

Digital Grocery Department Performance Report









febreze





Bakery & Bread



Coffee



Frozen Foods



Bathroom Supplies



Paper & Plastic



Beverages



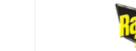
Dairy & Eggs



Meat & Seafood



olies Batteries



Pest Control



Breakfast & Cereal



Deli



Snacks, Cookies & Chips



Cleaning Supplies





Digital Grocery & Household Essentials Department Performance

July 2023

Report Overview

This report provides a holistic overview of each major grocery department at Walmart. It includes information about sales, sponsored search, and organic search for each department.

- Department Overview
- Top-Selling Brands
- Top Brands in Organic Search
- Top Brands in Paid Search
- Top Promoted Brands
- Top-Selling Items
- ❖ Disclaimer: Analytic Index has no affiliation with Walmart. All data is proprietary to the Analytic Index. This report is based on performance items which are in the top-performing sales or search items.
- This report is based on top-performing items in sales or search on Walmart (Top 100 BSR & within top 2 pages of search results)
- ❖ The prior period and percent change in this report is comparing data from the previous year (year-over-year).

Definitions

Top-Selling Brands

Estimated sales share based on the brand's items, their best seller rank, and historical sales.

Top Brands in Organic Search

Based on share of organic search visibility, which is similar to organic impressions in that it looks at keywords the brands items appear for, how high they rank for said keywords, and the search volume of the keywords.

Top Brands in Paid Search

Based on share of paid search visibility, which is similar to ad impressions in that it looks at keywords the sponsored items appear for, their ad position on the page for said keywords, and the search volume of the keywords.

Top Promoted Brands

The brands that were observed with the most promo activity via retailer badges.

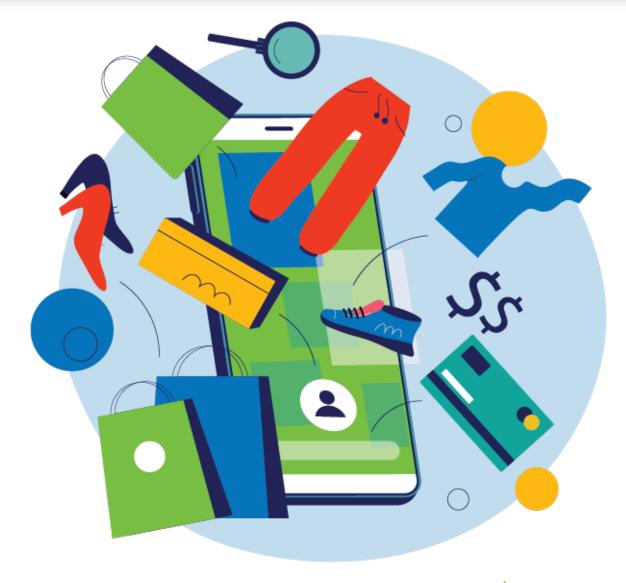
Top-Selling Items

The best-selling items based on Best Seller Ranking over the time period.



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About Analytic Index

Actionable **search**, **sales**, **and shelf** insights for all major retail ecommerce platforms.













Reasons to partner with Analytic Index:



HIGHER **SEARCH RANKINGS**



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Walmart | Digital Grocery



Walmart >'<

Digital Grocery

Baking	1
Bread & Bakery	2
Beverages	3
Breakfast & Cereal	4
Candy	5
Coffee	6
Dairy & Eggs	7
Deli	8
Fresh Produce	9
Frozen Foods	10
Meat & Seafood	11
Snacks, Cookies, & Chips	12





Walmart | Baking



Market Share Leaders:



Produce Unbranded







Brands Observed

54

▲ 13% vs Prior Period

Items Observed

169

▲ 2% vs Prior Period

Department Summary

Keywords Observed

35,727

▲ 55% vs Prior Period

Organic Search Visibility

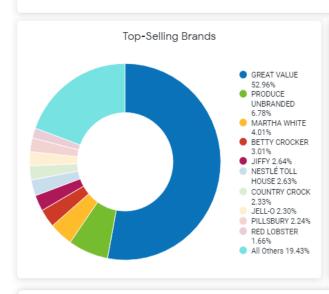
▲ 6.8%

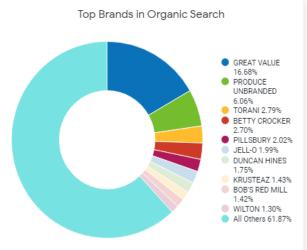
8,362,662,084 Weekly Average

Sponsorship Activity

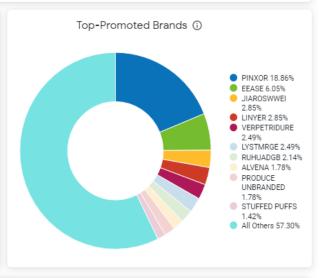
▲ 107.8%

1,554,840 Weekly Average

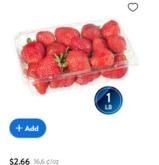








Top-Selling Items:



Fresh Strawberries, 1 lb

Semi-Sweet Chocolete Chips

0

+ Add

\$2.44 20.3 c/oz

Great Value Semi-Sweet Chocolate
Baking Chips, 12 oz Bag

★★★☆ 215



\$6.88 4.3 ¢/oz
Great Value Granulated Sugar, 10 lbs
**** \(\preceq 2394 \)



