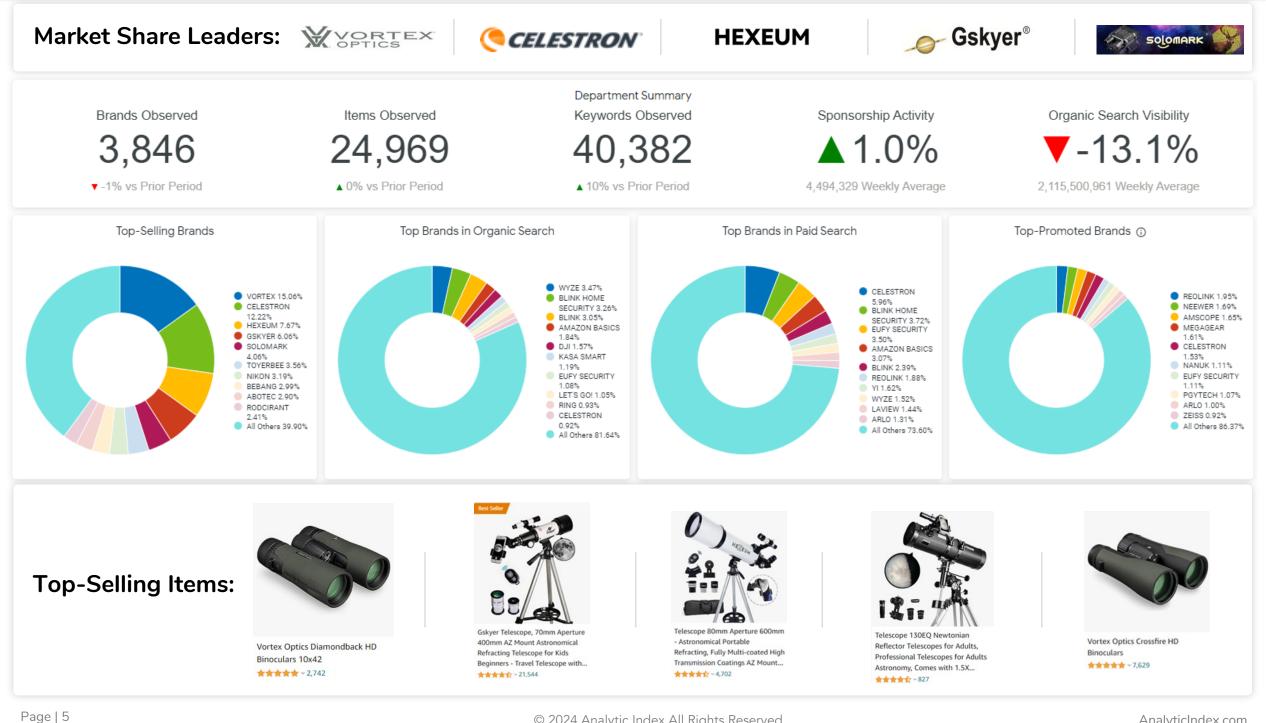
# amazon | Beauty & Personal Care





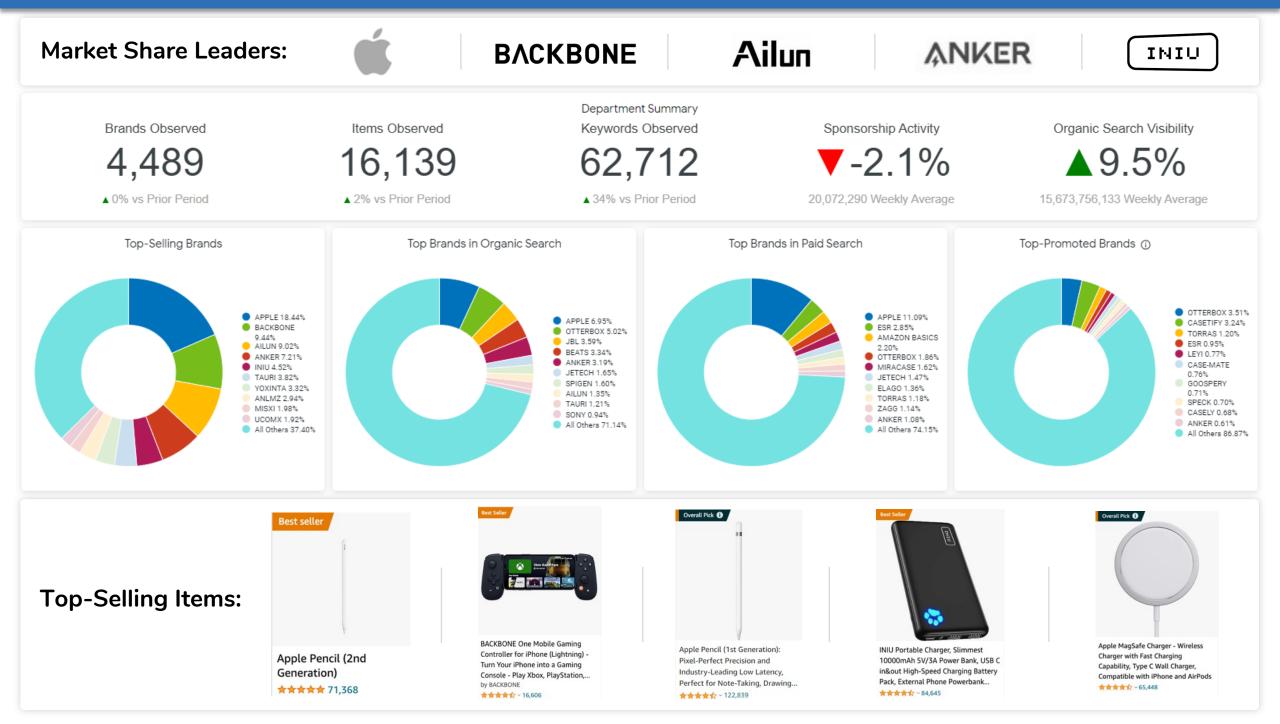






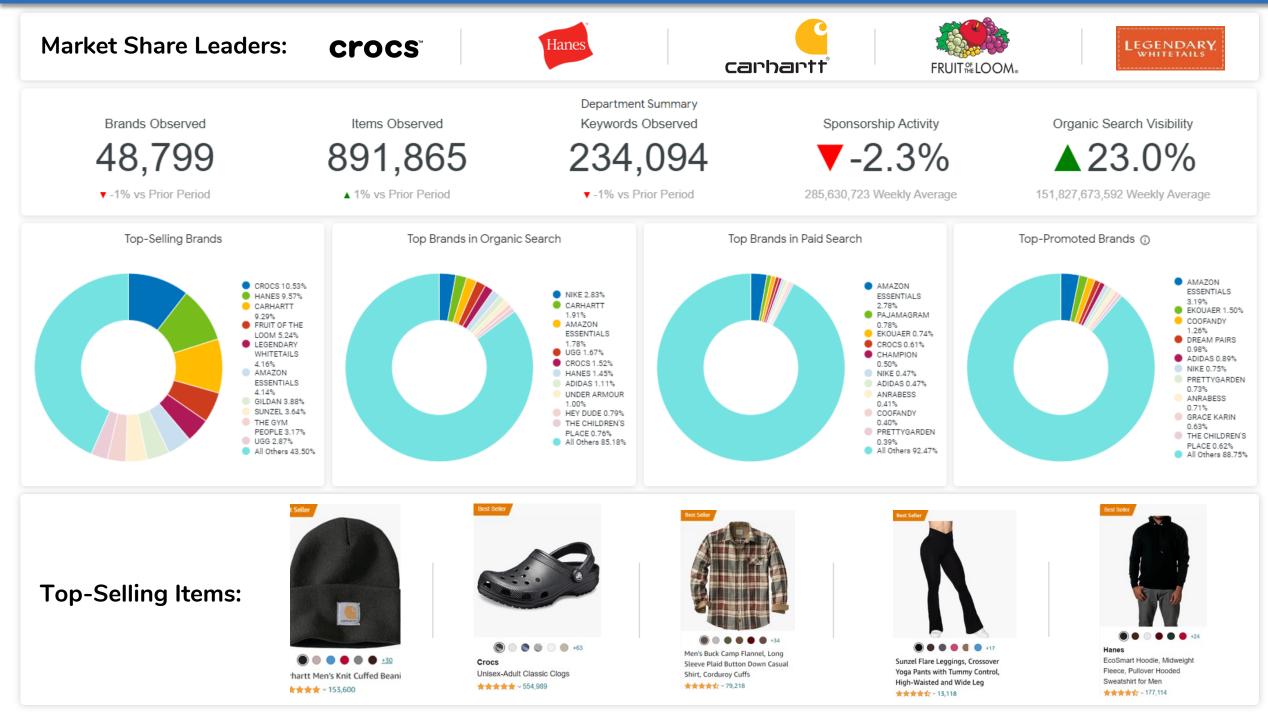
### amazon | Cell Phones & Accessories





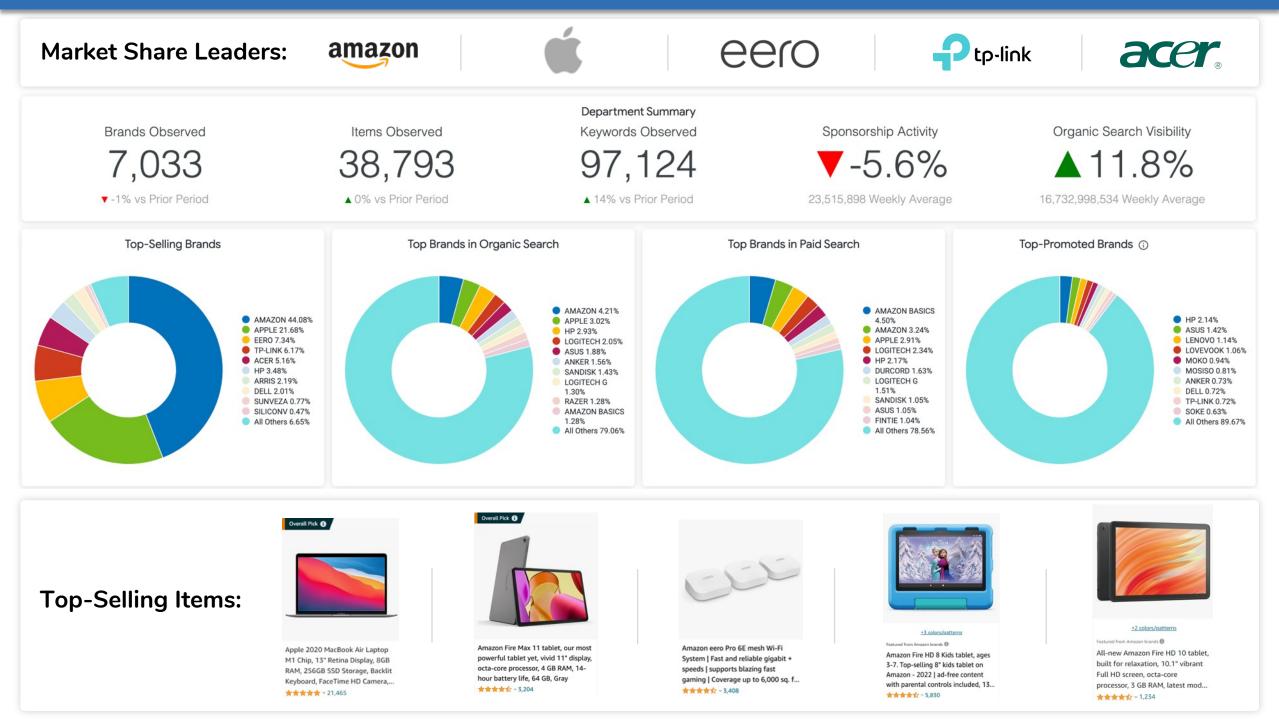
## amazon | Clothing, Shoes & Jewelry

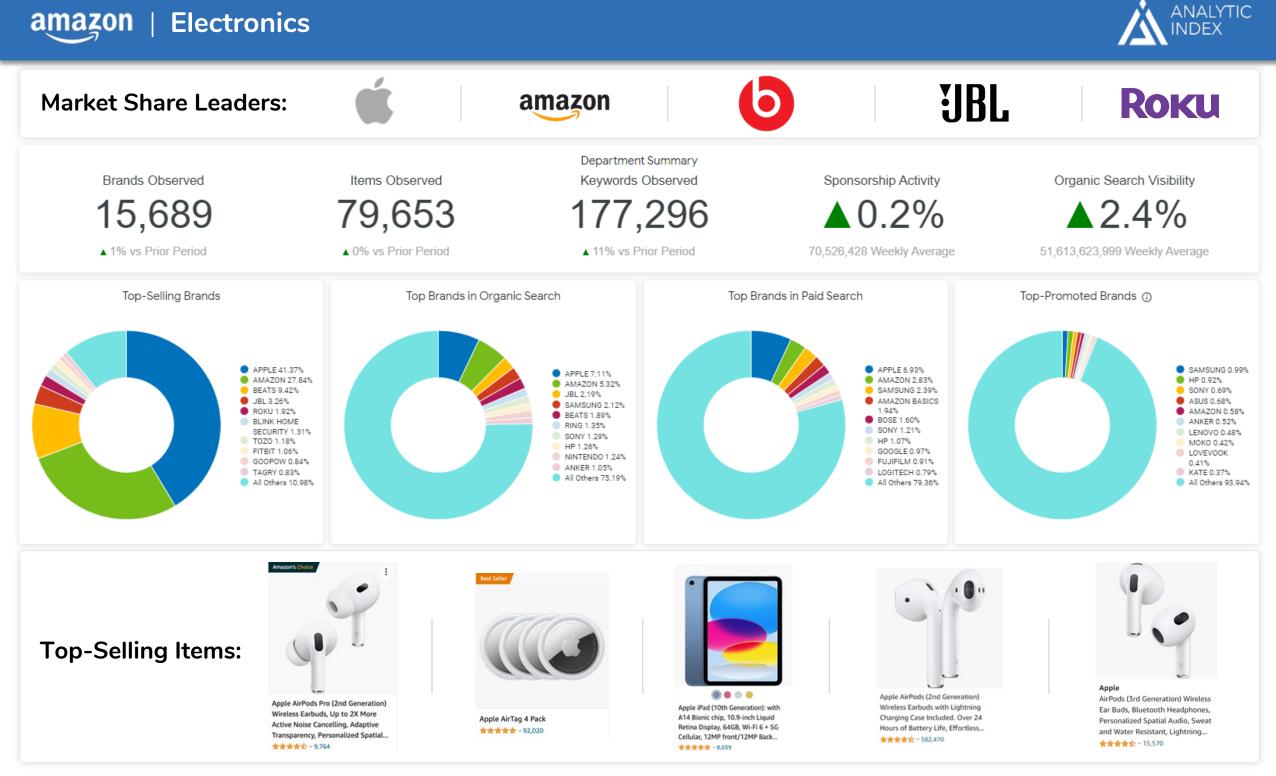




### amazon | Computer & Accessories

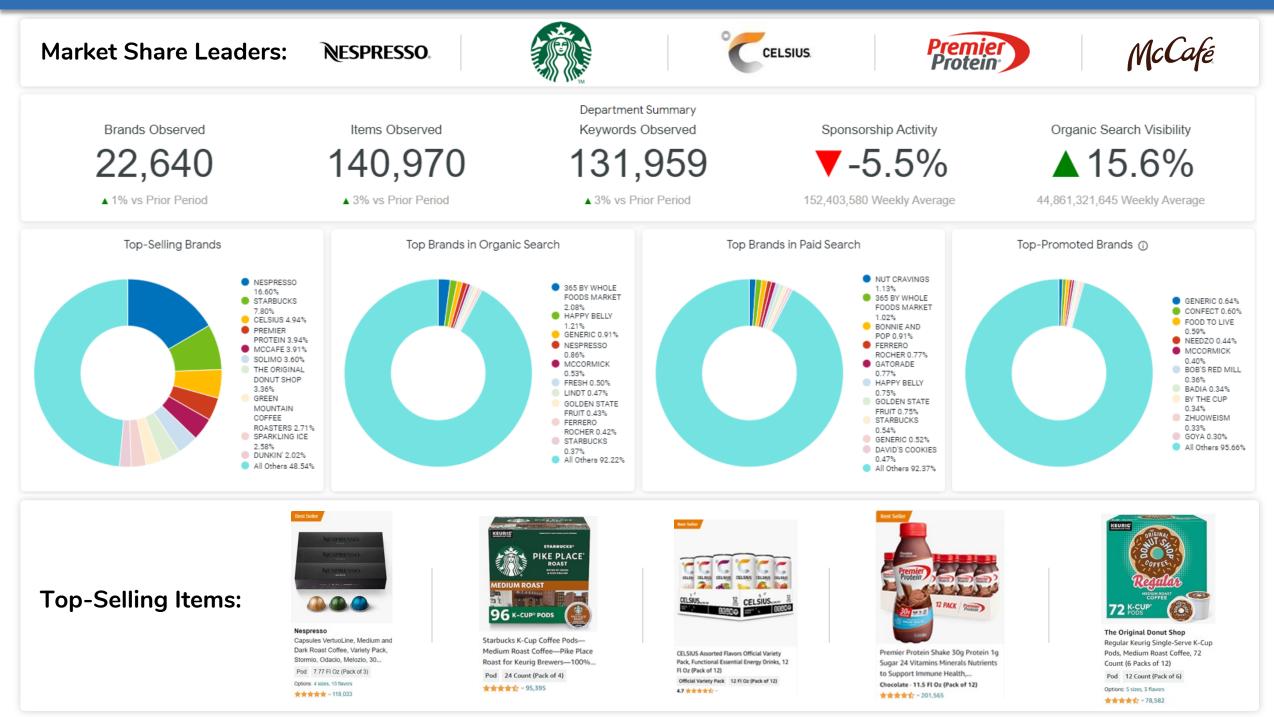