\$3.74 22.7 ¢/oz

Nestle Toll House Chocolate Chip
Cookie Dough, 16.5 oz



\$4.22 8.8 ¢/fl oz

Great Value Vegetable Oil, 48 fl oz

1542

Walmart | Bakery & Bread



Market Share Leaders:











Brands Observed

37

▼ -44% vs Prior Period

Items Observed

166

▼-42% vs Prior Period

Department Summary

Keywords Observed

18,370

▲ 54% vs Prior Period

Organic Search Visibility

▲ 42.9%

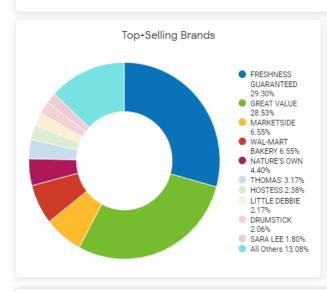
9,050,489,959 Weekly Average

Sponsorship Activity

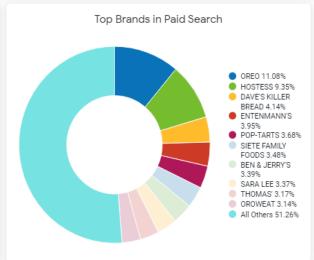
1 50

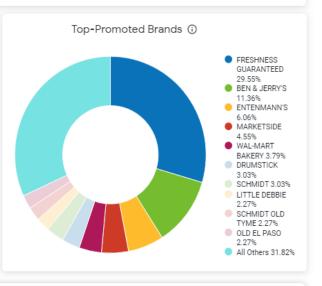
50.6%

538,608 Weekly Average









Top-Selling Items:



\$1.46 7.3 ¢/oz Great Value White Round Top Bread Loaf, 20 oz



\$1.46 13.3 c/oz Great Value Hamburger Buns, 8 Count, 11 oz



\$1.46 7.3 ¢/oz Great Value White Sandwich Bread, 20 oz



\$1.46 13.3 ¢/oz Great Value Hot Dog Buns, White, 11 oz, 8 Count



+ Add

\$0.74 22.8 ¢/oz Freshness Guaranteed 4" Mini Pecan Pie, 3.25 oz

Walmart | Beverages



Market Share Leaders:











Brands Observed

78

▲ 50% vs Prior Period

Items Observed

164

▲ 5% vs Prior Period

Department Summary

Keywords Observed

34,421

▲ 50% vs Prior Period

Organic Search Visibility



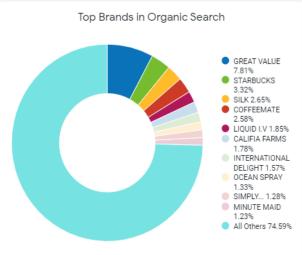
17,659,482,498 Weekly Average

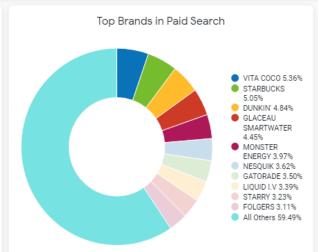
Sponsorship Activity

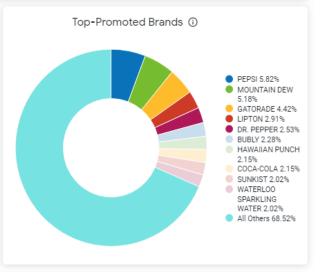


6,643,798 Weekly Average









Top-Selling Items:



0

\$13.18 4.6 ¢/fl oz Coca-Cola Soda Pop, 12 fl oz, 24 Pack Cans

**** 14722

Coke ok

0

\$13.18 4.6 ¢/fl oz
Diet Coke Soda Pop, 12 fl oz, 24 Pack
Cans
****** 4832



\$13.18 4.6 ¢/fl oz

Sprite Lemon Lime Soda Pop, 12 fl oz,
24 Pack Cans



0

+ Add



Walmart | Breakfast & Cereal



Market Share Leaders:







Produce Unbranded



Brands Observed

52

▼ -2% vs Prior Period

Items Observed

144

▼-14% vs Prior Period

Department Summary

Keywords Observed

23,217

▲ 57% vs Prior Period

Organic Search Visibility

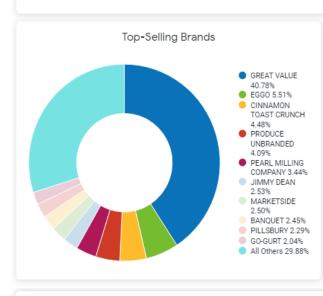
4.1%

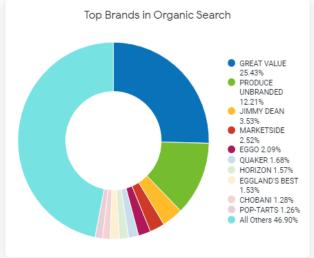
7,622,663,741 Weekly Average

Sponsorship Activity

▲ 122.5%

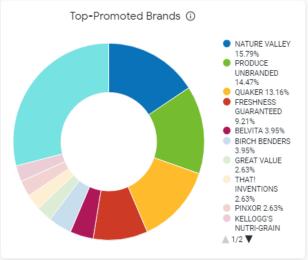
1,243,368 Weekly Average







0



Top-Selling Items:



\$3.16 19.8 ¢/oz

Great Value Cinnamon French Toast Sticks, 16 oz (Frozen)