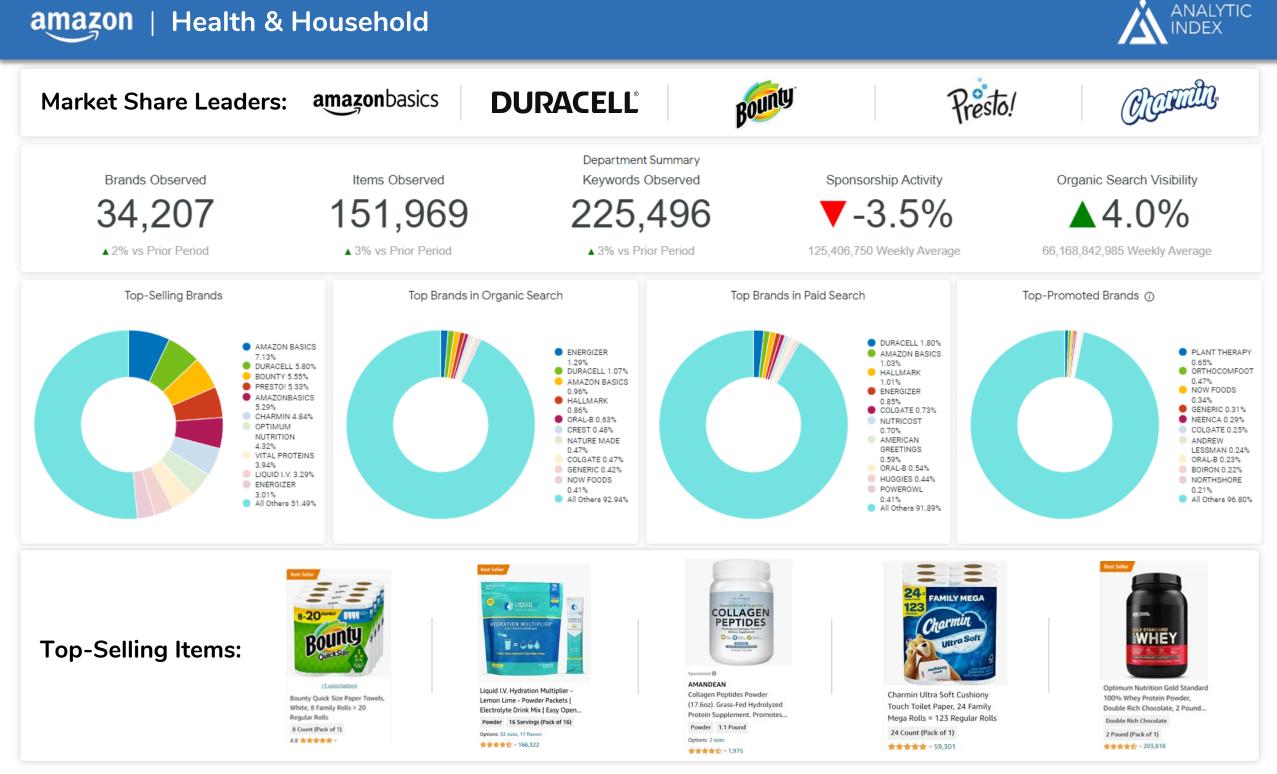




## amazon | Grocery & Gourmet Food

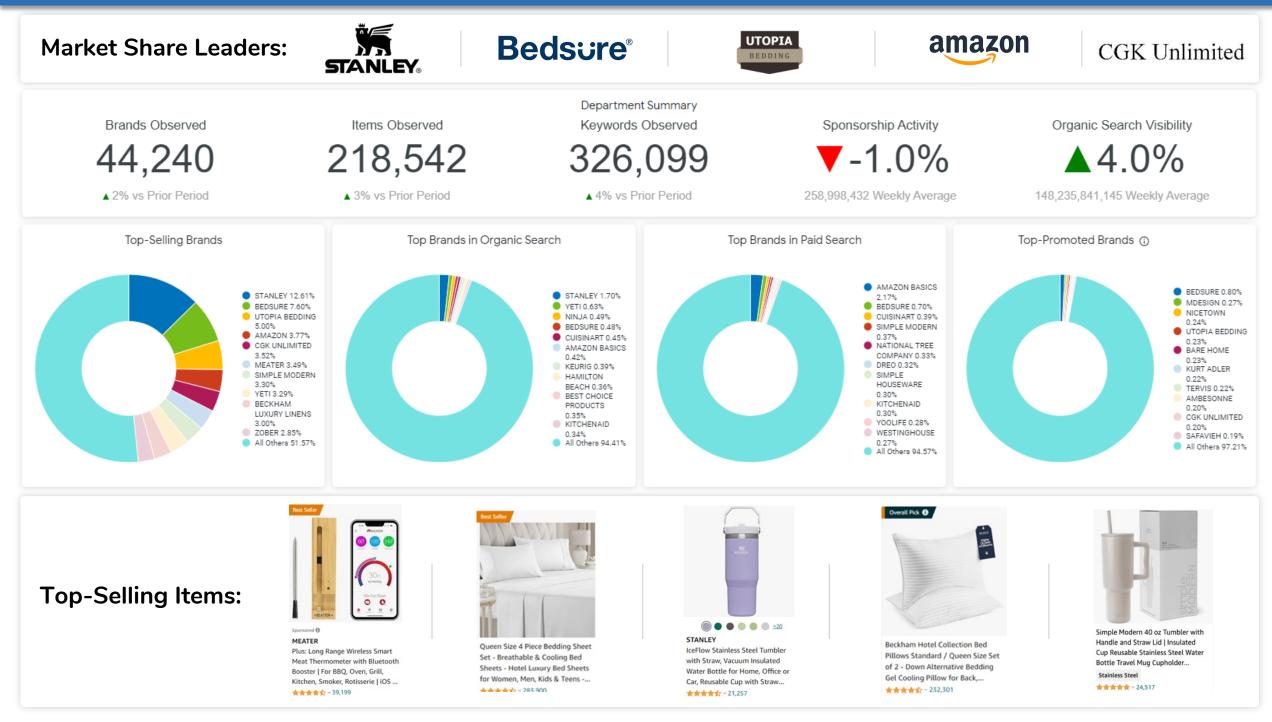