\$3.31 2.6 c/fl oz Great Value Whole Vitamin D Milk, Gallon, 128 fl oz



+ Add

\$3.32 14.8 c/oz

Great Value Seasoned Potato Hash

Brown Patties, Shredded, 1 lb 6.5 oz, 10

Count (Frozen)



\$5.12 27.2 c/oz
Original Cinnamon Toast Crunch
Breakfast Cereal, 18.8 OZ Family Size
Cereal Box
******* 2890

Pencole a Source of the Control of t

\$6.57 26.3 c/oz

Great Value Pancake & Sausage on a Stick, 25 oz, 10 Count (Frozen)

**和介介72

Walmart | Candy



Market Share Leaders:











Brands Observed

82

▲ 22% vs Prior Period

Items Observed

159

▼-10% vs Prior Period

Department Summary

Keywords Observed

19,632

▲ 81% vs Prior Period

Organic Search Visibility



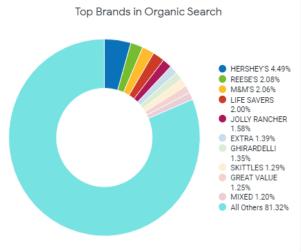
3,838,831,409 Weekly Average

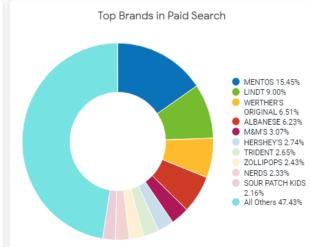
Sponsorship Activity

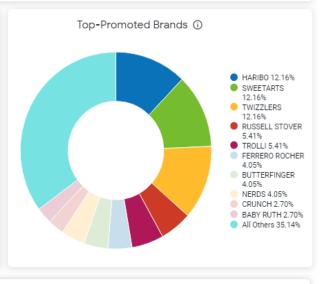


1,091,727 Weekly Average









Top-Selling Items:



\$1.00 28.4 c/oz Great Value Milk Chocolate with Salted Toffee Bar, 3.52 oz



\$1.00 28.4 ¢/oz
Great Value Dark Chocolate Bar, 3.52 oz



\$5.12 57.5 ¢/oz
Snickers, Twix & More Back To School
Chocolate Bar Variety Pack- 30 ct



\$7.98 24.2 c/oz
Airheads Candy Variety Gravity Feed
Box, 60 Individually Wrapped Assorted
Fruit Bar
****** 144



\$1.00 28.4 ¢/oz

Great Value Dark Chocolate with
Chopped Almond Bar, 3.52 oz

Walmart | Coffee



Market Share Leaders:











Brands Observed

54

▲ 4% vs Prior Period

Items Observed

180

▼-24% vs Prior Period

Department Summary

Keywords Observed

15,932

▲ 70% vs Prior Period

Organic Search Visibility



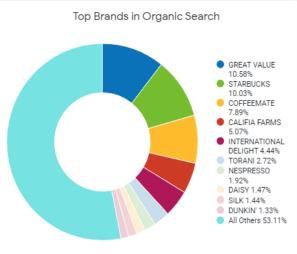
6,142,827,915 Weekly Average

Sponsorship Activity

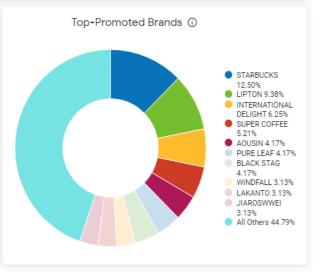


2,185,953 Weekly Average









Top-Selling Items:



\$5.86 12.2 ¢/fl oz SToK Cold Brew Coffee, Black Unsweetened, 48 Oz.

© Ban-Swe®

\$5.86 12.2 c/fl oz

STOK Cold Brew Coffee, Not Too Sweet,
48 Oz.

*****: 251

Not Too Swe



\$3.12 78.0 ¢/lb

Great Value Pure Granulated Sugar, 4 lb

**** 4776



0

\$4.14 25.9 c/fl oz
GT'S Synergy Trilogy Kombucha Drink
Organic & Raw, 16 Fl Oz



\$7.46 11.7 c/fl oz Nestle Coffee mate French Vanilla Liquid Coffee Creamer, 64 fl oz ★★★☆ 1053

FRENCH VANIL

Walmart | Dairy & Eggs



Market Share Leaders:











Brands Observed

32

▼-30% vs Prior Period

Items Observed

126

▼ -26% vs Prior Period

Department Summary

Keywords Observed

23,278

▲ 72% vs Prior Period

Organic Search Visibility

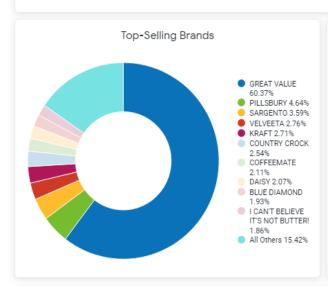
▲ 52.1%

19,154,108,575 Weekly Average

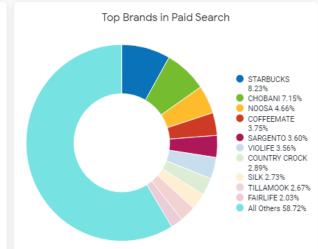
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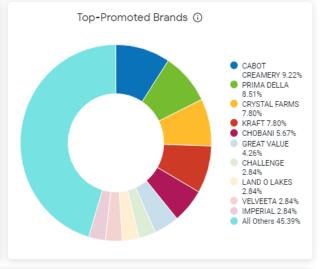
▲ 268.7%

2,026,283 Weekly Average

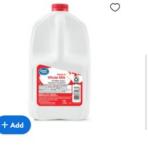








Top-Selling Items:



\$3.31 2.6 ¢/fl oz Great Value Whole Vitamin D Milk, Gallon, 128 fl oz



\$3.09 2.4 ¢/fl oz Great Value 2% Reduced Fat Milk, 128 Fl



\$5.93 13.2 ¢/oz Country Crock Original Vegetable Oil Spread, 45 oz Tub



\$2.91 2.3 ¢/fl oz Great Value 1% Low Fat Milk, Gallon, 128 fl oz



Now \$1.72 \$1992 53.8 c/oz Lunchables Turkey & American Cheese Cracker Stackers Kids Lunch Snack, 3.2 oz Tray



Market Share Leaders:











Brands Observed

▼-48% vs Prior Period

Items Observed

▼-47% vs Prior Period

Department Summary

Keywords Observed

26,112

▲ 63% vs Prior Period

Organic Search Visibility

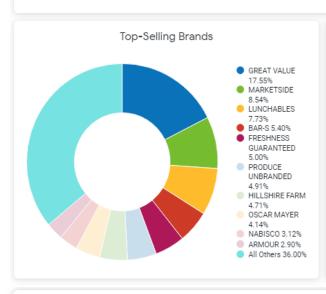
▲ 38.4%

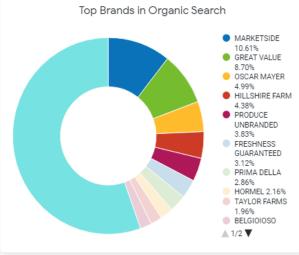
11,277,881,769 Weekly Average

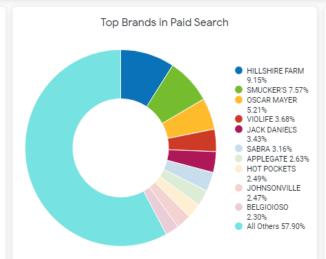
Sponsorship Activity

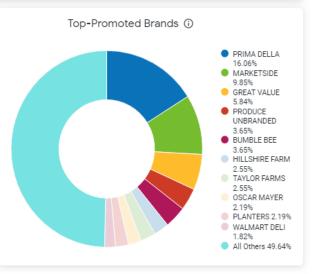
▲ 132.4%

944,202 Weekly Average









Top-Selling Items:



Bar S Classic Chicken Franks, 12 oz. 8 Count



\$8.68 43.4 ¢/oz

Nabisco Classic Mix Variety Pack. OREO Mini, CHIPS AHOY! Mini, Nutter Butter Bites, RITZ Bits Cheese, School...

**** 373



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Oscar Mayer Original Bacon Naturally Hardwood Smoked, 16 Oz Pack



\$2.07 4.7 ¢/fl oz Marketside Classic Style Lemonade, 44

****☆ 295



Now \$1.72 \$1.92 39.1 ¢/oz Lunchables Nachos Cheese Dip & Salsa Kids Lunch Snack, 4.4 oz Tray

**** 709

Walmart | Fresh Produce



Market Share Leaders:

Produce Unbranded





Fieldpack Unbranded

Fresh **Produce**

Brands Observed

▲ 11% vs Prior Period

Items Observed

▼-9% vs Prior Period

Department Summary

Keywords Observed

16,634

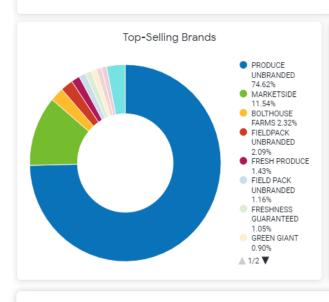
▲ 60% vs Prior Period

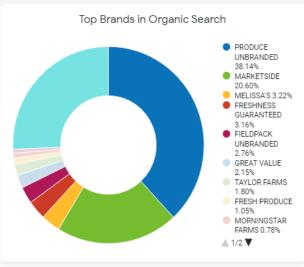
Organic Search Visibility

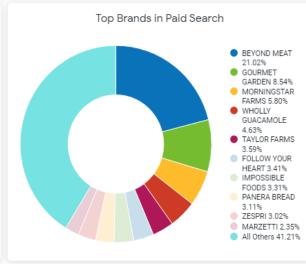
11,121,218,003 Weekly Average

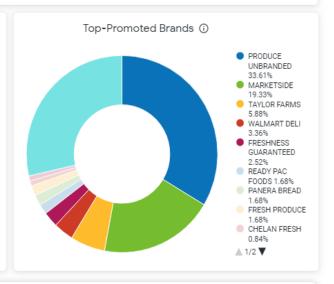
Sponsorship Activity

354,963 Weekly Average









Top-Selling Items:





0



Fresh Cucumber, Each









\$1.27 each \$2.08/lb Final cost by weight Yellow Peach, Each





\$3.76 each \$1.98/lb Fresh Tomato on the Vine, Bag (1.9 Ibs/Bag Est.)