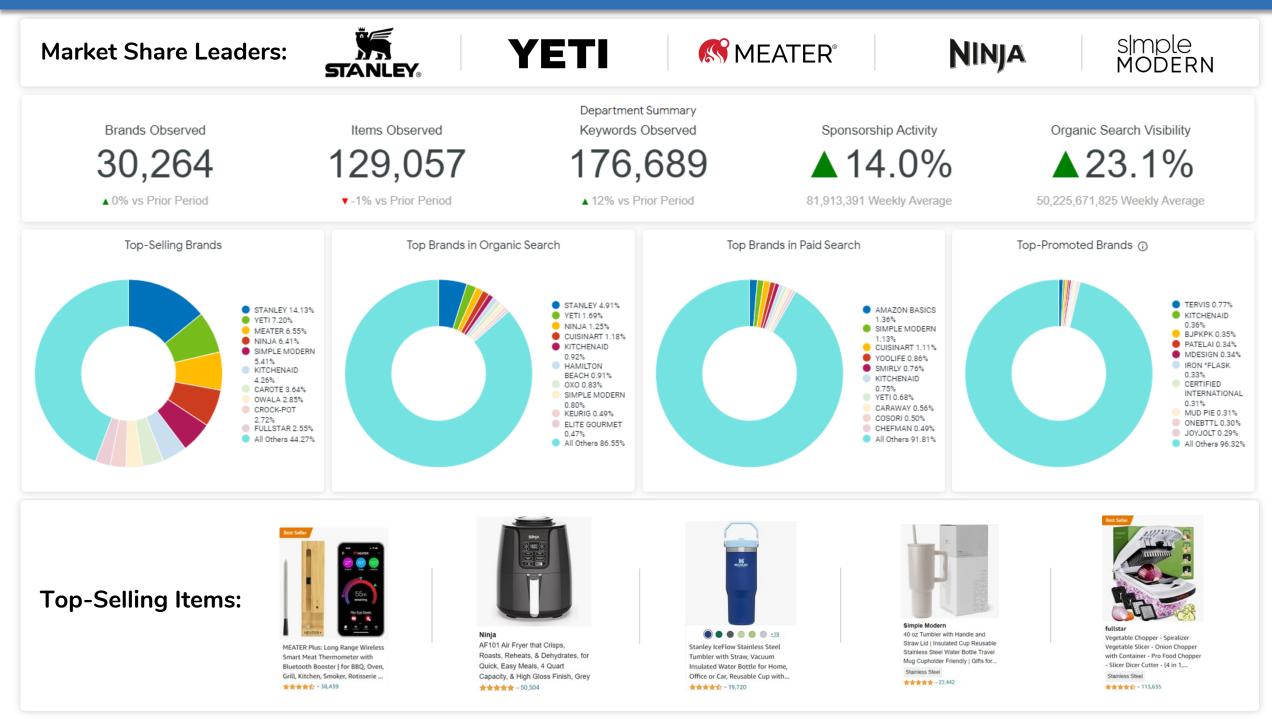






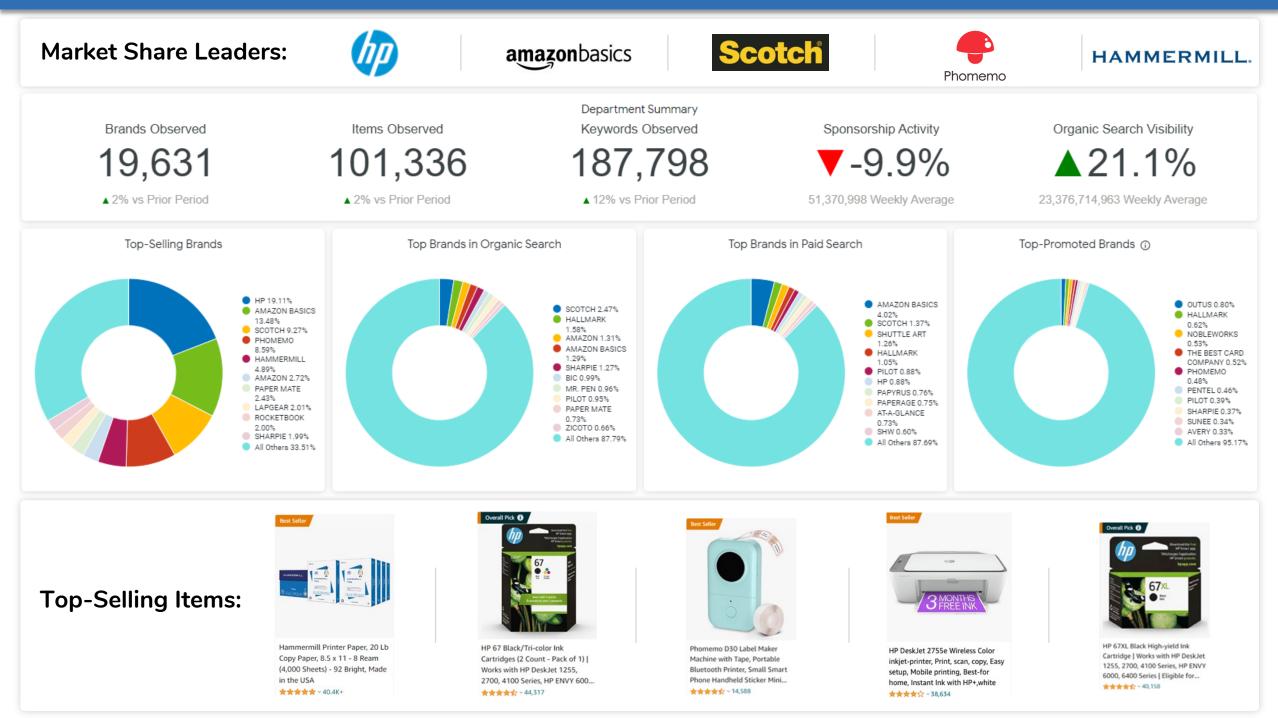


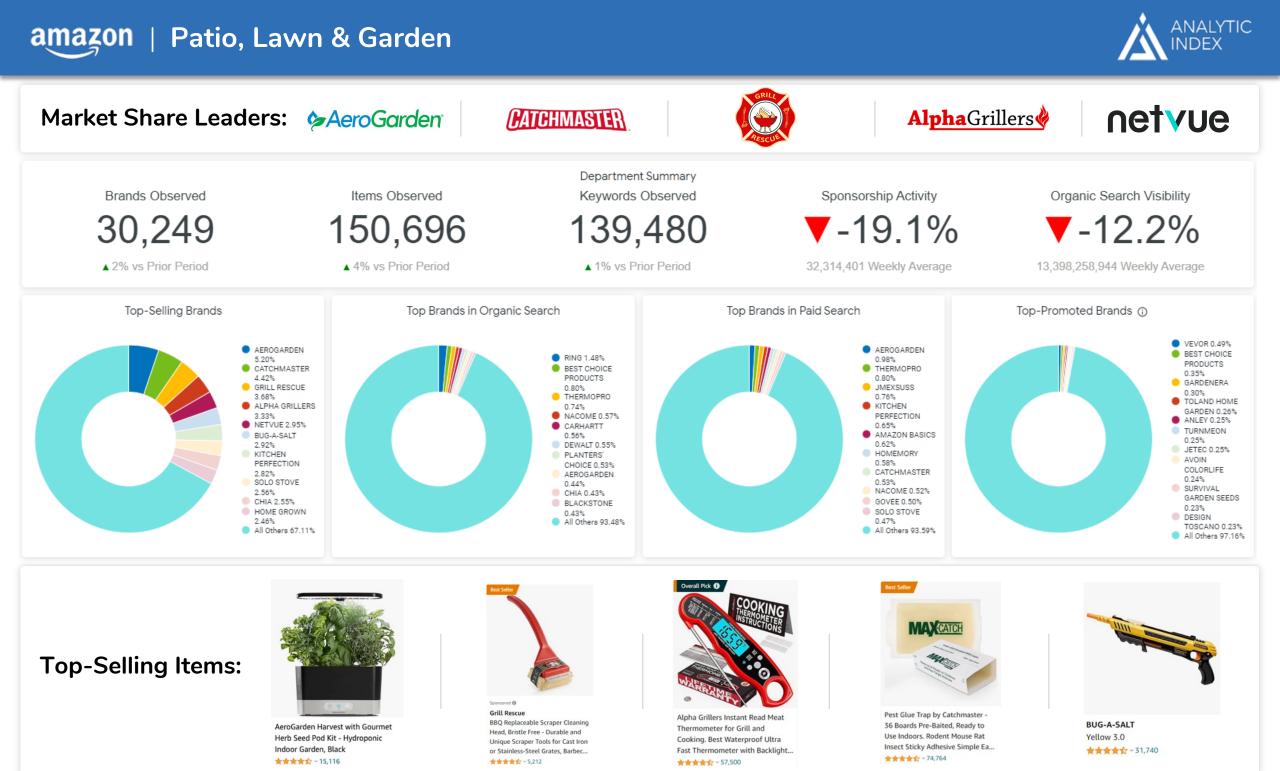






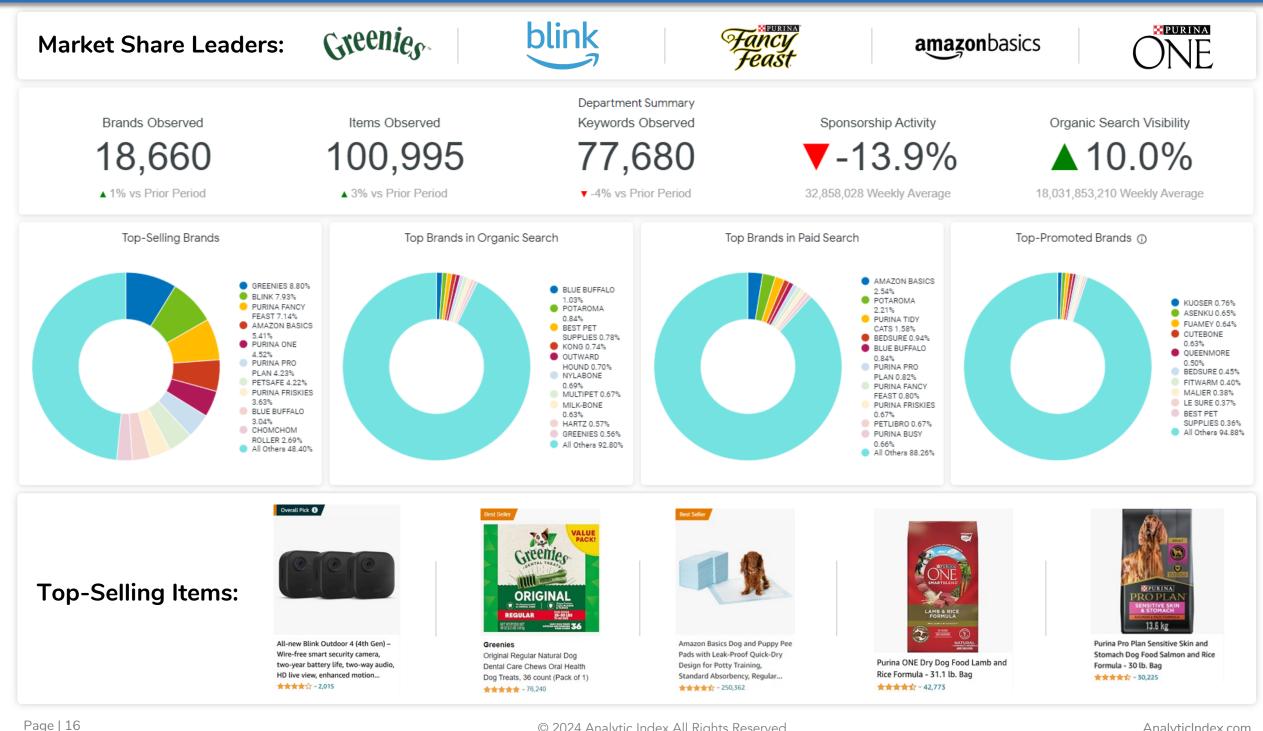