Walmart | Frozen Foods



Market Share Leaders:











Brands Observed

25

▼-19% vs Prior Period

Items Observed

126

▼-18% vs Prior Period

Department Summary

Keywords Observed

28,372

▲ 55% vs Prior Period

Organic Search Visibility

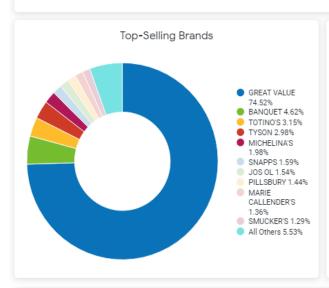
▲ 36.1%

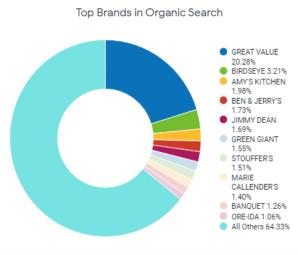
17,139,057,523 Weekly Average

Sponsorship Activity

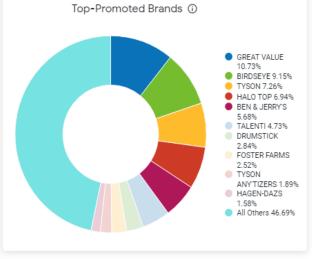
▲ 129.3%

2,089,815 Weekly Average









Top-Selling Items:



+ Add

\$3.48 10.9 ¢/oz Great Value Taters, Seasoned, Shredded Potatoes, 32 oz (Frozen)



Great Value Cinnamon French Toast Sticks, 16 oz (Frozen)



+ Add

\$1.16 9.7 c/ounces
Great Value Frozen Broccoli Florets, 12
oz Steamable Bag



+ Add

\$3.32 14.8 ¢/oz Great Value Seasoned Potato Hash Brown Patties, Shredded, 1 lb 6.5 oz, 10 Count (Frozen)



\$3.12 39.0 ¢/oz Great Value Asparagus Spears, 8 oz (Frozen)

Walmart | Meat & Seafood



Market Share Leaders:



Produce Unbranded

Fresh Ground Beef



Fresh Beef

Brands Observed

46

▼ -48% vs Prior Period

Items Observed

182

▼-37% vs Prior Period

Department Summary

Keywords Observed

29,191

▲ 62% vs Prior Period

Organic Search Visibility

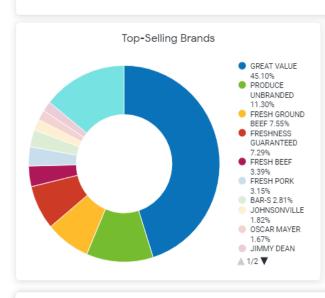
▲ 17.8%

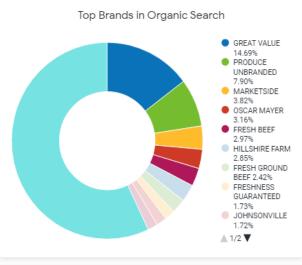
9,996,480,508 Weekly Average

Sponsorship Activity

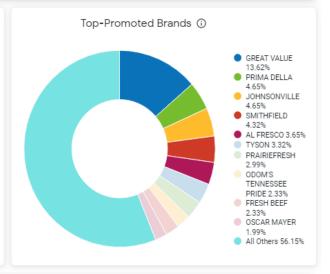
▲ 215.5%

1,155,357 Weekly Average









Top-Selling Items:



\$5.97 \$1.19/lb Freshness Guaranteed Fresh Chicken Drumsticks, 5 lb



\$5.92 \$5.92/lb

All Natural* 80% Lean/20% Fat Ground
Beef Chuck, 1 lb Tray



\$4.22 8.8 ¢/fl oz

Great Value Vegetable Oil, 48 fl oz

******** 1542



\$1.12 11.2 c/fil oz
Great Value Worcestershire Sauce, 10 fl
Ounce
***** 401



\$9.74 \$3.25/lb
Options from \$9.74 - \$12.58
Great Value All Natural Br

Great Value All Natural Boneless Skinless Chicken Breasts, 3 lb (Frozen)

Walmart | Snacks, Cookies & Chips



Market Share Leaders:











Brands Observed

55

▼-19% vs Prior Period

Items Observed

157

▲ 1% vs Prior Period

0

Department Summary

Keywords Observed

38,528

▲ 58% vs Prior Period

Organic Search Visibility



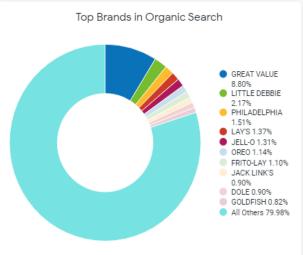
15,120,230,902 Weekly Average

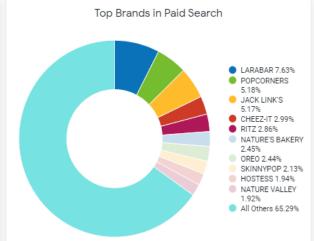
Sponsorship Activity



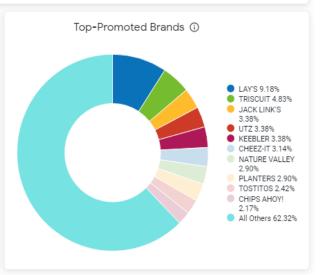
3,642,345 Weekly Average







0



Top-Selling Items:



+ Add

\$2.68 20.5 ¢/oz Little Debbie Cosmic Brownies, 13 oz



0

+ Add

\$1.97 16.4 c/oz

Great Value Peanut Butter Wafer Bars,
12 oz, 6 Count

★★★☆ 221



+ Add

\$1.86 37.2 c/ea

Great Value Cheese Dip & Breadsticks
Snacks, 1 oz, 5 Count





\$1.97 15.2 ¢/oz

Great Value Creme Filled Swiss Rolls
Snack Cakes, 13 oz, 6 Count



\$2.12 16.3 c/oz

Great Value Restaurant Style White

Corn Tortilla Chips, 13 oz

\$2.699

Walmart | Household Essentials



Walmart 2°S

0 (
Н		$\mathbf{h} \mathbf{o}$		Essential	
	IUUSE		ш	LSSCIIUAI	_

Air Fresheners	14
Bathroom Supplies	15
Batteries	
Cleaning Supplies	
Laundry	
Paper & Plastic	
Pest Control	





Walmart | Air Fresheners



Market Share Leaders:











Brands Observed

20

▼-66% vs Prior Period

Items Observed

236

▼-23% vs Prior Period

Department Summary

Keywords Observed

4,088

▲ 29% vs Prior Period

Organic Search Visibility



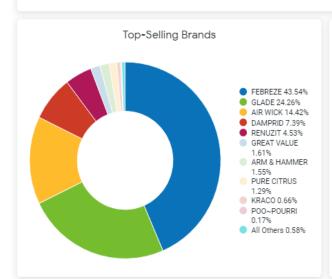
500,075,478 Weekly Average

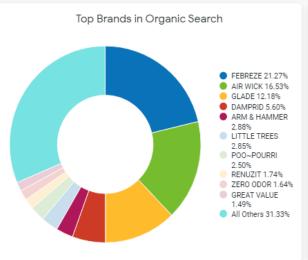
Sponsorship Activity



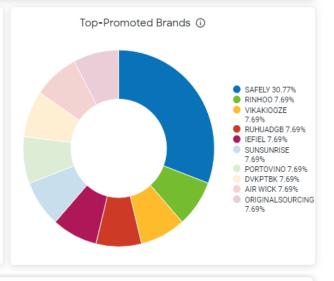
9.0%

319,004 Weekly Average









Top-Selling Items:



\$13.58 \$15.61/fl oz

Febreze Fade Defy PLUG Air Freshener Refill, Gain Original Scent, (3) 0.87 fl. oz. Oil Refills

**** 1284

\$11.97 25.9 ¢/oz

DampRid Fresh Scent Hanging Moisture
Absorber, 3 Pack

***** 459



\$9.05

Febreze Odor-Fighting Air Freshener, with Downy Scent, April Fresh, Pack of 2, 8.8 fl oz each

**** 1407



\$11.98 \$3.52/fl oz
Glade PlugIns Refill 5 ct, Clean Linen,
3.35 FL. oz. Total, Scented Oil Air
Freshener Infused with Essential Oils

**** 981



\$6.24

Febreze Fade Defy Plug Air Freshener & Odor Fighter Starter Kit Gain Scent 0.87 fl. oz. Oil Refill

***** 174

Walmart | Bathroom Cleaning Supplies



Market Share Leaders:











Brands Observed

35

▼ -75% vs Prior Period

Items Observed

121

▼-59% vs Prior Period

0

Department Summary

Keywords Observed

5,935

▲ 22% vs Prior Period

Organic Search Visibility

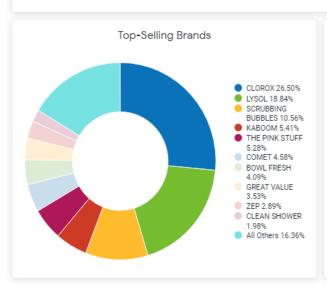
V-50.6%

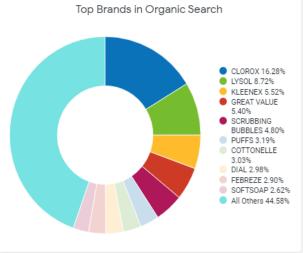
536,880,274 Weekly Average

Sponsorship Activity

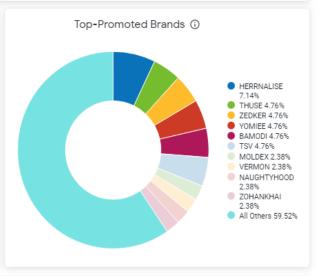
▲ 1.1%

524,559 Weekly Average









Top-Selling Items:



A112 5 4 4/-

\$1.13 5.4 ¢/oz 210Z COMET CLEANSER ***** 1281



Now \$4.97 \$15.99 10.4 c/fl oz Lysol Power Toilet Bowl Cleaner Gel, For Cleaning and Disinfecting, Stain Removal, 24oz (Pack of 2)



\$2.27 9.5 c/fl oz Lysol Power Toilet Bowl Cleaner Gel, For Cleaning and Disinfecting, Stain Removal, 24oz



\$1.47 73.5 ¢/ea

Bowl Fresh Automatic Toilet Bowl
Cleaner, Toilet Bowl Freshener with
Borax, Fresh Scent, 2 Ct

*****: 724



\$4.17 19.0 c/fl oz
Lysol Pro Kitchen Spray Cleaner and
Degreaser, Antibacterial All
PurposeCleaning Spray for Kitchens,...
******£* 928

Walmart | Batteries



Market Share Leaders:

Energizer

DURACELL







Brands Observed

31

▲ 343% vs Prior Period

Items Observed

165

▲ 65% vs Prior Period

Department Summary

Keywords Observed

1,776

▼ -17% vs Prior Period

Organic Search Visibility

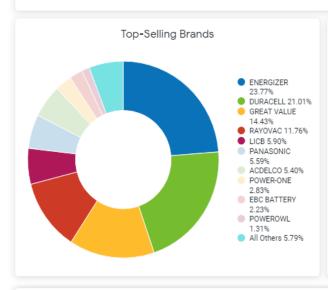


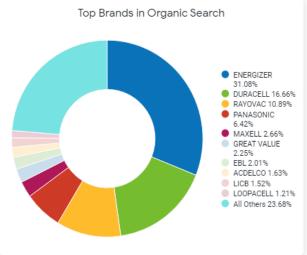
384,148,429 Weekly Average

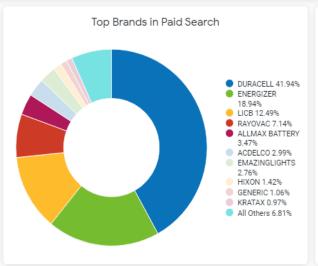
Sponsorship Activity

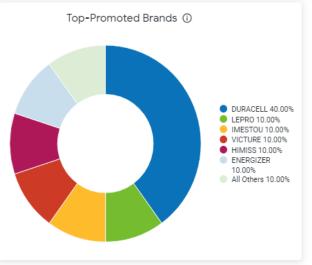


306,355 Weekly Average









Top-Selling Items:



\$3.68 46.0 ¢/ea

Great Value Alkaline AAA Batteries, 8

Count

539



\$3.68 46.0 ¢/ea

Great Value Alkaline AA Batteries (8
Pack)

*****: 615



+ Add

Now \$19.78 \$2296

Duracell Coppertop AA Battery with
POWER BOOST, 24 Pack Long-Lasting
Batteries
******: 5499



+2 options

Options from \$5.25 - \$7.50

Multi-Pack LR44 AG13 Battery - EBC
Premium Alkaline 1.5 Volt Non
Rechargeable Round Button Cell...

power one process the process that the power of the power

\$17.49

Power One p312 Hearing Aid Battery (10 Packs of 6 Each)

**** 194

\$5.25

Walmart | Cleaning Supplies



Market Share Leaders:











Brands Observed

66

▼-65% vs Prior Period

Items Observed

195

▼-67% vs Prior Period

Department Summary

Keywords Observed

18,645

▲ 34% vs Prior Period

Organic Search Visibility

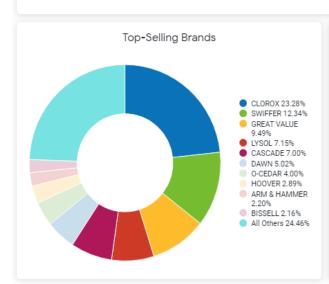


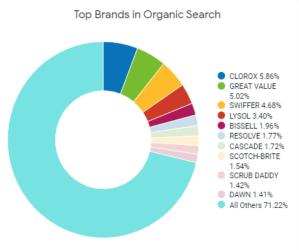
2,006,093,544 Weekly Average

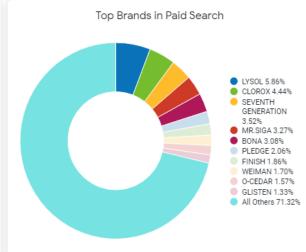
Sponsorship Activity

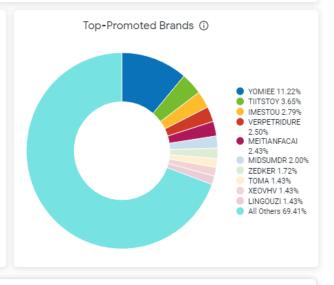


1,854,706 Weekly Average









Top-Selling Items:



0

\$5.12 10.7 ¢/fl oz
Pine-Sol Multi-Surface Cleaner,
Original, 48 fl oz



Now \$5.52 \$952 7.4 c/ea
Clorox Bleach-Free Disinfecting and
Cleaning Wipes, Fresh Scent, 75 Count
***** 2799



\$10.44 14.9 c/fl oz

Dawn Ultra Dish Soap Dishwashing
Liquid, Original Scent, 70 fl oz

***** 19280



\$9.97 4.4 c/ea
Great Value Disinfecting Wipes, Fresh
and Lemon Scent, 225 Wipes
****** 1857



\$29.94 Swiffer PowerMop Multi-Surface Mop Kit for Floor Cleaning, Fresh Scent ****** 1235

Walmart | Laundry



Market Share Leaders:











Brands Observed

33

▼-48% vs Prior Period

Items Observed

214

▼-35% vs Prior Period

Department Summary

Keywords Observed

7,293

▲ 46% vs Prior Period

Organic Search Visibility

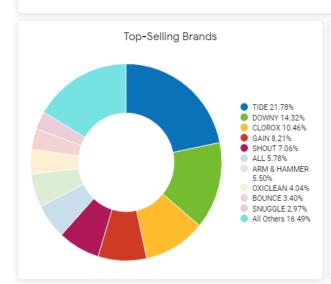


902,554,317 Weekly Average

Sponsorship Activity

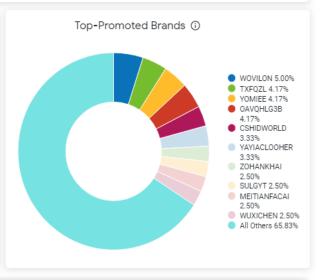


751,016 Weekly Average









Top-Selling Items:



\$4.98 20.8 c/ea Shout Color Catcher, Dye-Trapping Sheets, 24 Sheets

**** 21364

\$12.97 27.0 c/fl oz
Downy Rinse & Refresh Liquid Laundry
Odor Remover and Fabric Softener,
Cool Cotton, 48.00 fl oz

RINSE & REFRESHT 3X ODOR 0



\$27.24 24.3 ¢/ea
Tide Pods Laundry Detergents Soap
Packs, Spring Meadow, 112 Ct
***** 1424



\$12.97 270.0/fl oz

Downy Rinse & Refresh Liquid Laundry

Odor Remover and Fabric Softener,

Fresh Lavender, 48.00 fl oz

****** 787



\$3.48 15.8 c/fl oz
Shout Triple-Acting, Laundry Stain
Remover, 22 Ounce

Walmart | Paper & Plastic



Market Share Leaders:









Cottonelle

Brands Observed

41

▲ 8% vs Prior Period

Items Observed

220

▲ 26% vs Prior Period

Department Summary

Keywords Observed

15,855

▲ 19% vs Prior Period

Organic Search Visibility

▼-53.4%

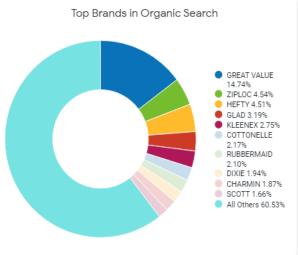
1,464,562,904 Weekly Average

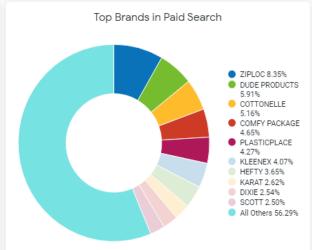
Sponsorship Activity

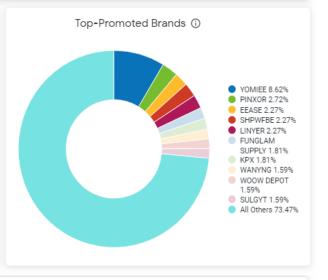
V-16.5%

1,098,566 Weekly Average









Top-Selling Items:



\$22.18 21 c/ea
Bounty Select-a-Size Paper Towels, 12
Double Rolls, White
******* 10169



\$7.12 L1 c/sq ft

Sparkle Tear-a-Square Paper Towels,
White, 6 Double Rolls

*****: 2171



56.98 58 c/ea
Kleenex Ultra Soft Facial Tissues, 4 Flat
Boxes, 120 Tissues per Box, 3-Ply (480
Total Tissues)
******: 3401



\$13.63 0.4 c/ea
Cottonelle Ultra Comfort Toilet Paper,
12 Mega Rolls

6057



\$6.68 0.2 ¢/ea

Angel Soft Toilet Paper, 9 Mega Rolls

\$\psi \text{3065}

Walmart | Pest Control



Market Share Leaders:











Brands Observed

57

▲ 39% vs Prior Period

Items Observed

151

▲ 19% vs Prior Period

Department Summary

Keywords Observed

5,160

▲ 10% vs Prior Period

Organic Search Visibility

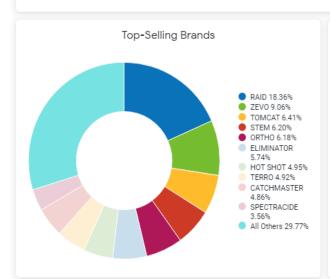
V-28.5%

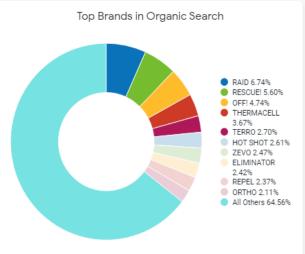
866,764,892 Weekly Average

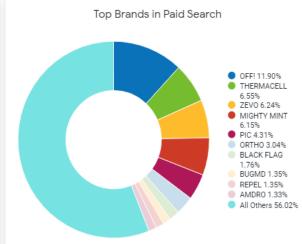
Sponsorship Activity

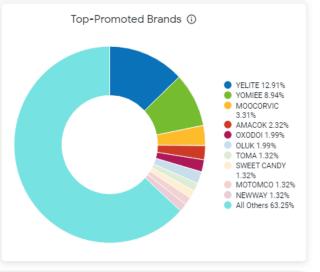
▲ 38.3%

1,461,061 Weekly Average









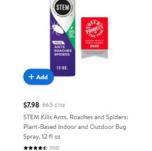
Top-Selling Items:



\$20.97

Zevo Flying Insect Fly Trap (1 Device + Refill) Featuring Blue And UV Light To Attract Flying Insects

★★★☆ 3166









\$7.98 66.5 c/oz
STEM Kills Flies, Mosquitoes and Gnats:
Plant-Based Botanical Bug Spray, 12 fl
oz



58.97 7.0 c/fl oz Ortho Home Defense Insect Killer for Indoor & Perimeter 2 Ready-To-Use Trigger Sprayer, 1 Gallon. ★★★★☆ 2754

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