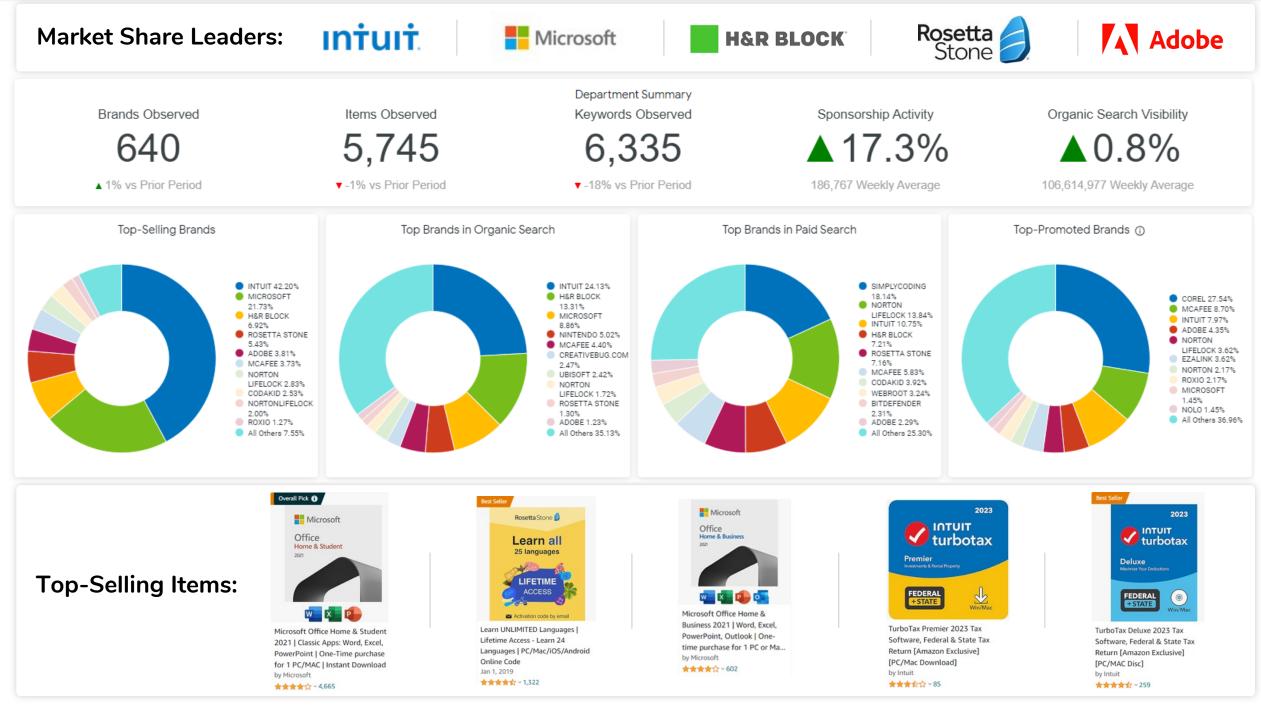
amazon | Pet Supplies





amazon | Software

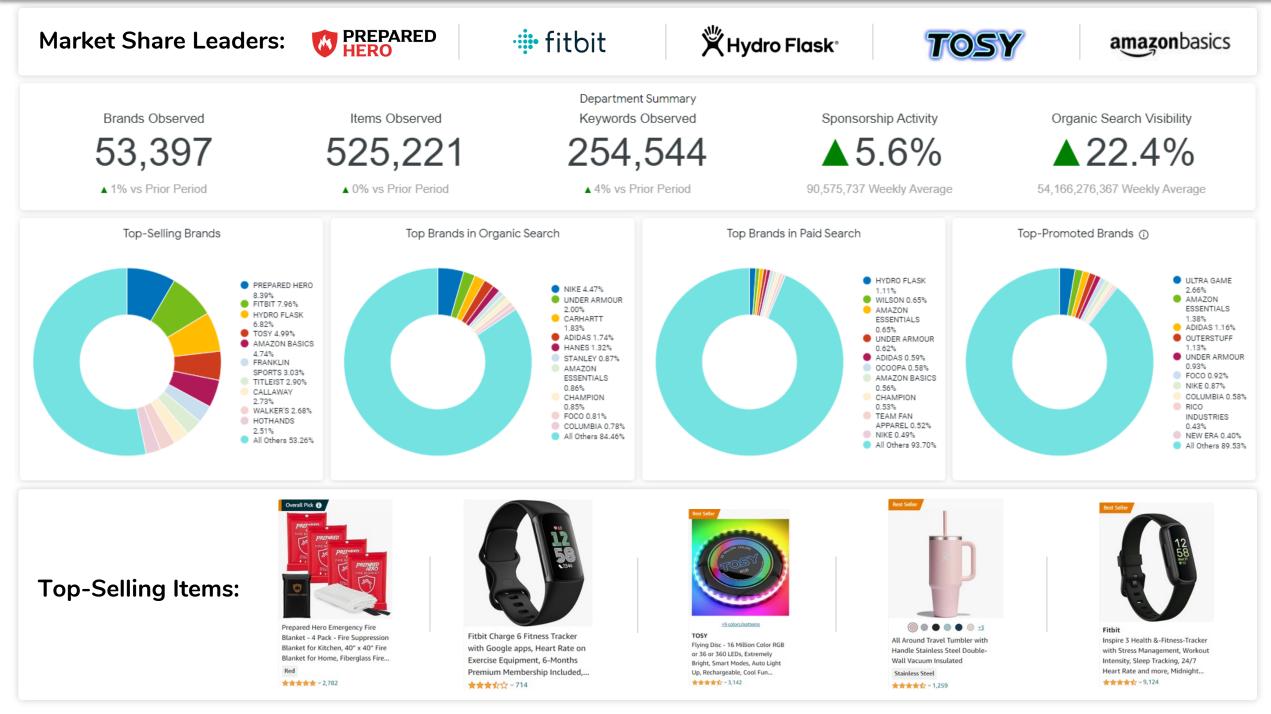




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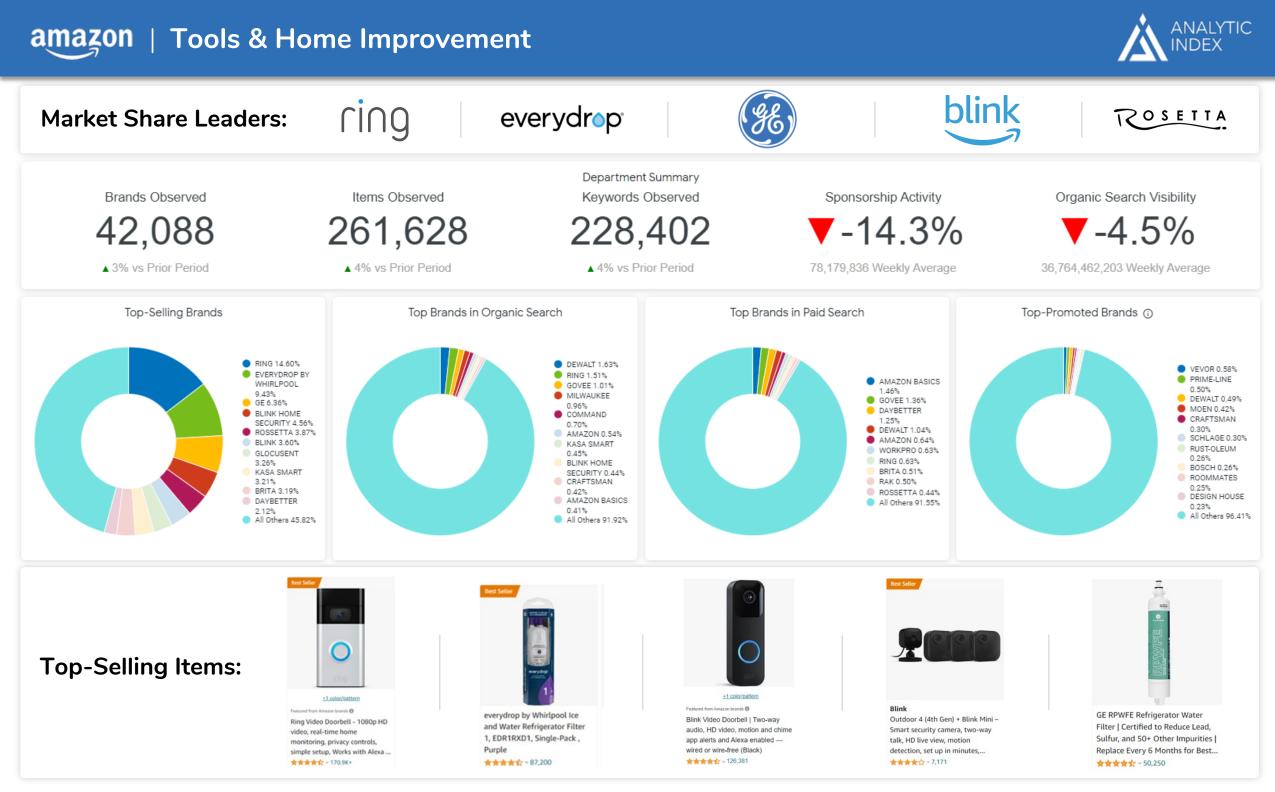
amazon | Sports & Outdoors





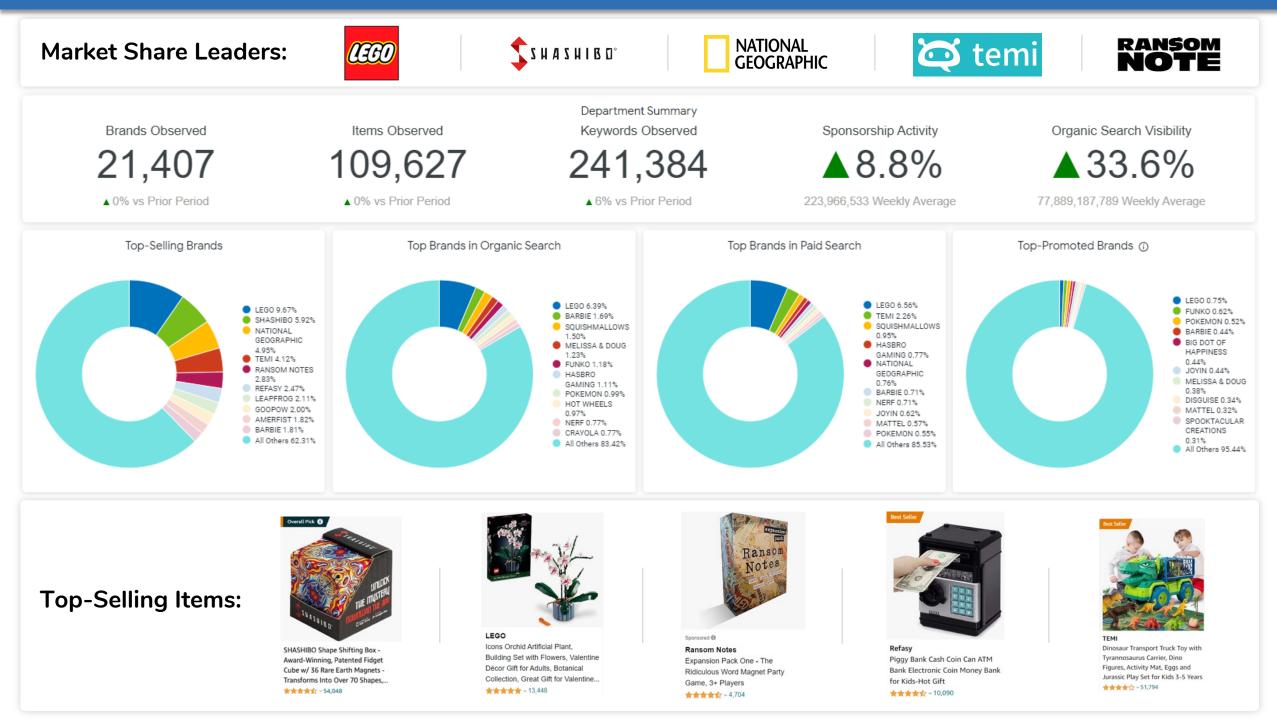
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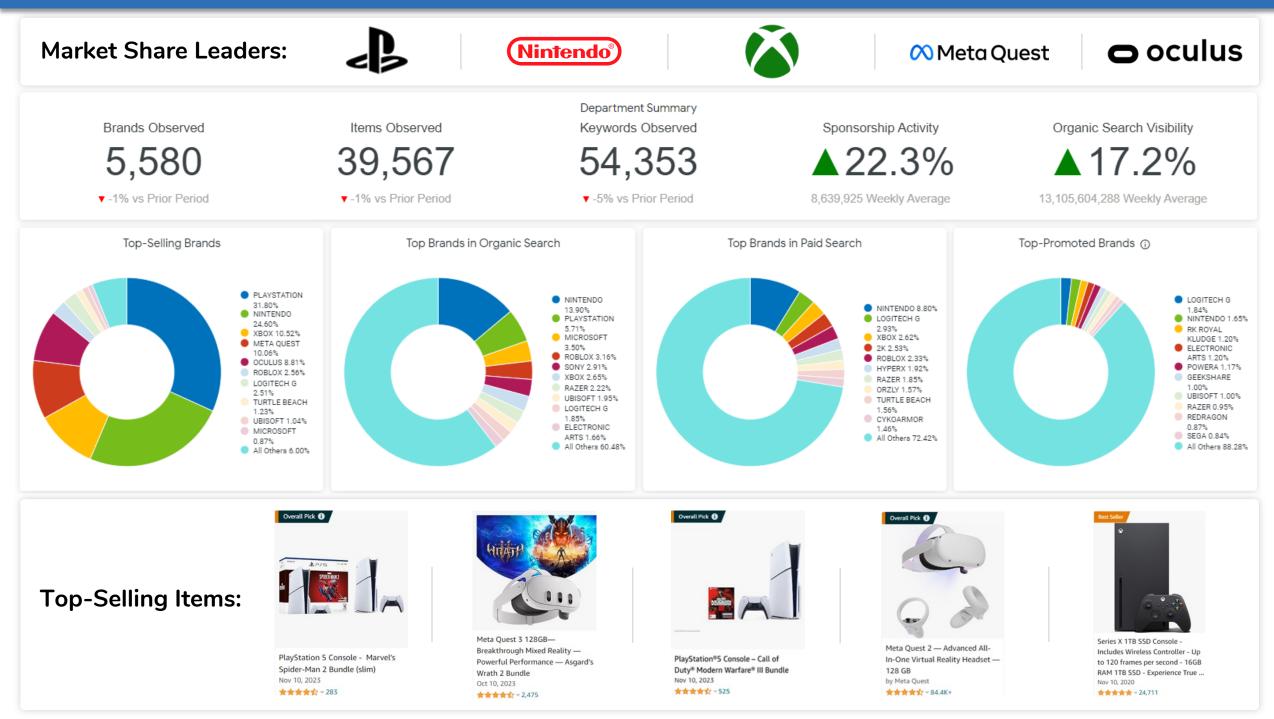












# Interested in leveraging Amazon search, sales, and shelf analytics?

Schedule an analytics deep-dive with one of our retail search experts to see how you can leverage Analytic Index data and tools to **optimize and measure performance on Amazon.** 

### **Reasons to partner with Analytic Index:**



HIGHER SEARCH RANKINGS



BETTER CLICK THROUGH RATES & CONVERSION



UNPRECEDENTED COMPETITIVE INTELLIGENCE



HUGE TIME SAVINGS



CROSS-RETAILER VISIBILITY

